招銀国际
CMB INTERNATIONAL

## Ascentage Pharma（6855 HK） HQP－1351 obtained ODD from US FDA

Ascentage announced that the US FDA has granted HQP－1351 an Orphan Drug Designation（ODD）for the treatment of chronic myeloid leukemia（CML）．This implies promising commercial opportunities for HQP－1351 in the US market． Besides，HQP－1351 is conducting a pivotal phase II study for drug－resistant CML in China．Ascentage plans to submit an NDA to the NMPA for HQP－1351 within this year．Maintain BUY with our DCF－based TP unchanged at HK\＄45．8．
－HQP－1351 obtained ODD from US FDA．As a third generation BCR－ABL inhibitor targeting drug－resistant CML，HQP－1351 showed comparable efficacy to and improved safety profile than ponatinib in phase I study．In Jul 2019，the US FDA approved HQP－1351 to initiate a phase Ib trial．The ODD for HQP－1351 indicates the unmet medical need for $r / r-C M L$ patients with acquired resistance to current TKI treatments（imatinib，dasatinib and nilotinib）．Receiving an ODD qualifies HQP－1351 various development incentives，including a tax credit of $50 \%$ in clinical trials，a waiver of the NDA fee，R\＆D grant，and，most importantly，seven years of US market exclusivity upon approval．In China，HQP1351 has finished patient enrollment of its pivotal phase II trial for $\mathrm{r} / \mathrm{r}$ CML in Sep 2019 and plans to submit an NDA for treatment of $\mathrm{r} / \mathrm{r}$ CML with T315I mutation to the NMPA in 2020E．
－APG－2575 to initiate four phase Ib／II trials in the US and China．APG－ 2575 recently received approvals from the US FDA for entering a Phase Ib／II trial for $\mathrm{r} / \mathrm{r}$ CLL／SLL（first patient enrolled in Mar 2020），a Phase lb／ll trial for WM；and approval from the NMPA for a Phase Ib trial for r／r AML and Phase $\mathrm{lb} / \mathrm{II}$ trial for $\mathrm{r} / \mathrm{r}$ CLL／SLL．Previously，Phase I study of APG－2575 commenced in the US，Australia and China has shown a favorable safety profile with no DLTs（dose limiting toxicities），no TLS（tumor lysis syndrome）and the MTD （maximum tolerable dose）not reached at $20-600 \mathrm{mg}$ dose levels；and promising anticancer activity．
－Strong in－house R\＆D capability in apoptosis pathways and next generation TKIs．Ascentage has a pipeline of eight clinical stage small molecule candidates，conducting $30+$ phase I or II clinical trials in China，US and Australia．The most advanced drug，HQP1351，is granted ODD in the US and expected to receive NDA approval in China by 2021E．APG－2575 has entered into Phase Ib／II trials while APG－1252，APG－115 and APG－1387 are in Phase I trials．
－Maintain BUY with TP not changed．We forecast drug sales to start in 2022E and apply risk－adjusted revenue to those drugs with different probability of success（PoS）．We maintain our price target of HK\＄45．8 based on an 8 －year DCF valuation（WACC：10．98\％，terminal growth $3.0 \%$ ）．
Earnings Summary

| （YE 31 Dec） | FY18A | FY19A | FY20E | FY21E | FY22E |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Revenue（RMB mn） | 7 | 15 | 7 | 7 | 91 |
| YoY growth（\％） | 8 | 113 | $(52)$ | 0 | 1,199 |
| Net profit（RMB mn） | $(345)$ | $(1,481)$ | $(729)$ | $(794)$ | $(835)$ |
| EPS（RMB） | $\mathrm{N} / \mathrm{A}$ | $(12.69)$ | $(3.49)$ | $(3.80)$ | $(3.99)$ |
| Consensus EPS（RMB） | $\mathrm{N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ | $(3.54)$ | $(3.59)$ | $(3.93)$ |
| R\＆D expenses（RMB mn） | $(250)$ | $(464)$ | $(600)$ | $(600)$ | $(600)$ |
| Capex（RMB mn） | $(48)$ | $(77)$ | $(400)$ | $(450)$ | $(100)$ |
| Current ratio | 9.4 | 4.5 | 0.5 | 0.1 | 0.1 |

Source：Company data，Bloomberg，CMBIS estimates

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## BUY（Maintain）

| Target Price | HK\＄45．8 |
| :--- | ---: |
| （Previous TP | HK\＄45．8） |
| Up／Downside | $\mathbf{+ 4 5 . 4 \%}$ |
| Current Price | HK $\$ 31.5$ |

## China Healthcare Sector

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Stock Data

| Mkt．Cap．（HK\＄mn） | 6,580 |
| :--- | ---: |
| Avg．3mths t／o（HK\＄mn） | 2.68 |
| 52 W High／Low（HK\＄） | $53.6 / 19.8$ |
| Total Issued Shares（mn） | 209 |
| Source：Bloomberg |  |
|  |  |
| Shareholding Structure |  |
| Management | $32.17 \%$ |
| Collected Mind（3SBio） | $4.85 \%$ |
| Sino Biopharma | $2.2 \%$ |
| Institution investors | $26.28 \%$ |
| Free float | $34.5 \%$ |

Source：SZSE
Share Performance

|  | Absolute | Relative |
| :--- | ---: | ---: |
| 1－mth | $42.2 \%$ | $38.4 \%$ |
| 3－mth | $16.7 \%$ | $30.9 \%$ |
| 6－mth | $-17.8 \%$ | $-4.6 \%$ |
| lource：Bloomberg |  |  |

12－mth Price Performance


Source：Bloomberg
Auditor：Ernst \＆Young
Related reports
1．Pipeline in smooth progress；First NDA filing this yea－ 31 Mar 2020
2．Encouraging progress in innovative BCL－2 inhibitor－ 11 Mar 2020
3．Pioneer in developing apoptosis pathway drug－ 20 Dec 2019

Figure 1：Key pipeline of Ascentage


Source：Company data，CMBIS

Figure 2：CMBIS estimates vs consensus

| （RMB mn） | CMBIS |  |  | Consensus |  | Diff（\％） |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| Revenue | FY20E | FY21E | FY20E | FY21E | FY20E | FY21E |  |
| Gross profit | 7 | 7 | 11 | 41 | $-35 \%$ | $-83 \%$ |  |
| Operating profit | 7 | 7 | 11 | 39 | $-35 \%$ | $-82 \%$ |  |
| Net profit | $(713)$ | $(747)$ | $(732)$ | $(791)$ | N／A | N／A |  |
| EPS（RMB） | $(729)$ | $(794)$ | $(774)$ | $(863)$ | N／A | N／A |  |
| Sope | $(3.49)$ | $(3.80)$ | $(3.54)$ | $(3.59)$ | N／A | N／A |  |

Source：Company data，CMBIS estimates

Figure 3：Peers comparison

| Ticker | Company | $\begin{gathered} \text { TP } \\ \text { (HKD) } \end{gathered}$ | Rating | Current Px <br> （HKD） | Mkt Cap （USD mn） | Px Change（\％） |  |  | AVG Trading Turnover （HKD mn） |  |  | $\begin{aligned} & \text { IPO } \\ & \text { Date } \end{aligned}$ | IPO Px <br> （HKD） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | 30 d | 60 d | 90 d | 30 d | 60 d | 90 d |  |  |
| 6855．HK | Ascentage | 45.8 | BUY | 31.5 | 849 | 42\％ | 18\％ | 17\％ | 4 | 3 | 3 | 2019－10－28 | 34.20 |
| 2696．HK | Henlius | 57.2 | BUY | 43.6 | 3，057 | 18\％ | 5\％ | 17\％ | 3 | 2 | 2 | 2019－09－25 | 49.60 |
| 6160．HK | Beigene | N／A | NR | 84.1 | 10，924 | 5\％ | －9\％ | －13\％ | 12 | 11 | 10 | 2018－08－08 | 108.00 |
| 1801．HK | Innovent | N／A | NR | 35.9 | 6，218 | 13\％ | 3\％ | 14\％ | 148 | 172 | 177 | 2018－10－31 | 13.98 |
| 1877．HK | Junshi | N／A | NR | 40.0 | 4，878 | 19\％ | 39\％ | 68\％ | 39 | 28 | 20 | 2018－12－24 | 19.38 |
| 6185．HK | CanSino | N／A | NR | 155.4 | 4，464 | 9\％ | 78\％ | 111\％ | 326 | 263 | 195 | 2019－03－28 | 22.00 |
| 9969．HK | InnoCare | N／A | NR | 13.9 | 2，312 | 9\％ | N／A | N／A | 99 | 160 | 160 | 2020－03－23 | 8.95 |
| 9966．HK | AlphaMab | N／A | NR | 17.1 | 2，039 | 21\％ | －4\％ | 22\％ | 19 | 14 | 15 | 2019－12－12 | 10.20 |
| 2616．HK | CStone | N／A | NR | 7.4 | 982 | －10\％ | －31\％ | －35\％ | 11 | 7 | 6 | 2019－02－26 | 12.00 |

[^0]Financial Summary

| Income statement |  |  |  |  |  | Cash flow summary |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| YE 31 Dec（RMB mn） | FY18A F | Y19A | Y20E | FY21E F | YY22E | YE 31 Dec（RMB mn） | FY18A | FY19A | FY20E | FY21E | FY22E |
| Revenue | 7 | 15 | 7 | 7 | 91 | Profit before tax | （347） | $(1,482)$ | （729） | （794） | （835） |
| License fee income | 0 | 11 | 0 | 0 | 0 | Depreciation \＆amortization，etc． | 18 | 26 | 24 | 63 | 102 |
| Provision of R\＆D services | 7 | 4 | 7 | 7 | 7 | Change in working capital | 27 | 15 | （13） | 0 | （18） |
| Cost of sales | 0 | （2） | 0 | 0 | （27） | Tax paid | 0 | 0 | 0 | 0 | 0 |
| Gross profit | 7 | 12 | 7 | 7 | 64 | Others | 64 | 980 | 16 | 48 | 84 |
|  |  |  |  |  |  | Net cash from operating | （238） | （460） | （702） | （684） | （666） |
| Other income | 61 | 49 | 19 | 19 | 19 |  |  |  |  |  |  |
| Selling \＆distribution expenses | 0 | 0 | 0 | 0 | （45） |  |  |  |  |  |  |
| Milestone payment | 0 | 0 | 0 | （20） | （20） | Capex | （48） | （77） | （400） | （450） | （100） |
| Administrative expenses | （90） | （162） | （139） | （153） | （168） | （Purchases of）／proceeds from retrieval of other financial assets，net | 376 | 20 | 0 | 0 | 0 |
| R\＆D expenses | （250） | （464） | （600） | （600） | （600） | Other investing activities | （35） | （143） | 0 | 0 | 0 |
| Operating profit | （272） | （564） | （713） | （747） | （751） | Net cash from investing | 293 | （201） | （400） | （450） | （100） |
| Other expenses | （38） | （914） | 0 | 0 | 0 | Net proceeds from shares issued | 911 | 432 | 0 | 0 | 0 |
| Finance costs，net | （37） | （4） | （16） | （48） | （84） | Bank borrowing | 35 | 50 | 600 | 1，000 | 800 |
| Pre－tax profit | $(347)(1,482)$ |  | （729） | （794） | （835） | Capital repurchase | （76） | 0 | 0 | 0 | 0 |
|  |  |  | Interests paid |  |  | （2） | （4） | （16） | （48） | （84） |  |
| Income tax | 2 | 2 |  | 0 | 0 | 0 | Net cash from financing | 860 | 442 | 584 | 952 | 716 |
| Minority interests | 0 | 0 | 0 | 0 | 0 |  |  |  |  |  |  |
| Net profit（Net loss） | $(345)(1,481)$ |  | （729） | （794） | （835） | FX changes | 27 | 1 | 0 | 0 | 0 |
|  |  |  | Net change in cash |  |  | 915 | （219） | （517） | （182） | （50） |  |
|  |  |  | Cash at the beginning of the year |  |  | 15 | 957 | 882 | 365 | 183 |  |
|  |  |  | Cash at the end of the year |  |  | 957 | 739 | 365 | 183 | 133 |  |
| Balance sheet |  |  |  |  |  | Key ratios |  |  |  |  |  |
| YE 31 Dec（RMB mn） | FY18AFY19A FY20E FY21E FY22E |  |  |  |  | YE 31 Dec Sales mix（\％） | FY18A | FY19A | FY20E | FY21E | FY22E |
| Non－current assets | 239 | 296 |  | 672 | 1，059 |  |  |  |  |  |  | 1，057 |
| PP\＆E | 27 | 94 |  | 484 | 886 | 897 | License fee income | 1 | 73 | 0 | 0 | 0 |
| Righ－of－use assets | 40 | 49 |  | 40 | 31 | 22 | Provision of R\＆D services | 99 | 27 | 100 | 100 | 8 |
| Other intangible assets | 75 | 72 | 66 | 61 | 56 | Total | 100 | 100 | 100 | 100 | 8 |
| Goodwill | 25 | 25 | 25 | 25 | 25 | Profit \＆loss ratios（\％） |  |  |  |  |  |
| Equity investment measured at FVTPL | 60 | 32 | 32 | 32 | 32 | Gross margin | 100 | 86 | 100 | 100 | 70 |
| Other non－current assets | 12 | 25 | 25 | 25 | 25 | EBITDA margin | N／A | N／A | N／A | N／A | N／A |
|  |  |  |  |  |  | Pre－tax margin | N／A | N／A | N／A | N／A | N／A |
| Current assets | 990 | 909 | 392 | 210 | 182 | Net margin | N／A | N／A | N／A | N／A | N／A |
| Inventories | 0 | 0 | 0 | 0 | 7 | Effective tax rate（\％） | 0 | 0 | 0 | 0 | 0 |
| Trade receivables | 0 | 0 | 0 | 0 | 15 |  |  |  |  |  |  |
| Prepayments，other receivables | 19 | 27 | 27 | 27 | 27 | Balance sheet ratios |  |  |  |  |  |
| Other financial assets | 14 | 0 | 0 | 0 | 0 | Current ratio（x） | 9 | 4 | 0 | 0 | 0 |
| Cash and bank balances | 957 | 882 | 365 | 183 | 133 | Trade receivables turnover | N／A | N／A | N／A | N／A | N／A |
|  |  |  |  |  |  | Trade payables turnover days | N／A | N／A | N／A | N／A | N／A |
| Current liabilities | 105 | 202 | 789 | 1，789 | 2，593 | Net debt to total equity ratio（\％） | N／A | N／A | N／A | N／A | N／A |
| Bank loans | 38 | 92 | 692 | 1，692 | 2，492 | Total debt to asset ratio（\％） | 182 | 26 | 85 | 150 | 218 |
| Trade payables | 5 | 13 | 0 | 0 | 4 |  |  |  |  |  |  |
| Other payables and accruals | 63 | 97 | 97 | 97 | 97 | Returns（\％） |  |  |  |  |  |
| Contract liabilities | 0 | 0 | 0 | 0 | 0 | ROE | N／A | N／A | N／A | N／A | 1 |
|  |  |  |  |  |  | ROA | N／A | N／A | N／A | N／A | （1） |
| Non－current liabilities | 2，136 | 113 | 113 | 113 | 113 |  |  |  |  |  |  |
| Bank loans | 4 | 9 | 9 | 9 | 9 | Per share data |  |  |  |  |  |
| Deferred tax liabilities | 19 | 17 | 17 | 17 | 17 | EPS（RMB） | N／A | （12．69） | （3．49） | （3．80） | （3．99） |
| Convertible redeemable preferred shares | 2，076 | 0 | 0 | 0 | 0 | DPS（RMB） | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Other non－current liabilities | 0 | 0 | 0 | 0 | 0 | BVPS（RMB） | N／A | Net | 1.61 | 7.27 | 11.34 |
| Others | 37 | 86 | 86 | 86 | 86 |  |  |  |  |  |  |
| Total net assets | $(1,012)$ | 890 | 162 | （633）（1） | $(1,467)$ |  |  |  |  |  |  |
| Minority interest | 0 | 0 | 0 | 0 |  |  |  |  |  |  |  |
| Shareholders＇equity | $(1,012)$ | 890 | 162 | （633） 1 | $(1,467)$ |  |  |  |  |  |  |

[^1]
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[^0]:    Source：Bloomberg，CMBIS

[^1]:    Source：Company data，CMBIS estimates

