

Capital Goods

Strong export of earth-moving machinery in Feb

China Construction Machinery Association (CCMA) released over the weekend the data for earth-moving machinery sales in Feb 2026. Exports were strong for both excavators and wheel loaders (+37%/+34% YoY), which are ahead of our expectations. Domestic sales of excavators/wheel loaders (-42%/-14% YoY), partially affected by the CNY, were weaker than our expectations. In 2M26, excavator sales (domestic sales + exports) grew 13% YoY while wheel loader grew 28% YoY, suggesting a strong start this year. The strong export data continue to reaffirm our positive stance on the earth-moving machinery outlook this year, driven by potential upside of global mining capex on the back of elevated commodity prices, as well as Chinese machinery players' penetration in emerging markets. Maintain **BUY** on **Zoomlion (1157 HK / 000157 CH)**, **SANY Heavy (6031 HK / 600031 CH)**, **Jiangsu Hengli (601100 CH)** and **SANYI (631 HK)**.

Major construction machinery sales in Feb 2026

	Sales volume (units)			Change (YoY)		
	Total	China	Export	Total	China	Export
Earth-moving						
Excavator	17,226	6,755	10,471	-11%	-42%	37%
Wheel loader	9,540	3,863	5,677	9%	-14%	34%

Source: CCMA, CMBIGM

Note: The sales data for other construction machinery will be released by CCMA later this month.

Downstream applications of construction machinery in China

Type of machinery	Infrastructure	Property	Mining	Manufacturing
Excavator	High	Medium	Low	Low
Wheel loader	Medium	Low	High	Low
Truck crane	High	Low	n/a	Low
Tower crane	n/a	High	n/a	n/a
Concrete machinery	Medium	High	n/a	Low
Coal mining equipment	n/a	n/a	High	n/a
Mining transport truck	n/a	n/a	High	n/a
Aerial work platform	Medium	Low	na	High

Source: CMBIGM

OUTPERFORM
(Maintain)

China Capital Goods Sector

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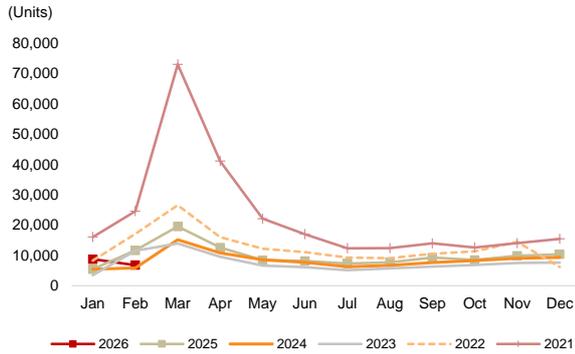
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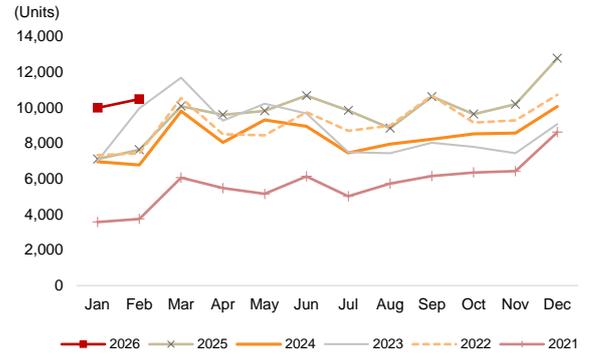
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Figure 1: Monthly excavator sales in China



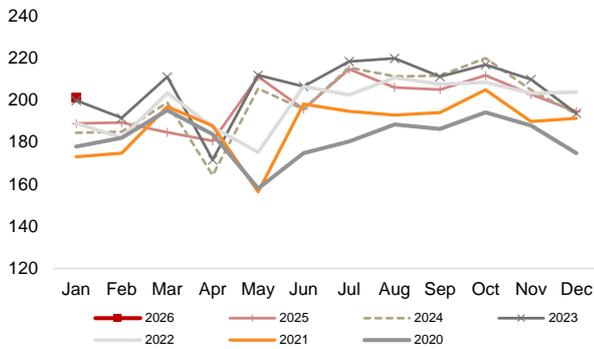
Source: CCMA, CMBIGM

Figure 2: Monthly excavator export volume



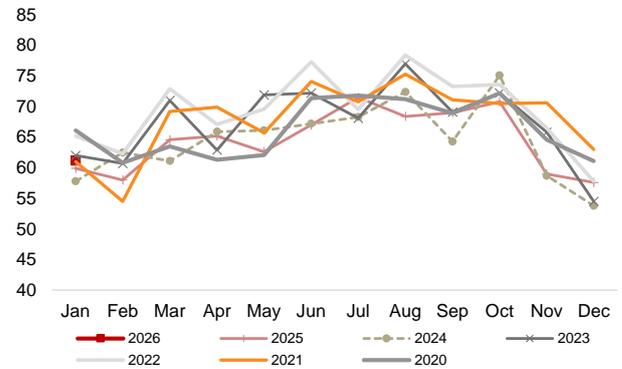
Source: CCMA, CMBIGM

Figure 3: Komatsu excavator monthly utilisation hours in Indonesia



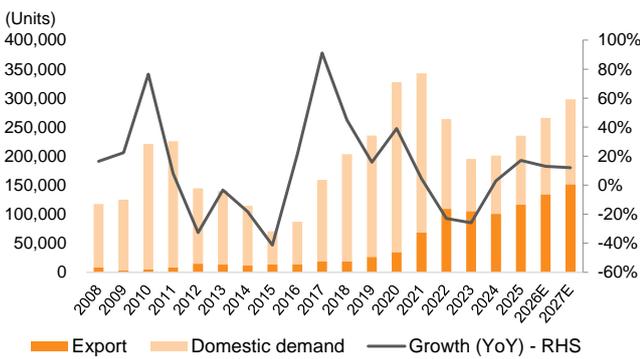
Source: Komatsu, CMBIGM

Figure 4: Komatsu excavator monthly utilisation hours in North America



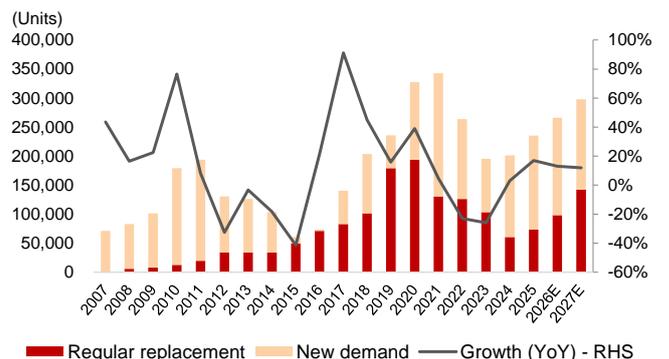
Source: Komatsu, CMBIGM

Figure 5: CMBI excavator sales projection (breakdown by region)



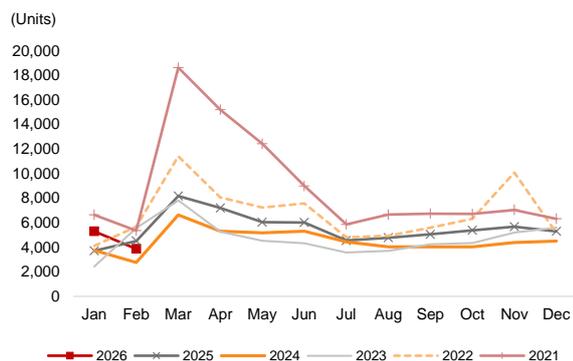
Source: CCMA, CMBIGM estimates

Figure 6: CMBI excavator sales projection



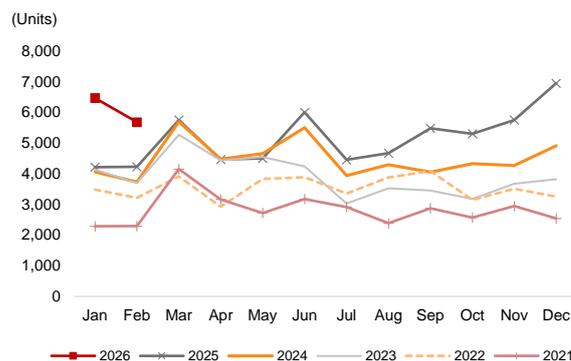
Source: CCMA, CMBIGM estimates

Figure 7: Monthly wheel loader sales in China



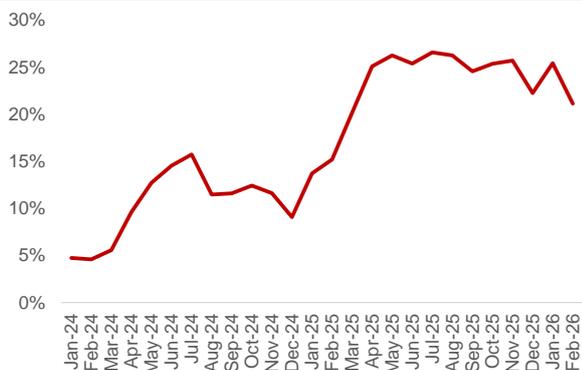
Source: CCMA, CMBIGM

Figure 8: Monthly wheel loader export volume



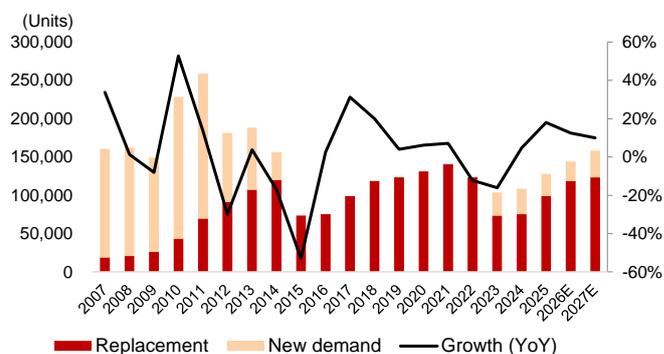
Source: CCMA, CMBIGM

Figure 9: Electric wheel loader sales as a percentage of total wheel loader sales



Source: CCMA, CMBIGM

Figure 10: CMBI wheel loader sales projection



Source: CCMA, CMBIGM estimates

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