

Bestway Global (3358 HK)

Falling demand as well as production costs

Downgrade to HOLD and cut TP to HK\$ 1.97. Due to sharp drop in EU/ US demand and operating leverage, NP could plummet despite falling raw material costs. But still, significant upside risk can arise in FY21E if: 1) demand can turn around and 2) low cost environment will stay. The Company is trading at 9x/6x FY20/21E P/E, which is not too attractive given only 5% NP FY19-22E CAGR.

- **We forecast sales to decline by 5%/ 41%/ 11% YoY in 1H20E/ 2H20E/ 1H21E.** We believe Bestway has been hit hard by global pandemic, as 50%+ of sales are water, outdoor sports and camping related and 95%+ are exporting to EU, N.A. and others. Revenue decline in 1H20E, in our view, should be mild as orders were pre-placed, but shall intensify from 2H20E as the virus spread and lockdowns begun. **We are worried for Bestway due to pressure from the industry stand point**, overall US retail sales slumped by 5.8% YoY in Mar 2020, the worst decline since 2009. Sales of sporting goods, furniture and clothing also fell by 23%/ 27%/ 51% MoM. We believe Apr 2020 is likely to be worse and such pressure will sustain into 2Q20E.
- **Stay home entertainment and online outperformed, but not enough to offset the drags.** We believe products like above ground pools and inflatable spas and e-commerce business can benefit as demand for stay home entertainment surged during Mar - Apr 2020. But those products and online channel only made up 48% and 20% of sales in FY19.
- **GP margin to be benefited by falling oil price in near future.** PVC resin and plasticizer accounted for ~40% of Bestway's COGS, while others are labour costs, metals, packing materials, electronic components, etc. Therefore, ~66% YTD drop in WTI and Brent oil prices should lead to further decline of PVC Resin and plasticizer prices, which had only fallen by 3% and 10% YTD. We forecast GP margin to be 25.7% (flattish YoY) in 1H20E, 30.0% (up 2ppt YoY) in 2H20E and 27.4% in FY21E (vs 27.8% in FY20E).
- **However, OP margin is still under pressure as many opex are fixed.** We estimate ~55% of opex are relatively fixed, which include factory and headquarters staff costs, D&A, R&D, maintenance, royalty fees, audit fees etc. Hence, we forecast OP margin to be 8.8% (down 1.6ppt YoY) in 1H20E, -1.5% (down 5.3ppt YoY) in 2H20E and 8.3% in FY21E (vs 6.2% in FY20E).
- **Downgrade to HOLD and cut TP to HK\$ 1.97.** We downgrade to HOLD and cut TP to HK\$ 1.97, based on 10x FY20E P/E (from 10x FY19). The counter is trading at 9x/ 6x FY20E/ 21E P/E, not too attractive with various challenges ahead and 5% 3-year NP CAGR. We revised down our FY20E/ 21E EPS est. by 63%/ 50% to factor in 1) orders cut but 2) better GP margin.

Earnings Summary

(YE 31 Dec)	FY18A	FY19A	FY20E	FY21E	FY22E
Revenue (USD mn)	865	935	767	869	945
YoY growth (%)	19.8	8.0	(17.9)	13.3	8.6
Net income (USD mn)	43	45	27	45	51
EPS (USD)	0.041	0.042	0.025	0.042	0.048
YoY growth (%)	(36.0)	3.9	(40.3)	67.0	14.0
Consensus EPS (USD)	0.040	0.046	0.051	0.040	0.046
P/E (x)	5.7	5.5	9.2	5.5	4.8
P/B (x)	0.6	0.6	0.5	0.5	0.4
Yield (%)	5.8	5.3	3.3	5.5	6.2
ROE (%)	10.6	10.6	5.9	9.1	9.5
Net gearing (%)	48.1	42.3	22.3	16.6	9.9

Source: Company data, Bloomberg, CMBIS estimates

HOLD (down)

Target Price	HK\$1.97
(Previous TP)	HK\$4.20)
Up/Downside	+9.14%
Current Price	HK\$1.80

China Export Sector

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Stock Data

Mkt Cap (HK\$ mn)	1,895
Avg 3 mths t/o (HK\$ mn)	0.60
52w High/Low (HK\$)	4.0/1.5
Total Issued Shares (mn)	1,058.4

Source: Bloomberg

Shareholding Structure

Mr. Zhu Qiang & Family	54.40%
Mr. Bogdan Nowak	13.50%
Employee Incentive Scheme	6.07%
Mr. Patrizio	1.13%
Free Float	24.90%

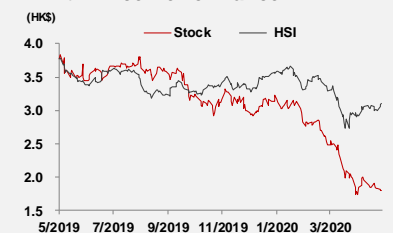
Source: HKEx

Share Performance

	Absolute	Relative
1-mth	-2.7%	-8.5%
3-mth	-39.7%	-35.3%
6-mth	-42.6%	-37.9%
12-mth	-52.5%	-42.8%

Source: Bloomberg

12-mth Price Performance



Source: Bloomberg

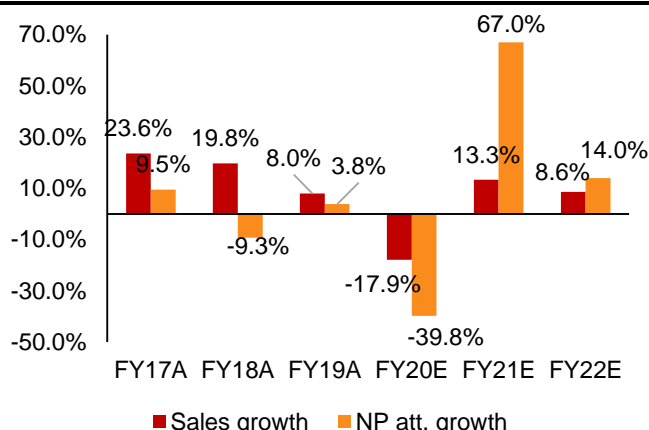
Auditor: PriceWaterHouseCoopers

Related Reports

1. Bestway Global (3358 HK, BUY) – Margin expansion to drive accelerate in 2H19E- 20 Aug 2019
2. Bestway Global (3358 HK, BUY) – Dragged by FX hedging, but expect improvement onward - 1 Apr 2019
3. Bestway Global (3358 HK, BUY) – Rising cost pressure, but still a value play - 18 Sep 2018

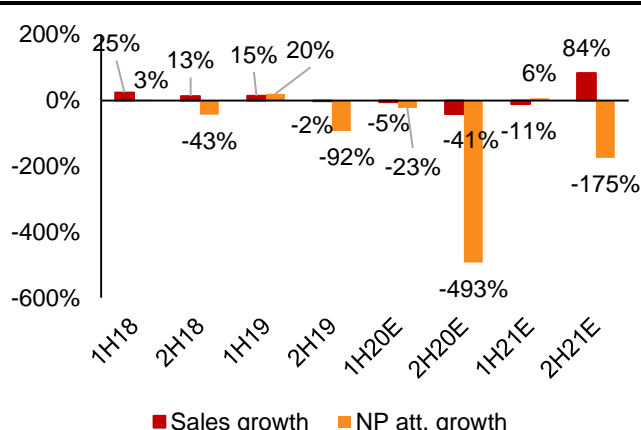
Focus Charts

Figure 1: Sales/ net profit growth, full year



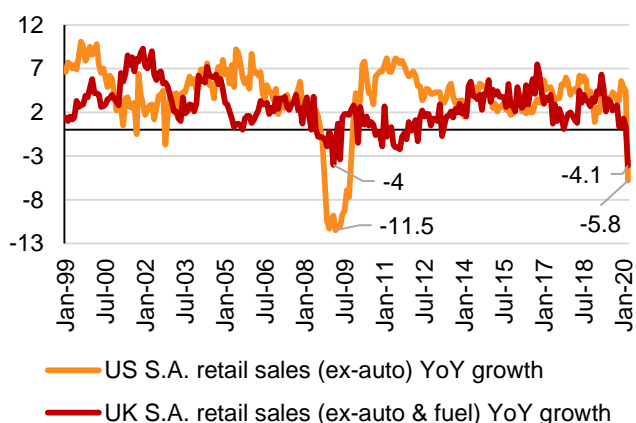
Source: Company data, CMBIS estimates

Figure 2: Sales/ net profit growth, half year



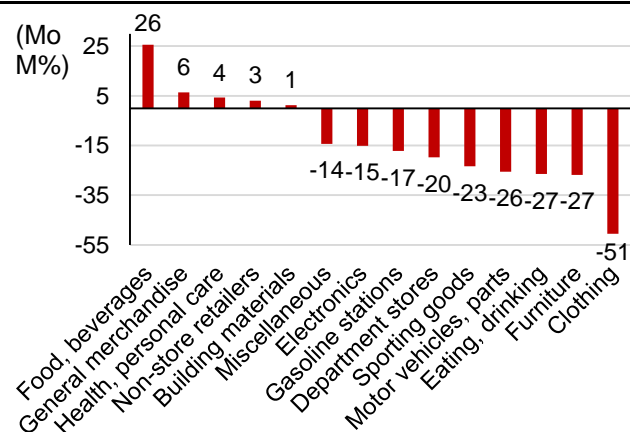
Source: Company data, CMBIS estimates

Figure 3: US/ UK S.A. retail sales (ex-auto) growth



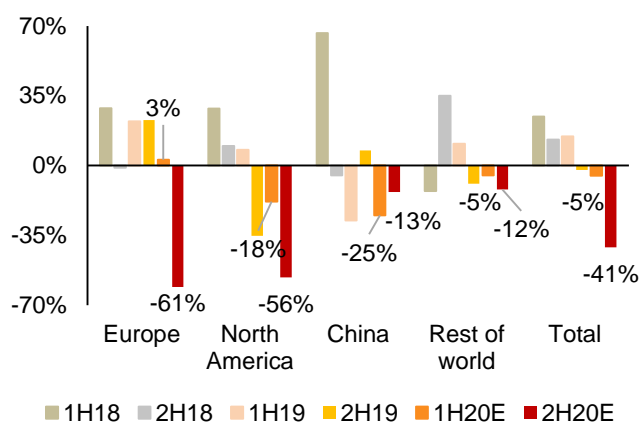
Source: U.S. Census Bureau, UK Office for National Statistics, CMBIS estimates

Figure 4: US retail sales growth (MoM) by type - Mar



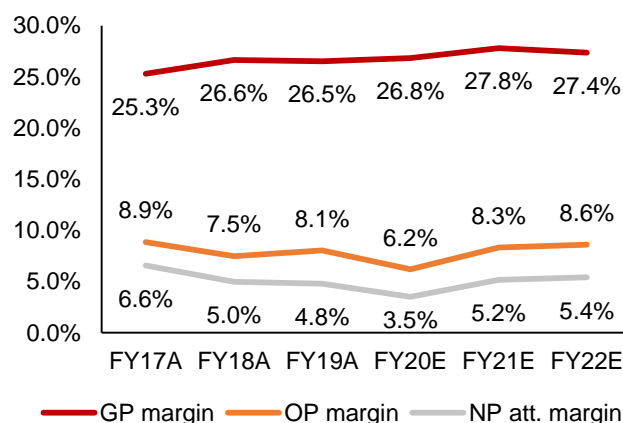
Source: U.S. Census Bureau, CMBIS estimates

Figure 5: Sales growth by region



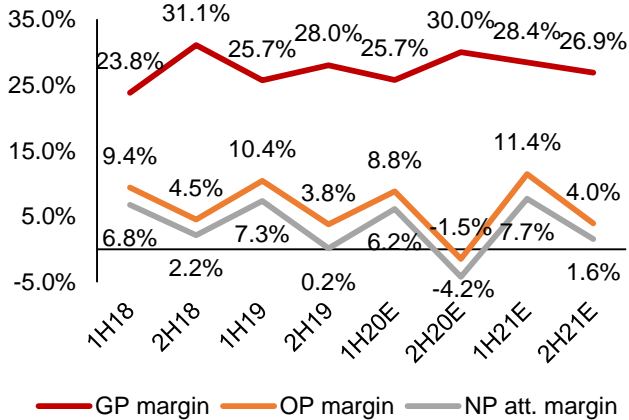
Source: Company data, CMBIS estimates

Figure 6: GP/ OP/ NP att. margin, full year



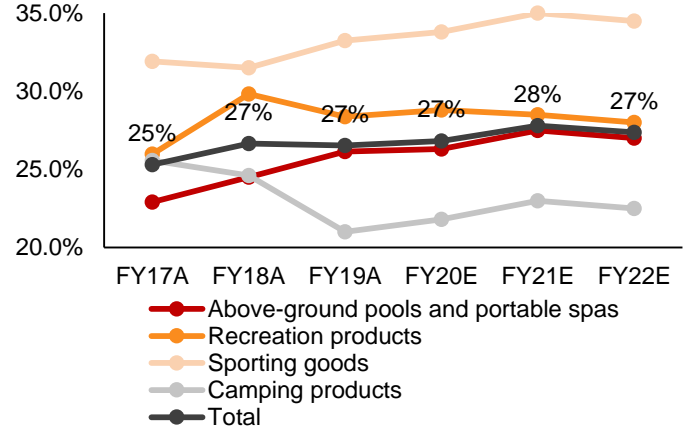
Source: Company data, CMBIS estimates

Figure 7: GP/ OP/ NP att. margin, half year



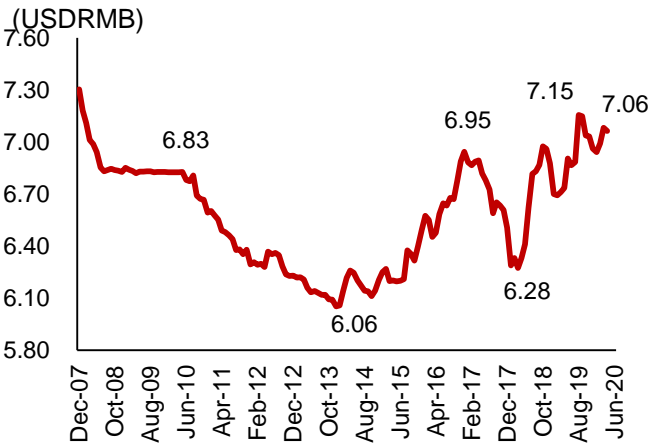
Source: Company data, CMBIS estimates

Figure 8: GP margin by product



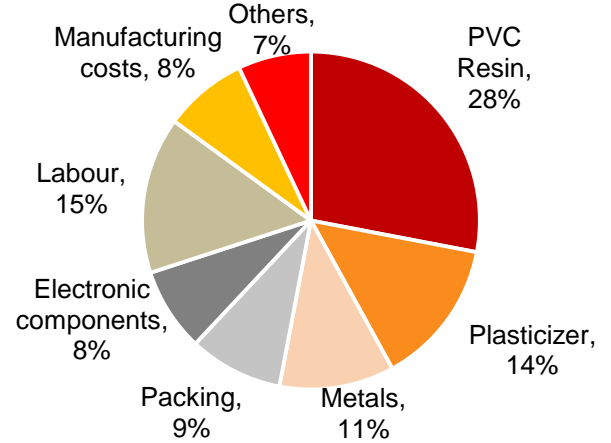
Source: Company data, CMBIS estimates

Figure 9: USDCNY rate



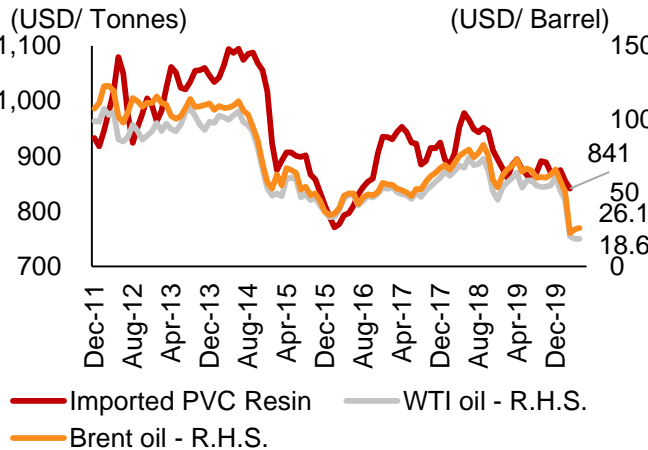
Source: Company data, CMBIS estimates

Figure 10: COGS breakdown – FY19 (CMBIS est.)



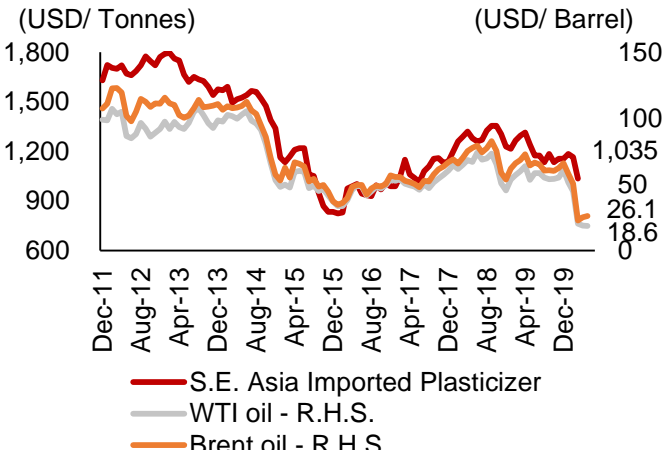
Source: Company data, CMBIS estimates

Figure 11: WTI, Brent oil future vs PVC Resin prices



Source: Company data, Bloomberg, Wind, CMBIS estimates

Figure 12: WTI, Brent oil future vs Plasticizer prices



Source: Company data, Bloomberg, Wind, CMBIS estimates

Result preview

Figure 13: Results preview – Half Year

Half yearly (USD mn)	1H19	2H19	1H20E	2H20E	1H19 YoY	2H19 YoY	1H20E YoY	2H20E YoY
Revenue	602	333	571	196	15%	-2%	-5%	-41%
COGS	(447)	(240)	(424)	(138)	12%	2%	-5%	-43%
Gross profit	155	93	147	59	24%	-12%	-5%	-37%
GP margins	25.7%	28.0%	25.7%	30.0%				
Other income & gains	7	5	2	1	-45%	-120%	-76%	-71%
S & D expenses	(60)	(47)	(58)	(32)	9%	55%	-2%	-31%
S & D exp / sales	-9.9%	-14.0%	-10.2%	-16.3%				
Admin expenses	(40)	(39)	(40)	(31)	16%	4%	1%	-19%
Admin exp / sales	-6.6%	-11.6%	-7.0%	-15.8%				
Other opex	0	0	0	0				
Operating profit (EBIT)	63	13	50	-3	27%	-18%	-19%	-122%
OP margins	10.4%	3.8%	8.8%	-1.5%				
Other items	0	0	0	0				
Net finance income	(6)	(9)	(3)	(4)	87%	48%	-59%	-52%
Net fin. income / sales	-1.0%	-2.8%	-0.5%	-2.3%				
Profit after financing costs	56	3	48	(7)	22%	-62%	-15%	-309%
Associated coms	0	0	0	0				
Jointly controlled coms	0	0	0	0				
Pre-tax profit	56	3	48	(7)	22%	-62%	-15%	-309%
Tax	(11)	(1)	(11)	(0)				
Tax / sales	-1.8%	-0.4%	-1.9%	-0.2%				
Effective tax rate	-19.4%	-40.0%	-23.0%	4.8%				
Minority interests	1.28	1.58	1.71	0.59				
Net profit att.	44	1	35	-8	24%	-93%	-20%	-1694%
NP margins	7.3%	0.2%	6.2%	-4.2%				
Unrealized gain or losses on derivative financial instruments	(15)	35	0	0				
Adjusted Core NP (ex one-off items)	59	-35	35	-8	62%	-232%	-41%	-76%
Adjusted Core NP margins (ex one-off items)	9.9%	-10.4%	6.2%	-4.2%				

Source: Company data, CMBIS estimates

Figure 14: Results preview - Full Year

Full yearly (USD mn)	FY18	FY19	FY20E	FY21E	FY19 YoY	FY20E YoY	FY21E YoY
Revenue	865	935	767	869	8%	-18%	13%
COGS	(635)	(687)	(562)	(628)	8%	-18%	12%
Gross profit	231	248	206	242	8%	-17%	17%
GP margins	26.6%	26.5%	26.8%	27.8%			
Other income & gains	-10	12	3	3	-219%	-74%	13%
S & D expenses	(84)	(106)	(90)	(97)	26%	-15%	8%
S & D exp / sales	-9.8%	-11.4%	-11.8%	-11.2%			
Admin expenses	(71)	(78)	(71)	(75)	10%	-9%	6%
Admin exp / sales	-8.3%	-8.4%	-9.3%	-8.7%			
Other opex	0	0	0	0			
Operating profit (EBIT)	65	75	48	72	16%	-37%	52%
OP margins	7.5%	8.1%	6.2%	8.3%			
Other items	0	0	0	0			
Net finance income	(10)	(15)	(7)	(6)	62%	-54%	-9%
Net finance income / sales	-1.1%	-1.6%	-0.9%	-0.7%			
Profit after financing costs	55	60	41	66	8%	-32%	63%
Associated coms	0	0	0	0			
Jointly controlled coms	0	0	0	0			
Pre-tax profit	55	60	41	66	8%	-32%	63%
Tax	(12)	(12)	(11)	(18)	5%	-8%	63%
Tax / sales	-1.4%	-1.3%	-1.5%	-2.1%			
Effective tax rate	-21.3%	-20.6%	-28.0%	-28.0%			
Minority interests	0	3	2	3			
Net profit att.	43.1	44.7	26.9	44.9	4%	-40%	67%
NP margins	5.0%	4.8%	3.5%	5.2%			
Unrealized gain or losses on derivative financial instruments	(20)	20	0	0			
Adjusted Core NP (ex one-off items)	63	25	27	45	-61%	8%	67%
Adjusted Core NP margins (ex one-off items)	7.3%	2.7%	3.5%	5.2%			

Source: Company data, CMBIS estimates

Earnings revision

Figure 15: Earnings revision

USD mn	New			Old			Diff (%)		
	FY20E	FY21E	FY22E	FY20E	FY21E	FY22E	FY20E	FY21E	FY22E
Revenue	767	869	945	1,113	1,240	n/a	-31.1%	-29.9%	n/a
Gross profit	206	242	259	298	336	n/a	-30.9%	-28.1%	n/a
EBIT	48	72	81	106	126	n/a	-55.0%	-42.4%	n/a
Net profit att.	27	45	51	73	90	n/a	-63.3%	-50.0%	n/a
Diluted EPS (USD)	0.025	0.042	0.048	0.069	0.084	n/a	-63.3%	-50.0%	n/a
Gross margin	26.8%	27.8%	27.4%	26.8%	27.1%	n/a	0.1ppt	0.7ppt	n/a
EBIT margin	6.2%	8.3%	8.6%	9.5%	10.1%	n/a	-3.3ppt	-1.8ppt	n/a
Net profit att. margin	3.5%	5.2%	5.4%	6.6%	7.3%	n/a	-3.1ppt	-2.1ppt	n/a

Source: Company data, CMBIS estimates

Figure 16: CMBIS estimates vs consensus

USD mn	CMBIS			Consensus			Diff (%)		
	FY20E	FY21E	FY22E	FY20E	FY21E	FY22E	FY20E	FY21E	FY22E
Revenue	767	869	945	910	1,004	1,107	-15.7%	-13.4%	-14.7%
Gross profit	206	242	259	239	264	291	-14.0%	-8.5%	-11.2%
EBIT	48	72	81	59	67	75	-19.3%	8.1%	8.3%
Net profit att.	27	45	51	42	48	54	-35.9%	-6.4%	-5.1%
Diluted EPS (USD)	0.025	0.042	0.048	0.040	0.046	0.051	-37.0%	-8.5%	-6.0%
Gross margin	26.8%	27.8%	27.4%	26.3%	26.3%	26.3%	0.5ppt	1.5ppt	1.1ppt
EBIT margin	6.2%	8.3%	8.6%	6.5%	6.7%	6.8%	-0.3ppt	1.7ppt	1.8ppt
Net profit att. margin	3.5%	5.2%	5.4%	4.6%	4.8%	4.9%	-1.1ppt	0.4ppt	0.5ppt

Source: Bloomberg, CMBIS estimates

Valuation

Figure 17: Peers' valuation

Company	Ticker	Rating	12m TP (LC)	Price (LC)	Up/Down-side	Mkt. Cap (HK\$mn)	Year End	P/E (x)		P/B (x)		ROE (%)	3yrs PEG (x)	Yield (%)
								FY1E	FY2E	FY1E	FY2E			
H-shares Brands and Exporters														
Bestway	3358 HK	HOLD	1.97	1.80	9%	1,905	Dec-19	9.2	5.5	0.5	0.5	10.6	2.1	3.3
Man Wah	1999 HK	NR	n/a	4.47	n/a	16,968	Mar-19	10.8	9.8	2.4	2.0	23.8	0.7	3.1
Goodbaby	1086 HK	NR	n/a	0.79	n/a	1,318	Dec-19	8.1	5.1	0.3	0.2	4.1	0.3	2.2
Haitian	1882 HK	NR	n/a	13.86	n/a	22,121	Dec-19	11.9	10.4	1.4	1.3	14.0	1.9	2.8
Vtech Holdings	303 HK	NR	n/a	58.30	n/a	14,679	Mar-19	10.6	11.2	3.1	3.3	35.3	3.1	8.8
Techtronic	669 HK	NR	n/a	58.50	n/a	107,071	Dec-19	20.6	17.0	3.6	3.1	19.1	1.3	1.9
Haier Electronics	1169 HK	NR	n/a	21.10	n/a	59,434	Dec-19	13.4	11.5	1.8	1.6	27.7	(1.1)	2.2
Tcl Electronics	1070 HK	NR	n/a	3.14	n/a	7,446	Dec-19	6.5	5.1	0.6	0.6	21.3	(0.5)	6.4
Johnson Electric	179 HK	NR	n/a	13.44	n/a	12,132	Mar-19	6.4	6.6	0.6	0.5	12.6	(1.1)	3.9
Yue Yuen	551 HK	NR	n/a	11.96	n/a	19,282	Dec-19	13.4	7.7	0.6	0.6	7.3	1.5	6.5
Stella	1836 HK	NR	n/a	7.69	n/a	6,112	Dec-19	11.4	7.2	0.8	0.8	10.0	1.1	6.1
Shenzhen	2313 HK	NR	n/a	90.95	n/a	136,718	Dec-19	24.7	20.2	4.5	4.0	21.5	2.4	2.1
Regina Miracle	2199 HK	NR	n/a	3.66	n/a	4,481	Mar-19	15.4	15.8	1.4	1.4	10.2	0.7	2.1
							Avg.	12.5	10.2	1.7	1.5	16.7	1.0	4.0
							Med.	11.6	10.6	1.7	1.5	9.2	1.0	2.8
International Outdoor brands and Manufacturers														
Vf Corp	VFC US	NR	n/a	59.50	n/a	182,025	Mar-20	20.0	31.5	5.5	5.4	29.1	(6.1)	3.2
Deckers Outdoor	DECK US	NR	n/a	147.92	n/a	32,086	Mar-19	16.1	19.5	3.7	3.5	26.5	6.5	0.0
Newell Brands	NWL US	NR	n/a	14.23	n/a	49,406	Dec-19	11.0	10.0	1.2	1.2	2.1	0.1	6.0
Hasbro	HAS US	NR	n/a	77.86	n/a	82,676	Dec-19	20.7	17.6	3.4	3.2	21.9	2.7	3.5
Mattel	MAT US	NR	n/a	9.30	n/a	24,991	Dec-19	n/a	33.0	6.5	5.3	(38.1)	0.0	0.0
Carter'S	CRI US	NR	n/a	80.42	n/a	27,182	Dec-19	18.0	13.0	3.6	3.7	29.9	9.2	2.8
Children'S Place	PLCE US	NR	n/a	28.58	n/a	3,222	Feb-20	11.8	6.3	1.3	1.2	26.7	(0.4)	3.9
Columbia Sports	COLM US	NR	n/a	75.57	n/a	38,725	Dec-19	27.2	17.8	2.6	2.2	18.8	343.0	1.4
Vista Outdoor	VSTO US	NR	n/a	9.96	n/a	4,468	Mar-19	50.3	25.0	0.9	n/a	(9.8)	(0.4)	n/a
Johnson Outdoors	JOUT US	NR	n/a	65.59	n/a	5,119	Sep-19	19.0	18.3	n/a	n/a	17.8	0.0	n/a
Dorel Industries	DII/B CN	NR	n/a	2.78	n/a	519	Dec-19	5.1	3.6	n/a	n/a	(1.9)	0.0	n/a
							Avg.	19.9	17.8	3.2	3.2	11.2	32.2	2.6
							Med.	18.5	17.8	3.4	3.4	18.8	0.0	3.0

Source: Bloomberg, CMBIS estimates

Assumptions

Figure 18: Bestway's major assumptions

Major assumptions	FY18A	FY19A	FY20E	FY21E	FY22E
Sales growth (%)					
Above-ground pools and portable spas	13.9%	20.5%	-10.0%	11.0%	7.0%
Recreation products	24.7%	1.1%	-23.0%	16.0%	5.0%
Sporting goods	23.8%	0.0%	-29.0%	20.0%	20.0%
Camping products	25.0%	-5.1%	-25.0%	13.0%	10.0%
Total	19.8%	8.0%	-17.9%	13.3%	8.6%
Sales growth (%)					
Europe	17.7%	22.3%	-17.0%	15.0%	10.0%
North America	22.8%	-4.1%	-25.1%	14.4%	7.1%
China	33.1%	-15.8%	-20.0%	35.0%	20.0%
Rest of world	18.7%	-4.0%	-10.0%	5.0%	5.0%
Total	19.8%	8.0%	-17.9%	13.3%	8.6%
GP margins	26.6%	26.5%	26.8%	27.8%	27.4%
GP margin by product					
Above-ground pools and portable spas	24.5%	26.1%	26.3%	27.5%	27.0%
Recreation products	29.8%	28.4%	28.8%	28.5%	28.0%
Sporting goods	31.5%	33.2%	33.8%	35.0%	34.5%
Camping products	24.6%	21.0%	21.8%	23.0%	22.5%
Total	26.6%	26.5%	26.8%	27.8%	27.4%
GP margin by region					
Europe	29.0%	29.3%	29.5%	30.3%	29.8%
North America	23.5%	23.8%	24.2%	26.0%	25.6%
China	28.0%	25.0%	25.0%	25.0%	24.5%
Rest of world	25.5%	22.5%	23.0%	23.2%	22.7%
Total	26.6%	26.5%	26.8%	27.8%	27.4%
Selling & distribution costs / sales	-9.8%	-11.4%	-11.8%	-11.2%	-10.7%
Admin expenses / sales	-8.3%	-8.4%	-9.3%	-8.7%	-8.5%
Effective tax rate	-21.3%	-20.6%	-28.0%	-28.0%	-28.0%
NP att. margin	5.0%	4.8%	3.5%	5.2%	5.4%
NP att. growth	-9.3%	3.8%	-39.8%	67.0%	14.0%

Source: Company data, CMBIS estimates

Financial Summary

Income statement						Cash flow summary					
YE 31 Dec (USD mn)	FY18A	FY19A	FY20E	FY21E	FY22E	YE 31 Dec (USD mn)	FY18A	FY19A	FY20E	FY21E	FY22E
Revenue	865	935	767	869	945	EBIT	65	75	48	72	81
Pools & portable spas	373	450	405	449	481	D & A	9	13	15	17	19
Recreation products	187	190	146	169	178	Change in working capital	(107)	19	45	(32)	(25)
Sporting goods	119	119	85	102	122	Income tax paid	(18)	(11)	(11)	(18)	(21)
Camping products	186	176	132	149	164	Others	24	2	21	19	18
Cost of goods sold	(635)	(687)	(562)	(628)	(686)	Net cash from operating	(27)	98	117	58	71
Gross profit	231	248	206	242	259	Capex & investments	(92)	(69)	(46)	(43)	(47)
Other income	(10)	12	3	3	4	Associated companies	-	-	-	-	-
Operating expenses	(156)	(184)	(161)	(173)	(181)	Interest received	0	-	8	7	7
D & A	(9)	(13)	(15)	(17)	(19)	Others	(30)	(5)	-	-	-
Staff costs	(53)	(50)	(47)	(47)	(49)	Net cash from investing	(121)	(74)	(38)	(36)	(40)
S & D costs (ex-staff, D&A)	(60)	(79)	(62)	(67)	(68)	Equity raised	-	-	-	-	-
Admin exp. (ex-staff, D&A)	(34)	(42)	(37)	(42)	(45)	Net change in bank loans	83	18	-	-	-
Other operating	-	-	-	-	-	Dividend paid	(14)	(13)	(1)	(2)	(2)
EBIT	65	75	48	72	81	Others	(0)	(1)	-	-	-
Finance costs, net	(10)	(15)	(7)	(6)	(6)	Net cash from financing	69	4	(1)	(2)	(2)
JVs & associates	-	-	-	-	-	Net change in cash	(79)	27	78	20	29
Exceptional	-	-	-	-	-	Beginning cash balance	111	32	59	137	157
Pre-tax profit	55	60	41	66	75	Exchange difference	0	0	-	-	-
Income tax	(12)	(12)	(11)	(18)	(21)	Cash at the end of the year	32	59	137	157	186
Less: Minority interests	0	3	2	3	3						
Net profit	43	45	27	45	51						

Balance sheet						Key ratios					
YE 31 Dec (USD mn)	FY18A	FY19A	FY20E	FY21E	FY22E	YE 31 Dec	FY18A	FY19A	FY20E	FY21E	FY22E
Non-current assets	347	362	372	375	376	Sales mix (%)					
Fixed asset	296	304	313	315	317	Pools & portable spas	43.1	48.1	52.7	51.7	50.9
Intangible assets & goodwill	44	10	11	11	11	Recreation products	21.7	20.3	19.0	19.5	18.8
Prepaid lease payments	3	2	2	2	2	Sporting goods	13.8	12.8	11.0	11.7	12.9
Interest in joint ventures	-	-	-	-	-	Camping products	21.4	18.8	17.2	17.2	17.4
Other non-current assets	5	46	46	46	46	Total	100.0	100.0	100.0	100.0	100.0
Current assets	644	605	605	681	757	P&L ratios (%)					
Cash and cash equivalents	32	59	137	157	186	Gross margin	26.6	26.5	26.8	27.8	27.4
Inventories	331	305	260	291	318	Operating margin	7.5	8.1	6.2	8.3	8.6
Trade and other	209	190	164	186	202	Pre-tax margin	6.4	6.4	5.3	7.6	7.9
Prepayments	45	39	32	36	40	Net margin	5.0	4.8	3.5	5.2	5.4
Other current assets	28	12	12	12	12	Effective tax rate	21.3	20.6	28.0	28.0	28.0
Current liabilities	538	409	377	409	432	Balance sheet ratios					
Bank loans	216	140	140	140	140	Current ratio (x)	1.2	1.5	1.6	1.7	1.8
Trade payables	184	160	141	157	172	Quick ratio (x)	0.6	0.7	0.9	1.0	1.0
Accruals & other payables	93	79	65	73	80	Cash ratio (x)	0.1	0.1	0.4	0.4	0.4
Tax payables	8	10	11	18	21	Inventory turnover days	167	169	169	169	169
others	36	20	20	20	20	Trade receivables days	74	78	78	78	78
Non-current liabilities	45	124	124	124	124	Trade payables days	97	91	91	91	91
Bank loans	21	112	112	112	112	Total debt / total equity	58	58	53	49	44
Deferred income	18	4	4	4	4	Net debt / equity ratio (%)	48	42	22	17	10
Deferred tax	1	1	1	1	1	Returns (%)					
Others	5	7	7	7	7	ROE	10.5	10.3	5.7	8.7	9.0
Minority Interest	-0	2	5	7	10	ROA	4.3	4.6	2.8	4.3	4.5
Total net assets	409	433	472	516	567	Per share					
Shareholders' equity	409	433	472	516	567	EPS (USD)	0.04	0.04	0.03	0.04	0.05
						DPS (USD)	0.01	0.01	0.01	0.01	0.01
						BVPS (USD)	0.39	0.41	0.45	0.49	0.54

Source: Company data, CMBIS estimates

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