CMB International Securities | Equity Research | Company Update



招商银行全资附属机本 A Wholly Owned Subsidiary Of China Merchants Ban

China Eastern Airlines-H (670 HK)

2019 results in line

The Company's 2019 annual results was in line with our and consensus estimates. Under the pandemic, the Company's cost control measures will help it weather the harsh winter of the industry. We expect net loss for FY20E to be RMB 1,880mn, and BVPS to decrease to RMB 4.10. Based on 0.9x P/B, we lower TP to HK\$ 4.11. The stock is currently trading at 0.6x 2020E P/B, lower than historical average. Maintain BUY.

- 2019 annual results in line. The Company announced 2019 annual results. RPK increased 10.1% YoY, in line with guidance. Passenger load factor decreased 0.23ppt to 82.06%. Passenger yield decreased 3.3% YoY to RMB 0.52 per RPK. Revenue increased 5.2% YoY to RMB 128.2bn, in line with our and consensus estimates. Net profit attributable increased 18.3% YoY to RMB 3.2bn, in line. The Board proposed cash dividend of RMB 0.05 per share for FY19.
- Operational highlights. The Company strengthened cost controls. Fuel consumption per ton kilometer decreased 4.4% YoY. We believe cost control measures will help the Company weather the harsh winter of the industry.
- Demand recovery faces great uncertainties. According to the Ministry of Transport, on 31 Mar, civil aviation carried 487,600 passengers, less than 30% of the same day last year. Due to insufficient air travel demand, passenger load and yield both dropped. Looking forward, listed airlines generally expect domestic demand to resume steady growth around May or Jun, and that international demand to be more uncertain. Due to the uncertainty of demand recovery, listed airlines did not give 2020E guidance. We assume: domestic RPK growth in 1/2/3/4Q 20E is -50%/-5%/5%/10% YoY, respectively; international and regional RPK growth in 2020E is -50% YoY; passenger load factor decreases 10ppt YoY; passenger yield decreases RMB 0.1 YoY.
- Valuation. After oil price tumbled in 1Q20, we expect oil expenses to decrease 48.7% YoY to RMB 17.5bn. We expect net loss for FY20E to be RMB 1,880mn, and BVPS to decrease to RMB 4.10. Based on 0.9x P/B, we lower TP to HK\$ 4.11. The stock is currently trading at 0.6x 2020E P/B, lower than historical average. Maintain BUY.

Earnings Summary

(YE 31 Dec)	FY18A	FY19A	FY20E	FY21E	FY22E
Traffic revenue (RMB mn)	107,936	114,242	70,342	77,437	85,464
YoY growth (%)	6.3	13.4	5.8	(38.4)	10.1
Net income (RMB mn)	2,698	3,192	(1,880)	842	1,262
EPS (RMB)	0.19	0.21	(0.11)	0.05	0.08
YoY growth (%)	(57.5)	13.3	(154.3)	(144.8)	49.8
Consensus EPS (RMB)	N/A	N/A	(0.05)	0.35	0.45
P/E (x)	12.7	11.2	(20.7)	46.2	30.8
P/B (x)	0.6	0.6	0.6	0.6	0.6
Yield (%)	0.0	2.1	0.0	0.2	0.3
ROE (%)	4.8	5.0	(2.8)	1.2	1.8
Net gearing (%)	214	221	194	189	180

Source: Company data, Bloomberg, CMBIS estimates

BUY (Maintain)

Target Price HK\$4.11 (Previous TP HK\$5.80) Up/Downside +55.2% Current Price HK\$2.65

China Airline Sector

Hanbo Xu (852) 3761 8725 xuhanbo@cmbi.com.hk

Wenjie Ding, PhD (852) 3900 0856 dingwenjie@cmbi.com.hk

Stock Data	
Mkt Cap (HK\$ mn)	64,728
Avg 3 mths t/o (HK\$ mn)	65.26
52w High/Low (HK\$)	7.2/2.45
Total Issued Shares (mn)	5,177(H)
	11,203(A)

Source: Bloomberg

Shareholding Structure

•	
CEA Group	33.76%
Juneyao Group	10.00%

Source: HKEx

Share Performance Absolute Relative 1-mth -21.1% -10.9% 3-mth -39.2% -25.5%

-30.3%

-22.0%

Source: Bloomberg

6-mth

12-mth Price Performance



Source: Bloomberg

Auditor: Deloitte

Related Reports

- 1. "9M19 revenue in line; positive 4Q19 outlook" 31 Oct 2019
- 2. "Highest RPK growth among major peers" 2 Sep 2019
- "Sitting in China's largest aviation market - Yangtze River Delta" – 31 Jul 2019



Figure 1: 2019 results

RMB mn	2019	2018	YoY
Operating revenue	128,188	121,870	5.2%
Traffic revenue	114,242	107,936	5.8%
Passenger	110,416	104,309	5.9%
Cargo and mail	3,826	3,627	5.5%
Other operating revenue	13,946	13,934	0.1%
Operating expenses	(118,107)	(112,561)	4.9%
Jet fuel costs	(34,191)	(33,680)	1.5%
Operating lease charges	0	(4,306)	NA
Flight personnel costs	(24,152)	(22,134)	9.1%
Depreciation & amortization	(22,080)	(15,313)	44.2%
Other operating expenses	(37,684)	(37,128)	1.5%
Other net income	0	0	NA
EBIT	10,081	9,309	8.3%
Exchange gain/(loss)	(990)	(2,040)	-51.5%
Other non-operating profit/(loss)	(4,791)	(3,413)	40.4%
Pre-tax profit	4,299	3,856	11.5%
Income tax	(819)	(926)	-11.6%
Minority interests	(288)	(232)	24.1%
Net profit	3,192	2,698	18.3%

Source: Company data, CMBIS estimates

Figure 2: Earnings revision

	Ne	ew	0	ld	Diff		
RMB mn	FY20E	FY21E	FY20E	FY21E	FY20E	FY21E	
Traffic revenue	70,342	77,437	126,802	133,643	-44.5%	-42.1%	
Passenger	67,070	73,827	122,873	129,693	-45.4%	-43.1%	
Cargo and mail	3,271	3,610	3,929	3,949	-16.7%	-8.6%	
Total operating revenue	84,985	92,812	140,966	147,098	-39.7%	-36.9%	
EBITDAR	22,793	27,563	38,962	37,664	-41.5%	-26.8%	
Net profit	(1,880)	842	8,314	6,238	-122.6%	-86.5%	

Source: Company data, CMBIS estimates



Financial Summary

Income statement

Cash flow summary

YE 31 Dec (RMB mn) Operating revenue	FY18A 121,870	FY19A 128,188	FY20E 84,985	FY21E 92,812	FY22E 101,608	YE 31 Dec (RMB mn) Pre-tax profit	FY18A 3,856	FY19A 4,299	FY20E (2,050)	FY21E 1,134	FY22E 1,700
Traffic revenue	107,936	114,242	70,342	77,437	85,464	Depreciation and amortization	15,084	22,080	18,998	20,395	21,740
Passenger	104,309	110,416	67,070	73,827	81,271	Other adjustments	5,175	6,792	5,776	5,965	6,151
Cargo and mail	3,627	3,826	3,271	3,610	4,193	Changes in working capital	(68)	(297)	(312)	(328)	(344)
Other operating revenue	13,934	13,946	14,643	15,375	16,144	Taxation and others	(1,709)	(819)	-	(216)	(324)
						Operating activities	22,338	32,055	22,412	26,950	28,922
Operating expenses	(112,561)	(118,107)	(81,472)	(85,926)	(93,971)						
Jet fuel costs	(33,680)	(34,191)	(17,530)	(24,184)	(26,108)	Capital expenditure	(25,995)	(29,187)	(20,407)	(20,407)	(20,407)
Operating lease charges	(4,306)	-	-	-	-	Other investing activities	13,215	1,549	1,512	1,663	1,748
Flight personnel costs	(22,134)	(24,152)	(20,026)	(21,029)	(23,469)	Investing activities	(12,780)	(27,638)	(18,894)	(18,744)	(18,658)
Depreciation & amortization	(15,313)	(22,080)	(18,998)	(20,395)	(21,740)						
Other operating expenses	(37,128)	(37,684)	(24,918)	(20,318)	(22,654)	Changes in borrowings	(8,012)	29,559	9,177	6,866	5,137
						Dividends paid	(738)	-	(819)	-	(84)
Other net income	-	-	-	-	-	Others	(4,808)	(6,231)	(5,807)	(6,149)	(6,368)
EBIT	9,309	10,081	3,513	6,886	7,637	Financing activities	(13,558)	23,328	2,551	717	(1,316)
Finance expenses, net	(3,617)	(5,073)	(5,845)	(6,034)	(6,220)	Net change in cash	(4,000)	27,745	6,069	8,923	8,948
Exchange gain/(loss)	(2,040)	(990)	0	0	0	Cash at the beginning of the year	4,616	646	28,391	34,460	43,383
Other non-operating profit/(loss)	204	282	282	282	282	Exchange difference	30	-	-	-	-
Pre-tax profit	3,856	4,299	(2,050)	1,134	1,700	Cash at the end of the year	646	28,391	34,460	43,383	52,331
Income tax	(926)	(819)	-	(216)	(324)						
Minority interests	(232)	(288)	170	(76)	(114)						
Net profit	2,698	3,192	(1,880)	842	1,262						

Balance sheet

Key ratios

Balance sneet						Key ratios					
YE 31 Dec (RMB mn) Non-current assets	FY18A 223,085	FY19A 265,442	FY20E 270,776	FY21E 277,059	FY22E 284,471	YE 31 Dec Operating metrics	FY18A	FY19A	FY20E	FY21E	FY22E
Property, plant and equipment	180,104	99,437	99,622	100,588	99,692	ASK YoY (%)	8.3	10.3	-13.9	9.7	9.7
Advanced payments on aircraft	21,942	16,222	19,687	18,235	17,233	RPK YoY (%)	10.0	10.0	-24.0	10.2	10.2
Other non-current assets	21,039	149,783	151,467	158,236	167,546	Passenger load factor (%)	82.3	82.0	72.4	72.7	73.0
Current assets	15,932	19,743	52,853	61,776	70,724	Passenger yield (RMB cents)	51.8	49.8	39.8	39.8	39.8
Cash and cash equivalents	646	1,350	34,460	43,383	52,331	Passenger revenue YoY (%)	13.9	5.9	-39.3	10.1	10.1
Other current assets	15,286	18,393	18,393	18,393	18,393	Cargo revenue YoY (%)	0.1	5.5	-14.5	10.3	16.2
Total assets	239,017	285,185	323,629	338,836	355,196						
						Operating margin	7.6	7.9	4.1	7.4	7.5
Current liabilities	73,064	78,363	88,537	93,580	98,887	EBITDAR margin	23.9	25.3	26.8	29.7	29.2
Borrowings	29,259	25,233	26,661	27,730	28,530	Net profit margin	2.2	2.5	-2.2	0.9	1.2
Current portion of lease liabilities	9,364	15,590	5,217	5,217	5,217						
Other current liabilities	34,441	37,540	56,658	60,633	65,141	B/S ratios (%)					
Non-current liabilities	104,352	134,176	164,425	173,791	183,648	Total debt / Total equity	215.2	223.2	242.4	249.3	252.3
Borrowings	25,867	26,604	28,110	29,237	30,080	Net debt / Total equity	214.1	221.3	193.6	188.6	180.2
Lease liabilities	68,063	94,685	30,282	30,282	30,282						
Other non-current liabilities	10,422	12,887	106,033	114,272	123,286	Returns (%)					
Total liabilities	177,416	212,539	252,962	267,371	282,535	ROE	4.8	5.0	-2.8	1.2	1.8
						ROA	1.2	1.2	-0.6	0.3	0.4
Share capital	14,467	16,379	16,379	16,379	16,379						
Reserves	43,541	52,629	50,749	51,507	52,643	Per share (RMB)					
Shareholders' Equity	58,008	69,008	67,128	67,886	69,022	EPS	0.19	0.21	-0.11	0.05	0.08
Non-controlling interests	3,593	3,638	3,539	3,579	3,639	DPS	-	0.05	-	0.01	0.01
Total equity	61,601	72,646	70,667	71,465	72,661	BVPS	4.01	4.21	4.10	4.14	4.21

Source: Company data, CMBIS estimates



Disclosures & Disclaimers

Analyst Certification

The research analyst who is primary responsible for the content of this research report, in whole or in part, certifies that with respect to the securities or issuer that the analyst covered in this report: (1) all of the views expressed accurately reflect his or her personal views about the subject securities or issuer; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific views expressed by that analyst in this report.

Besides, the analyst confirms that neither the analyst nor his/her associates (as defined in the code of conduct issued by The Hong Kong Securities and Futures Commission) (1) have dealt in or traded in the stock(s) covered in this research report within 30 calendar days prior to the date of issue of this report; (2) will deal in or trade in the stock(s) covered in this research report 3 business days after the date of issue of this report; (3) serve as an officer of any of the Hong Kong listed companies covered in this report; and (4) have any financial interests in the Hong Kong listed companies covered in this report.

CMBIS Ratings

BUY
Stock with potential return of over 15% over next 12 months
SELL
Stock with potential return of +15% to -10% over next 12 months
SELL
Stock with potential loss of over 10% over next 12 months

NOT RATED : Stock is not rated by CMBIS

OUTPERFORM : Industry expected to outperform the relevant broad market benchmark over next 12 months

MARKET-PERFORM : Industry expected to perform in-line with the relevant broad market benchmark over next 12 months

UNDERPERFORM : Industry expected to underperform the relevant broad market benchmark over next 12 months

CMB International Securities Limited

Address: 45/F, Champion Tower, 3 Garden Road, Hong Kong, Tel: (852) 3900 0888 Fax: (852) 3900 0800

CMB International Securities Limited ("CMBIS") is a wholly owned subsidiary of CMB International Capital Corporation Limited (a wholly owned subsidiary of China Merchants Bank)

Important Disclosures

There are risks involved in transacting in any securities. The information contained in this report may not be suitable for the purposes of all investors. CMBIS does not provide individually tailored investment advice. This report has been prepared without regard to the individual investment objectives, financial position or special requirements. Past performance has no indication of future performance, and actual events may differ materially from that which is contained in the report. The value of, and returns from, any investments are uncertain and are not guaranteed and may fluctuate as a result of their dependence on the performance of underlying assets or other variable market factors. CMBIS recommends that investors should independently evaluate particular investments and strategies, and encourages investors to consult with a professional financial advisor in order to make their own investment decisions.

This report or any information contained herein, have been prepared by the CMBIS, solely for the purpose of supplying information to the clients of CMBIS or its affiliate(s) to whom it is distributed. This report is not and should not be construed as an offer or solicitation to buy or sell any security or any interest in securities or enter into any transaction. Neither CMBIS nor any of its affiliates, shareholders, agents, consultants, directors, officers or employees shall be liable for any loss, damage or expense whatsoever, whether direct or consequential, incurred in relying on the information contained in this report. Anyone making use of the information contained in this report does so entirely at their own risk.

The information and contents contained in this report are based on the analyses and interpretations of information believed to be publicly available and reliable. CMBIS has exerted every effort in its capacity to ensure, but not to guarantee, their accuracy, completeness, timeliness or correctness. CMBIS provides the information, advices and forecasts on an "AS IS" basis. The information and contents are subject to change without notice. CMBIS may issue other publications having information and/ or conclusions different from this report. These publications reflect different assumption, point-of-view and analytical methods when compiling. CMBIS may make investment decisions or take proprietary positions that are inconsistent with the recommendations or views in this report.

CMBIS may have a position, make markets or act as principal or engage in transactions in securities of companies referred to in this report for itself and/or on behalf of its clients from time to time. Investors should assume that CMBIS does or seeks to have investment banking or other business relationships with the companies in this report. As a result, recipients should be aware that CMBIS may have a conflict of interest that could affect the objectivity of this report and CMBIS will not assume any responsibility in respect thereof. This report is for the use of intended recipients only and this publication, may not be reproduced, reprinted, sold, redistributed or published in whole or in part for any purpose without prior written consent of CMBIS.

Additional information on recommended securities is available upon request.

For recipients of this document in the United Kingdom

This report has been provided only to persons (I)falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended from time to time) ("The Order") or (II) are persons falling within Article 49(2) (a) to (d) ("High Net Worth Companies, Unincorporated Associations, etc..) of the Order, and may not be provided to any other person without the prior written consent of CMBIS.

For recipients of this document in the United States

This report is intended for distribution in the United States to "major US institutional investors", as defined in Rule 15a-6 under the US, Securities Exchange Act of 1934, and may not be furnished to any other person in the United States. Each major US institutional investor that receives a copy of this research report by its acceptance hereof represents and agrees that it shall not distribute or provide this research report to any other person.

For recipients of this document in Singapore

This report is distributed in Singapore by CMBI (Singapore) Pte. Limited (CMBISG) (Company Regn. No. 201731928D), an Exempt Financial Adviser as defined in the Financial Advisers Act (Cap. 110) of Singapore and regulated by the Monetary Authority of Singapore. CMBISG may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, as defined in the Securities and Futures Act (Cap. 289) of Singapore, CMBISG accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact CMBISG at +65 6350 4400 for matters arising from, or in connection with the report.