

Semiconductors

Nvidia 2Q review: A strong beat-and-raise quarter; eyes on Blackwell shipment and margin

Nvidia (NVDA US, NR) announced 2QFY25 results. Quarterly revenue was US\$30.0bn, up 122.4% YoY and 15.3% QoQ (vs. 17.8%/22.0% QoQ in 1QFY25/4QFY24). Revenue beat guidance (US\$28.0bn) by 7.3% and Bloomberg consensus (US\$28.9bn) by 4.1%. Non-GAAP GPM was 75.7% in 2QFY25 (down 3.2% QoQ), slightly above guidance (75.5%) and BBG estimates (75.5%). By segment, Data Center (US\$26.3bn/87.5% of 2Q sales) continued to be the main revenue driver on stellar demand with 16.4% QoQ growth, while Gaming/Professional Visualization/Auto grew 8.8%/6.3%/5.2% QoQ. Within DC, compute revenue (US\$22.6bn) grew 16.6% QoQ and accounted for 75% of segment sales in 2Q. Networking sales grew a similar 15.7% QoQ, in-line with guidance as supply chain improved. 3Q revenue guidance is set by the company at US\$32.5bn, implying another 8.2% QoQ growth and exceeding consensus forecasts by 2.0% (US\$31.854bn). Non-GAAP GPM is expected to be 75.0% for the next quarter.

Nvidia's share price slid 6%+ during after-hours trading. We think investors still have concerns over 1) Blackwell shipment delay, 2) GPM trend after 3Q, and 3) the timing of demand-supply equilibrium.

Key highlights from earnings call:

- Blackwell shipment delay is a key concern to investors. Nvidia expects Blackwell production ramp in 4Q with several billion dollars of revenue contribution. Hopper shipments are expected to increase in 2HFY25 with improving supply (existing products ramp in 3Q and new products ramp in 4Q). We think Hopper sales will continue to offset the impact from Blackwell shipment delays. For 3Q, Nvidia guided a US\$2.5bn raise in revenue, US\$0.5bn higher than the usual US\$2.0bn increment from previous quarters. Mgmt. believes the demand for Blackwell will continue into next year and expect it to drive DC business significantly.
- GPM is another focus as some investors worry the delay in Blackwell and yield issue could put pressure on margin in the following quarters. We see GPM is guided to be relatively stable, with 75% for 3Q and mid-70s for the full-year.
- Continued shareholder returns. Nvidia returned US\$15.4bn to shareholders in 2QFY25 (repo and cash dividends). The Board approved an additional US\$50.0bn share repurchase program, without expiration. Overall, this is another beat-and-raise quarter. We believe demand for accelerated computing remains intact. Hyperscalers (Amazon, Google, Microsoft, and Meta) increased their capex by over 50% in 1H24, with Bloomberg consensus forecasting further growth of 39% in FY24E and 13% in FY25E. In addition, sovereign AI is expected to generate low double-digit billion of dollars and Software ARR is projected to reach US\$2bn in CY24, according to Nvidia mgmt. at the earnings call. We remain positive on the AI supply chain, especially for those key beneficiaries with greater revenue contribution from AI. Maintain BUY rating on Innolight (300308 CH).

OUTPERFORM (Maintain)

China Semiconductors Sector

Lily YANG, Ph.D (852) 3916 3716

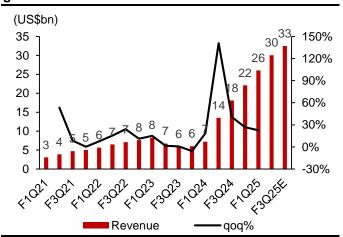
lilyyang@cmbi.com.hk **Kevin ZHANG**

(852) 3761 8727 kevinzhang@cmbi.com.hk

Related reports:

- Semiconductors PCB sector: 1H24 earnings preview (<u>link</u>)
- Semi Solid earnings; HBM to drive future growth (link)
- Semi Thematic investing and megatrends: Al exposure update (link)
- Semi Marvell FY1Q25 earnings: Harnessing the AI revenue (<u>link</u>)
- Nvidia: To keep growing for longer (link)
- 6. Semi Global SME investment set to accelerate on tech advancements, China localization; Initiate Naura w/ BUY (<u>link</u>)
- InnoLight (300308 CH) 1Q24 results set stage for accelerated growth in 2024 – 24 Apr 2024 (link)
- 8. Semi Semi Nvidia GTC 2024: A quick take 20 Mar 2024 (link)
- Semi Nvidia continues to impress – 22 Feb 2024 (<u>link</u>)
- Semi Hyperscalers' FY23 results review – 7 Feb 2024 (link)
- Innolight (300308 CH) True beneficiary in AI value chain – 26 Jan 2024 (link)
- 12. Semi Market outlook on optical transceivers 26 Jan 2024 (link)
- Thematic investing and megatrends: Al sales exposure reality check, by the number – 12 Jan 2024 (link)
- 14. CES 2024 wrap up 10 Jan 2024 (link)
- Synopsys eyes on Ansys: a potential software giant in the making – 10 Jan 2024 (link)
- Domestic Al chip makers accelerating their push as Nvidia's alternatives – 14 Dec 2023 (link)
- Al supply chain will continue riding the tailwind as Nvidia confirmed growth of data center into 2025 – 23 Nov 2023 (link)

Figure 1: Nvidia's quarterly revenue and QoQ growth

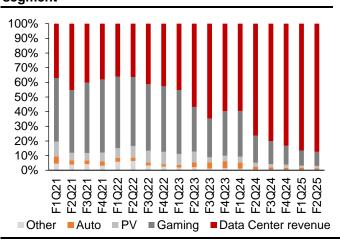


Source: Company data, CMBIGM

Note: Fiscal year ended 1/31/2025;3Q25E revenue is company

guidance

Figure 2: Nvidia's quarterly revenue breakdown by segment



Source: Company data, Bloomberg, CMBIGM

Figure 3: Nvidia's quarterly results

igaio or reviala o quartoriy robalto										
US\$ mn	1QFY23	2QFY23	3QFY23	4QFY23	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25
Revenue	8,288	6,704	5,931	6,051	7,192	13,507	18,120	22,103	26,044	30,040
YoY	46.4%	3.0%	-16.5%	-20.8%	-13.2%	101.5%	205.5%	265.3%	262.1%	122.4%
QoQ	8.4%	-19.1%	-11.5%	2.0%	18.9%	87.8%	34.2%	22.0%	17.8%	15.3%
GAAP Gross Profit	5,431	2,915	3,177	3,833	4,648	9,462	13,400	16,791	20,406	22,560
GPM	65.5%	43.5%	53.6%	63.3%	64.6%	70.1%	74.0%	76.0%	78.4%	75.1%
Net profit	1,618	656	680	1,414	2,043	6,188	9,243	12,285	14,881	16,599
YoY	-15.4%	-72.4%	-72.4%	-52.9%	26.3%	843.3%	1259.3%	768.8%	628.4%	168.2%
QoQ	-46.1%	-59.5%	3.7%	107.9%	44.5%	202.9%	49.4%	32.9%	21.1%	11.5%
NPM	19.5%	9.8%	11.5%	23.4%	28.4%	45.8%	51.0%	55.6%	57.1%	55.3%

Source: Company data, Bloomberg, CMBIGM

Figure 4: Nvidia's quarterly results vs. consensus & guidance

	2QFY24	1QFY25		3QFY25E					
(US\$ mn)	Actual	Actual	Actual	BBG est.	Beat/(miss)	Guidance	Beat/(miss)	BBG est.	Guidance
Revenue	13,507	26,044	30,040	28,857	Beat by 4.1%	28,000	Beat by 7.3%	31,854	32,500
YoY%	101.5%	262.1%	122.4%					75.8%	79.4%
QoQ%	87.8%	17.8%	15.3%					6.0%	8.2%
Non-GAAP GPM	71.2%	78.9%	75.7%	<i>75.5%</i>	Beat by 0.3%	75.0%	Beat by 0.2%	<i>75.5%</i>	75.0%
Non-GAAP EPS	0.270	0.612	0.680	0.645	Beat by 5.4%			0.713	
YoY%	429.4%	461.5%	151.9%					77.4%	
QoQ%	147.7%	18.6%	11.1%					4.9%	

Source: Company data, Bloomberg, CMBIGM



Nvidia 2QFY25 revenue breakdown

By segment, data center revenue hit another historical high at US\$26.3bn (154% YoY/16% QoQ), driven by Hopper product sales (esp. accelerated H200 shipments).

Figure 5: Nvidia's quarterly segment revenue

US\$ mn	1QFY23	2QFY23	3QFY23	4QFY23	1QFY24	2QFY24	3QFY24	4QFY24	1QFY25	2QFY25
Data Center	3,750	3,806	3,833	3,616	4,284	10,323	14,514	18,404	22,563	26,272
yoy%	83.1%	60.9%	30.6%	10.8%	14.2%	171.2%	278.7%	409.0%	426.7%	154.5%
qoq%	14.9%	1.5%	0.7%	-5.7%	18.5%	141.0%	40.6%	26.8%	22.6%	16.4%
%	45.2%	56.8%	64.6%	59.8%	59.6%	76.4%	80.1%	83.3%	86.6%	87.5%
Compute					3,357	8,612		15,073	19,392	22,604
yoy%						156.5%		349.0%	477.7%	162.5%
qoq%									28.7%	16.6%
%					78.4%	83.4%		81.9%	85.9%	86.0%
Networking					927	1,711		3,331	3,171	3,668
yoy%						84.6%		258.9%	242.1%	114.4%
qoq%									-4.7%	15.7%
%					21.6%	16.6%		18.1%	14.1%	14.0%
Gaming	3,620	2,042	1,574	1,831	2,240	2,486	2,856	2,865	2,647	2,880
yoy%	31.2%	-33.3%	-51.1%	-46.5%	-38.1%	21.7%	81.4%	56.5%	18.2%	15.8%
qoq%	5.8%	-43.6%	-22.9%	16.3%	22.3%	11.0%	14.9%	0.3%	-8.7%	8.8%
%	43.7%	30.5%	26.5%	30.3%	31.1%	18.4%	15.8%	13.0%	10.2%	9.6%
Prof. Visualization	622	496	200	226	295	379	416	463	427	454
yoy%	67.2%	-4.4%	-65.3%	-64.9%	-52.6%	-23.6%	108.0%	104.9%	44.7%	19.8%
qoq%	-3.3%	-20.3%	-59.7%	13.0%	30.5%	28.5%	9.8%	11.3%	-7.8%	6.3%
%	7.5%	7.4%	3.4%	3.7%	4.1%	2.8%	2.3%	2.1%	1.6%	1.5%
Automotive	138	220	251	294	296	253	261	281	329	346
yoy%	-10.4%	44.7%	85.9%	135.2%	114.5%	15.0%	4.0%	-4.4%	11.1%	36.8%
qoq%	10.4%	59.4%	14.1%	17.1%	0.7%	-14.5%	3.2%	7.7%	17.1%	5.2%
%	1.7%	3.3%	4.2%	4.9%	4.1%	1.9%	1.4%	1.3%	1.3%	1.2%
Other	158	140	73	84	77	66	73	90	78	88
yoy%	-51.7%	-65.8%	-68.8%	-56.3%	-51.3%	-52.9%	0.0%	7.1%	1.3%	33.3%
qoq%	-17.7%	-11.4%	-47.9%	15.1%	-8.3%	-14.3%	10.6%	23.3%	32.2%	12.8%
%	1.9%	2.1%	1.2%	1.4%	1.1%	0.5%	0.4%	0.4%	0.3%	0.3%
Total revenue	8,288	6,704	5,931	6,051	7,192	13,507	18,120	22,103	26,044	30,040
yoy%	46.4%	3.0%	-16.5%	-20.8%	-13.2%	101.5%	205.5%	265.3%	262.1%	122.4%
qoq%	8.4%	-19.1%	-11.5%	2.0%	18.9%	87.8%	34.2%	22.0%	17.8%	15.3%

Source: Company data, Bloomberg, CMBIGM

Breaking down data center revenue, 86% was compute (US\$22.6bn, +162.5% YoY, and +16.6% QoQ) and 14% was networking (US\$3.7bn, +114.4% YoY, and +15.7% QoQ). Nvidia's non-GAAP GPM is guided to be 75.0% in 3QFY25 and mid-70s for FY25.

Figure 6: Nvidia's 2Q data center revenue breakdown by segment

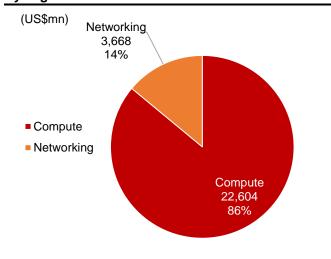
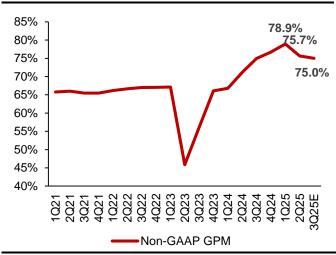


Figure 7: Nvidia's non-GAAP GPM is guided to be 75.0% in 3QFY25 and mid-70s for FY25



Source: Company data, CMBIGM

Source: Company data, CMBIGM



Disclosures & Disclaimers

Analyst Certification

The research analyst who is primary responsible for the content of this research report, in whole or in part, certifies that with respect to the securities or issuer that the analyst covered in this report: (1) all of the views expressed accurately reflect his or her personal views about the subject securities or issuer; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific views expressed by that analyst in this report.

Besides, the analyst confirms that neither the analyst nor his/her associates (as defined in the code of conduct issued by The Hong Kong Securities and Futures Commission) (1) have dealt in or traded in the stock(s) covered in this research report within 30 calendar days prior to the date of issue of this report; (2) will deal in or trade in the stock(s) covered in this research report 3 business days after the date of issue of this report; (3) serve as an officer of any of the Hong Kong listed companies covered in this report; and (4) have any financial interests in the Hong Kong listed companies covered in this report.

CMBIGM Ratings

BUY
Stock with potential return of over 15% over next 12 months
SELL
Stock with potential return of +15% to -10% over next 12 months
SELL
Stock with potential loss of over 10% over next 12 months

NOT RATED : Stock is not rated by CMBIGM

OUTPERFORM : Industry expected to outperform the relevant broad market benchmark over next 12 months

MARKET-PERFORM : Industry expected to perform in-line with the relevant broad market benchmark over next 12 months

UNDERPERFORM : Industry expected to underperform the relevant broad market benchmark over next 12 months

CMB International Global Markets Limited

Address: 45/F, Champion Tower, 3 Garden Road, Hong Kong, Tel: (852) 3900 0888 Fax: (852) 3900 0800

CMB International Global Markets Limited ("CMBIGM") is a wholly owned subsidiary of CMB International Capital Corporation Limited (a wholly owned subsidiary of China Merchants Bank)

Important Disclosures

There are risks involved in transacting in any securities. The information contained in this report may not be suitable for the purposes of all investors. CMBIGM does not provide individually tailored investment advice. This report has been prepared without regard to the individual investment objectives, financial position or special requirements. Past performance has no indication of future performance, and actual events may differ materially from that which is contained in the report. The value of, and returns from, any investments are uncertain and are not guaranteed and may fluctuate as a result of their dependence on the performance of underlying assets or other variable market factors. CMBIGM recommends that investors should independently evaluate particular investments and strategies, and encourages investors to consult with a professional financial advisor in order to make their own investment decisions.

This report or any information contained herein, have been prepared by the CMBIGM, solely for the purpose of supplying information to the clients of CMBIGM or its affiliate(s) to whom it is distributed. This report is not and should not be construed as an offer or solicitation to buy or sell any security or any interest in securities or enter into any transaction. Neither CMBIGM nor any of its affiliates, shareholders, agents, consultants, directors, officers or employees shall be liable for any loss, damage or expense whatsoever, whether direct or consequential, incurred in relying on the information contained in this report. Anyone making use of the information contained in this report does so entirely at their own risk.

The information and contents contained in this report are based on the analyses and interpretations of information believed to be publicly available and reliable. CMBIGM has exerted every effort in its capacity to ensure, but not to guarantee, their accuracy, completeness, timeliness or correctness. CMBIGM provides the information, advices and forecasts on an "AS IS" basis. The information and contents are subject to change without notice. CMBIGM may issue other publications having information and/ or conclusions different from this report. These publications reflect different assumption, point-of-view and analytical methods when compiling. CMBIGM may make investment decisions or take proprietary positions that are inconsistent with the recommendations or views in this report.

CMBIGM may have a position, make markets or act as principal or engage in transactions in securities of companies referred to in this report for itself and/or on behalf of its clients from time to time. Investors should assume that CMBIGM does or seeks to have investment banking or other business relationships with the companies in this report. As a result, recipients should be aware that CMBIGM may have a conflict of interest that could affect the objectivity of this report and CMBIGM will not assume any responsibility in respect thereof. This report is for the use of intended recipients only and this publication, may not be reproduced, reprinted, sold, redistributed or published in whole or in part for any purpose without prior written consent of CMBIGM. Additional information on recommended securities is available upon request.

For recipients of this document in the United Kingdom

This report has been provided only to persons (I)falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended from time to time) ("The Order") or (II) are persons falling within Article 49(2) (a) to (d) ("High Net Worth Companies, Unincorporated Associations, etc...) of the Order, and may not be provided to any other person without the prior written consent of CMBIGM.

For recipients of this document in the United States

CMBIGM is not a registered broker-dealer in the United States. As a result, CMBIGM is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. The research analyst who is primary responsible for the content of this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA"). The analyst is not subject to applicable restrictions under FINRA Rules intended to ensure that the analyst is not affected by potential conflicts of interest that could bear upon the reliability of the research report. This report is intended for distribution in the United States solely to "major US institutional investors", as defined in Rule 15a-6 under the US, Securities Exchange Act of 1934, as amended, and may not be furnished to any other person in the United States. Each major US institutional investor that receives a copy of this report by its acceptance hereof represents and agrees that it shall not distribute or provide this report to any other person. Any U.S. recipient of this report wishing to effect any transaction to buy or sell securities based on the information provided in this report should do so only through a U.S.-registered broker-dealer.

For recipients of this document in Singapore

This report is distributed in Singapore by CMBI (Singapore) Pte. Limited (CMBISG) (Company Regn. No. 201731928D), an Exempt Financial Adviser as defined in the Financial Advisers Act (Cap. 110) of Singapore and regulated by the Monetary Authority of Singapore. CMBISG may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, as defined in the Securities and Futures Act (Cap. 289) of Singapore, CMBISG accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact CMBISG at +65 6350 4400 for matters arising from, or in connection with the report.