

## **CMBI Credit Commentary – MEDCIJ**

# MEDCIJ: proposed acquisition will boost its nearterm EBITDA and lower leverage metric

### MEDCIJ '26 YTM:6.6%, '27 YTM: 6.9%, '28 YTM: 7.3%

Medco will acquire ConocoPhillips Indonesia Holding for a purchase consideration of USD1.355bn. ConocoPhilips Indonesia owns a 54% interest in Corridor Production Sharing contract (PSC) and 35% interest in Transasia Pipeline Company Pvt Ltd. We recommend OW on MEDCIJ curve amid improving crude oil price prospect and strong earnings momentum in 2022 following this acquisition.

Moody's revised Medco to B+/stable outlook, from its previous negative outlook following its proposed acquisition as the rating agency expects strong EBITDA contribution from the Corridor PSC to lower Medco's Debt/EBITDA to 2.5x - 3.0x, from 4.4x currently. The acquisition will increase Medco's production volume by 60k-70k BoE per day, from 93k BoE per day currently. It will also increase its proved reserves by 80 – 90mn BoE from 207mn Boe as of Jun, 2021.

Corridor PSC is a good target asset, as one of Indonesia's largest oil & gas block. It has low cash costs of USD 4-5 per barrel of oil equivalent(BoE), compared to Medco's cash cost of USD 9-10 BoE. Its primary gas production is sold via long-term offtake contracts with fixed pricing to mostly high quality counterparties, per Moody's.

**Medco has already lined-up funding for this acquisition**. It has USD 450mn bank loan amortizing facility, in addition to the USD400mn USD notes it raised in Nov 2021, which expects to complete by 1Q2022 subject to certain customary approval. The acquisition payment will be lower than the purchase consideration of USD1.355bn given the effective date for the transaction will be back-dated to Jan. 1, 2021.

Having said that, Corridor PSC will enter into gross split scheme by 2024 and there will be uncertainty on profitability as all cost recovery from Indonesian government will no longer be available. Medco is guiding a low capex budget on Corridor PSC of USD 10mn per annum next 2 years. Medco's proved reserve life will still remain short at 4-5 years after

Fixed Income Credit Commentary

13 Dec 2021

**Polly Ng 吴宝玲** (852) 3657 6234 pollyng@cmbi.com.hk

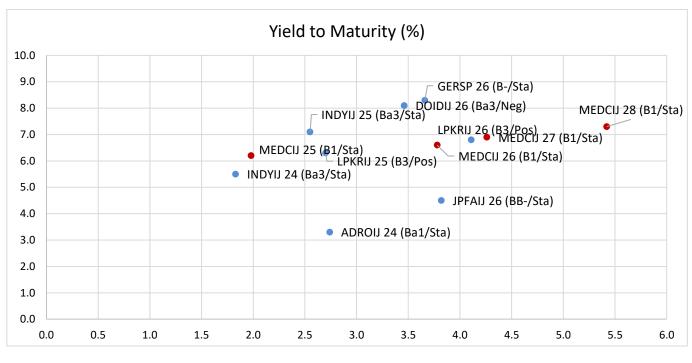
**Glenn Ko, CFA 高志和** (852) 3657 6235 glennko@cmbi.com.hk

Wilson Lu 路伟同 (852) 3761 8918 wilsonlu@cmbi.com.hk

James Wen 温展俊 (852) 3757 6291 jameswen@cmbi.com.hk

CMBI Fixed Income fis@cmbi.com.hk

this acquisition, compared to 6 years as of Jun, 2021 as the company targets to extract more production volume before 2024.



CMB International Securities Limited Fixed Income Department Tel: 852 3761 8867/ 852 3657 6291

fis@cmbi.com.hk

CMB International Securities Limited ("CMBIS") is a wholly owned subsidiary of CMB International Capital Corporation Limited (a wholly owned subsidiary of China Merchants Bank)

## **Author Certification**

The author who is primary responsible for the content of this research report, in whole or in part, certifies that with respect to the securities or issuer that the author covered in this report: (1) all of the views expressed accurately reflect his or her personal views about the subject securities or issuer; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific views expressed by that author in this report.

Besides, the author confirms that neither the author nor his/her associates (as defined in the code of conduct issued by The Hong Kong Securities and Futures Commission) (1) have dealt in or traded in the stock(s) covered in this research report within 30 calendar days prior to the date of issue of this report; (2) will deal in or trade in the stock(s) covered in this research report abusiness days after the date of issue of this report; (3) serve as an officer of any of the Hong Kong listed companies covered in this report; and (4) have any financial interests in the Hong Kong listed companies covered in this report.

### **Important Disclosures**

There are risks involved in transacting in any securities. The information contained in this report may not be suitable for the purposes of all investors. CMBIS does not provide individually tailored investment advice. This report has been prepared without regard to the individual investment objectives, financial position or special requirements. Past performance has no indication of future performance, and actual events may differ materially from that which is contained in the report. The value of, and returns from, any investments are uncertain and are not guaranteed and may fluctuate as a result of their dependence on the performance of underlying assets or other variable market factors. CMBIS recommends that investors should independently evaluate particular investments and strategies, and encourages investors to consult with a professional financial advisor in order to make their own investment decisions.

This report or any information contained herein, have been prepared by the CMBIS, solely for the purpose of supplying information to the clients of CMBIS and/or its affiliate(s) to whom it is distributed. This report is not and should not be construed as an offer or solicitation to buy or sell any security or any interest in securities or enter into any transaction. Neither CMBIS nor any of its affiliates, shareholders, agents, consultants, directors, officers or employees shall be liable for any loss, damage or expense whatsoever, whether direct or consequential, incurred in relying on the information contained in this report. Anyone making use of the information contained in this report does so entirely at their own risk.

The information and contents contained in this report are based on the analyses and interpretations of information believed to be publicly available and reliable. CMBIS has exerted every effort in its capacity to ensure, but not to guarantee, their accuracy, completeness, timeliness or correctness. CMBIS provides the information,

advices and forecasts on an "AS IS" basis. The information and contents are subject to change without notice. CMBIS may issue other publications having information and/ or conclusions different from this report. These publications reflect different assumption, point-of-view and analytical methods when compiling. CMBIS may make investment decisions or take proprietary positions that are inconsistent with the recommendations or views in this report.

CMBIS may have a position, make markets or act as principal or engage in transactions in securities of companies referred to in this report for itself and/or on behalf of its clients from time to time. Investors should assume that CMBIS does or seeks to have investment banking or other business relationships with the companies in this report. As a result, recipients should be aware that CMBIS may have a conflict of interest that could affect the objectivity of this report and CMBIS will not assume any responsibility in respect thereof. This report is for the use of intended recipients only and this publication, may not be reproduced, reprinted, sold, redistributed or published in whole or in part for any purpose without prior written consent of CMBIS.

Additional information on recommended securities is available upon request.

#### Disclaimer

#### For recipients of this document in the United Kingdom

This report has been provided only to persons (I)falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended from time to time)("The Order") or (II) are persons falling within Article 49(2) (a) to (d) ("High Net Worth Companies, Unincorporated Associations, etc.,) of the Order, and may not be provided to any other person without the prior written consent of CMBIS.

#### For recipients of this document in the United States

CMBIS is not a registered broker-dealer in the United States. As a result, CMBIS is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. The research analyst who is primary responsible for the content of this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA"). The analyst is not subject to applicable restrictions under FINRA Rules intended to ensure that the analyst is not affected by potential conflicts of interest that could bear upon the reliability of the research report. This report is intended for distribution in the United States solely to "major US institutional investors", as defined in Rule 15a-6under the US, Securities Exchange Act of 1934, as amended, and may not be furnished to any other person in the United States. Each major US institutional investor that receives a copy of this report by its acceptance hereof represents and agrees that it shall not distribute or provide this report to any other person. Any U.S. recipient of this report wishing to effect any transaction to buy or sell securities based on the information provided in this report should do so only through a U.S.-registered broker-dealer.

### For recipients of this document in Singapore

This report is distributed in Singapore by CMBI (Singapore) Pte. Limited (CMBISG) (Company Regn. No. 201731928D), an Exempt Financial Adviser as defined in the Financial Advisers Act (Cap. 110) of Singapore and regulated by the Monetary Authority of Singapore. CMBISG may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, as defined in the Securities and Futures Act (Cap. 289) of Singapore, CMBISG accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact CMBISG at +65 6350 4400 for matters arising from, or in connection with the report.