

I-Mab BioPharma (IMAB US)

Expect rich R&D catalysts

- Uliledlimab (TJD5, anti-CD73 mAb) to have US Ph1 trial readout in 1H21E. I-Mab is currently conducting clinical trials of uliledlimab in the US and China in parallel. In China, uliledlimab is evaluated in a phase 1/2 clinical trial in combination with Junshi's toripalimab (anti-PD-1 mAb) in patients with advanced solid tumors, including lung cancer. In the US, I-Mab is conducting a Ph1 clinical trial of uliledlimab in combination with Roche's atezolizumab (anti-PD-L1 mAb) in patients with advanced solid tumors. We expect the data of US Ph1 trial to probably be released in 1H21E which could provide as preliminary "proof-of-concept" data. We expect uliledlimab to achieve a sizable out-licensing deal in 2021E, based on I-Mab's proven records in the transaction of lemzoparlimab (anti-CD47 mAb) last year.
- TJ210 (MOR210, anti-C5aR1 mAb) had first patient dosed in US Phase 1 Study. In pre-clinical studies, TJ210 has demonstrated specific inhibitory effect on the interaction between C5a and C5aR1, which exerts anti-tumor activity with immune checkpoint inhibitors. In Jan 2021, I-Mab announced that the first patient was dosed in a phase 1 dose escalation study to evaluate the safety, tolerability, pharmacokinetics (PK) and pharmacodynamics (PD) of TJ210 monotherapy in patients with relapsed or refractory advanced solid tumors in the US. I-Mab also plans to evaluate TJ210 in combination with immune checkpoint inhibitors in future clinical studies.
- Speed up the development of lemzoparlimab (TJC4, anti-CD47 mAb). In the US, I-Mab is progressing a combination trial, studying lemzoparlimab in combination with Rituxan and Keytruda in dose expansion cohorts in NHL and advanced solid tumors, respectively. We expect the data readout of the combination trial to be available in 2021E. In China, I-Mab will soon complete its ongoing phase 1/2a dose escalation trial assessing lemzoparlimab as monotherapy for patients with r/r AML/MDS. In Jan 2021, I-Mab received IND approval from NMPA to advance a Phase 2 trial of lemzoparlimab in combination with azacitidine (AZA) in untreated AML/MDS. The planned study builds upon the ongoing phase 1/2a monotherapy dose escalation trial and will potentially lead to a registrational study in China. Furthermore, we expect significant clinical synergies between I-Mab's lemzoparlimab and AbbVie's Venclexta (Venetoclax, a Bcl-2 inhibitor) and other transformative therapies.
- Reiterate BUY with TP raised to US\$71.10. We expect I-Mab to file BLA of TJ202 (CD38 mAb) as a mono-therapy for 3L MM in 2H21E. We raised the PoS (probability of success) of TJC4 and TJD5 to reflect these assets' fasterthan-expect progress. Lift our DCF-based TP from US\$52.57 to US\$71.10 (WACC: 10.25%, terminal growth rate: 3.0%).
- **Risks:** Delay in R&D process; Competition from peers.

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Earnings Summary					
(YE 31 Dec)	FY18A	FY19A	FY20E	FY21E	FY22E
Revenue (RMB mn)	54	30	1,400	1,533	806
Net profit (RMB mn)	(403)	(1,452)	204	(674)	(1,157)
EPS (RMB per ADS)	N/A	N/A	2.89	(9.56)	(16.41)
R&D expenses (RMB mn)	(426)	(840)	(900)	(1,000)	(1,050)
Capex (RMB mn)	(14)	(12)	(100)	(100)	(100)

Source: Company data, CMBIS estimates

BUY (Maintain)

Target Price US\$71.10 (Previous TP US\$52.57) Up/Downside +30.72% **Current Price** US\$54.39

China Healthcare Sector

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Mkt. Cap. (US\$ mn)	3,834
Avg. 3mths t/o (US\$ mn)	10.89
52W High/Low (US\$)	59.14/9.30
Total Issued Shares (mn)	70
Source: Bloomberg	

Shareholding Structure

Founders	3%
Pre-IPO investors	68%
Other public shareholders	29%

Source: Bloomberg

Snare performance						
	Absolute	Relative				
1-mth	33.4%	31.2%				
3-mth	33.2%	14.0%				
6-mth	80.1%	45.3%				

Source: Bloomberg

12-mth price performance



Source: Bloomberg

Auditor: PWC

Web-site: www.i-mabbiopharma.com

Related report:

- Lemzoparlimab, a highly differentiated anti-CD47 mAb with superior safety and efficacy – 17 Nov 2020
- Promising Phase 1 data of anti-CD47 antibody at the 2020 SITC Annual Meeting - 10 Nov 2020
- 3. Global strategic partnership with AbbVie - 7 Sep 2020
- Innovation for biologics 26 Aug 2020

Fast progress of highly-differentiated innovative pipelines

Risk-balanced fast-to-market China strategy & fast-to-PoC global strategy

I-Mab is an innovation-driven global biopharma company focused on the discovery, development and commercialization of novel and highly differentiated biologics for immuno-oncology and autoimmune diseases. To date, I-Mab has a globally competitive pipeline of more than 15 clinical and pre-clinical stage drug candidates driven by its internal R&D and in-licensing efforts. I-Mab has built a riskbalanced pipeline portfolio on two pillars: 1) a fast-to-market China strategy, focusing on seeking opportunities to in-license the development and commercialization rights of investigational drugs from global biopharmaceutical companies, and 2) a fast-to-PoC (proof of concept) global strategy, focusing on advancing its own novel or differentiated biologics towards clinical validation in the US.

The Company is progressing from a clinical stage biotech company into a fully integrated global biopharmaceutical company with cutting-edge R&D capabilities, a world-class GMP manufacturing facility and commercial capability. Meanwhile, leveraging its strong business development capabilities, I-Mab has completed several successful in-licensing and out-licensing deals.

We would like to highlight that, in Sep 2020, I-Mab reached a US\$2.94bn deal with AbbVie for the development and commercialization of lemzoparlimab (TJC4, anti-CD47 mAb) and two lemzoparlimab based BsAb candidates in ex-Greater China regions. I-Mab retains all rights to develop and to commercialize lemzoparlimab in Greater China. We expect the two partners to expand the collaboration to additional transformative therapies. We see potential significant clinical synergies between I-Mab's lemzoparlimab and AbbVie's Venclexta (Venetoclax, a Bcl-2 inhibitor) in treating AML and MDS.

Figure 1: I-Mah's IO focused nineline

	Drug Candidate (Licensor)	Current Indication/ Therapeutic Area	Commercial Rights	Preclinical	Phase 1	Phase 2	Phase 3 or Registrational	Expected BLA in or before 2024
	Felzartamab TJ202 (MorphoSys) ⁽¹⁾ Differentiated CD38 antibody	Multiple myeloma	Greater China				2L 3L	BLA 2021 BLA 2023
tfolio	Eftansomatropin TJ101 (Genexine) Long-acting growth hormone	Pediatric growth hormone deficiency	Greater China					BLA 2023
Por	Olamkicept TJ301 (Ferring) ⁽²⁾ Soluble gp130 IL-6 inhibitor	Ulcerative colitis/ Autoimmune disease	Greater China S. Korea				>	
China	Enoblituzumab (MacroGenics) B7-H3 antibody	Head and neck cancer/Oncology	Greater China					
	Efineptakin Alfa TJ107 (Genexine) Novel long-acting IL-7	GBM/Oncology- related lymphopenia	Greater China					
	Plonmarlimab TJM2 ⁽²⁾ GM-CSF antibody	CRS and RA/ Autoimmune disease	Global			CRS		CRS
	Lemzoparlimab TJC4 Differentiated CD47 antibody	AML, MDS/ Oncology	Global					AML/MDS
	Uliledlimab TJD5 Differentiated CD73 antibody	Solid tumors/ Oncology	Global					
Portfolio	TJ210 (MorphoSys) Differentiated C5aR antibody	Solid tumors/ Oncology	Greater China Global shared					
	TJX7 Novel CXCL13 antibody	Autoimmune disease	Global		>			
Global	TJCD4B Claudin 18.2X4-1BB	Gastric & Pancreatic cancers	Global shared		US IND 2/2021			
	TJL14B PDL-1X4-1BB	Oncology	Global shared					
	TJL1A3 PDL-1XLAG3	Oncology	Greater China		***************************************			
	Other bi-specific antibodies TJC4GM, TJL1C4	Oncology	Global					

Source: Company presentation, CMBIS

Notes: 1. TJ202 has two ongoing registrational trials, a monotherapy trial (3L) and a combination therapy trial (2L) in relapsed or refractory multiple myeloma in Greater China. 2. TJ301 and TJM2 (excluding CRS and COVID19) are managed by I Mab Biopharma (Hangzhou) Limited, a subsidiary majority owned and controlled by I Mab Biopharma.



I-Mab has strong proven record of execution in R&D. We expect the Company to deliver multiple milestones in 2021.

Figure 2: I-Mab's upcoming milestones and catalysts

	Lemzoparlimab TJC4	Timing
Data Enrollment Enrollment Enrollment Data	 China AML Ph 1 data readout China AML Ph 2 trial start NHL China trial start US Solid tumor combo dose expansion start US Solid tumor combo data readout 	■ 1H 2021 ■ 1H 2021 ■ 1H 2021 ■ Early 2021 ■ 2021
	Uliledlimab TJD5	
Data Enrollment	US Ph 1 combo trial data readoutChina combo trial start	■ 1H 2021 ■ Early 2021
	Felzartamab TJ202	
Data Regulatory Enrollment Enrollment	 3L MM data readout 3L MM BLA submission SLE Ph 1b trial start Combo with C4 IND 	■ 2021 ■ 2021 ■ 2H 2021 ■ 2H 2021
	Eftansomatropin TJ101	
Enrollment	■ Ph 3 trial start	■ Early 2021
	Efineptakin TJ107	
Enrollment	■ GBM Ph 2 trial start	■ Early 2021
	Early stage and other assets	
Data Data Enrollment Enrollment Enrollment	 TJ301 China Ph2 UC data readout TJM2 US COVID-19 trial interim readout TJ210 US Ph 1 trial start CD4B US IND approval CD4B China IND approval 	■ Early 2021 ■ 2021 ■ Early 2021 ■ 1H 2021 ■ 2021
	Corporate milestones	
Manufacturing Commercialization	US R&D Center to open in San DiegoCommercial team ramp up	■ 2021 ■ 2021

Source: Company presentation, CMBIS

Uliledlimab (TJD5, anti-CD73 mAb) to have US Ph1 trial readout in 1H21

Uliledlimab (TJD5) is a potential highly differentiated CD73 antibody internally developed by I-Mab. The key differentiation of uliledlimab is related to its novel epitope, which works through a unique intradimer binding mode, resulting in a complete inhibition of the enzymatic activity and avoiding the aberrant pharmacological property known as the "hook effect". In preclinical studies, uliledlimab displayed complete inhibition of soluble CD73 enzymatic activity (IC50= 0.22 nM) without the "hook effect" in contrast to the comparator molecule, which at higher concentrations caused a paradoxical rebound of enzymatic activity.

I-Mab is currently conducting clinical trials of uliledlimab in the US and China in parallel. In China, uliledlimab is evaluated in a phase 1/2 clinical trial in combination with Junshi's toripalimab (anti-PD-1 mAb) in patients with advanced solid tumors, including lung cancer. In the US, I-Mab is conducting a Ph1 clinical trial of uliledlimab in combination with Roche's atezolizumab (anti-PD-L1 mAb) in patients with advanced solid tumors. We expect the data of US Ph1 trial to probably be released in 1H21E which could provide as preliminary "proof-of-concept" data. We expect uliledlimab to achieve a sizable out-licensing deal in 2021E, based on I-Mab's proven records in the transaction of lemzoparlimab (anti-CD47 mAb) last year.

Recently, the initial data from Phase 1 trial of AB680, a small molecule CD73 inhibitor, provided as the first proof-of-concept clinical data for CD73 target. In Jan 2021, Arcus Biosciences (RCUS US) released the preliminary data of the dose-escalation portion of the phase 1/1b study of AB680 in combination with nab-paclitaxel plus gemcitabine (NP/Gem) and zimberelimab (anti-PD-1 mAb) as a



first-line treatment in patients with metastatic pancreatic ductal adenocarcinoma (PDAC). According to the preliminary efficacy results, 88% (15/17) of patients experienced at least some shrinkage of their lesions, and 41% ORR (7/17) was observed for the AB680 combination across all dose-escalation cohorts, including one patient who converted to a complete response for both target and non-target lesions since the efficacy DCO. For comparison, Abraxane (nab-paclitaxel) in combination with gemcitabine as a first-line treatment for metastatic pancreatic cancer shows 23% ORR and 48% DCR in the registrational Ph3 trial.

MEDI-9447 from MedImmune (a subsidiary of AstraZeneca) is the most advanced CD73 antibody globally which is under Phase 2 trials. Besides, BMS-986179 from Bristol-Myers Squibb, NZV-930 (from Novartis) and CPI-006 (from Corvus) have entered Phase 1 clinical trials. These CD73 antibodies are tested as a single agent or in combination with PD-(L)1 antibodies and other targeted therapies. To date, uliledlimab and Akeso Bio's AK119 are the only two CD73 antibodies that have entered into clinical phase in China.

Figure 3: CD73 antibody candidates under development

Product	Company	US status	China status
BMS-986179	BMS	Phase 1/2a in solid tumors (mono or combo Nivolumab)	N/A
MEDI9447 (Oleclumab)	AstraZeneca	Phase 2 in NSCLC or RCC (+ Durvalumab); Phase 2 in NSCLC after PD-(L)1 therapies (+Durvalumab); Phase 1b/2 in EGFRm NSCLC (+osimertinib / AZD4635); Phase 2 in prostate cancer (+ AZD4635); Phase 1/2 in TNBC (+ Paclitaxel + Carboplatin + Durvalumab); Phase 1b/2 in pancreatic cancer (+ chemo +/- Durvalumab); Phase 1 in bladder cancer (+/- Durvalumab); Phase 1 in sloid tumors (mono or combo Durvalumab);	N/A
NZV-930 (SRF- 373)	Novartis / Surface Oncology	Phase 1/1b in advanced cancers (+ PDR001 and/or NIR178); Phase 1/1b in solid tumors (+ KAZ954)	N/A
CPI-006	Corvus	Phase 1/1b in advanced cancers (mono or + Ciforadenant / Pembrolizumab)	N/A
Uliledlimab (TJD5, TJ004309)	I-Mab	Phase 1 in advanced cancers (+ Atezolizumab)	Phase 1/2 in solid tumors (mono or +PD-1)
AK119	Akeso	N/A	Phase 1a in COVID-19 (healthy volunteers); Phase 1 in solid tumors (combo PD-1)

Source: Clinicaltrials.gov, Insight, CMBIS

TJ210 (C5aR1) had first patient dosed in US Phase 1 Study

TJ210 (MOR210) is a potential best-in-class anti-C5aR1 antibody. TJ210 is a monoclonal antibody developed by MorphoSys that is directed against complement factor C5a receptor 1 (C5aR1). In Nov 2018, MorphoSys and I-Mab entered into an exclusive strategic collaboration and licensing agreement to develop and commercialize TJ210 in Greater China and South Korea.

In pre-clinical studies, TJ210 has demonstrated specific inhibitory effect on the interaction between C5a and C5aR1, which exerts anti-tumor activity with immune checkpoint inhibitors. Furthermore, in vitro activity of blocking the C5a/C5aR pathway observed at very high C5a concentrations implies a long duration of action. TJ210 also demonstrated a good safety profile with no observed adverse effects up to the highest dose tested in non-clinical safety studies.

In Jan 2021, I-Mab announced that the first patient was dosed in a phase 1 dose escalation study to evaluate the safety, tolerability, pharmacokinetics (PK) and pharmacodynamics (PD) of TJ210 monotherapy in patients with relapsed or refractory advanced solid tumors in the US. I-Mab also plans to evaluate TJ210 in combination with immune checkpoint inhibitors in future clinical studies.



We noticed a significant transaction in C5 targeting therapies. In Dec 2020, AstraZeneca announced the acquisition of Alexion Pharmaceuticals (ALXN US) with US\$39bn. Alexion is a biotech company focused on C5 therapies, with core products including two approved anti-complement component 5 (C5) monoclonal antibodies, Soliris (eculizumab) and Ultomiris (ravulizumab). Such M&A indicated large commercial potential in C5 inhibitors, in our view.

Speed up the development of lemzoparlimab (TJC4, anti-CD47 mAb)

I-MAB is conducting two phase 1 trials of lemzoparlimab in China and the US in parallel. In the US, the Company is progressing a combination trial (NCT03934814), studying lemzoparlimab in combination with Rituxan and Keytruda in dose expansion cohorts in NHL and advanced solid tumors, respectively. We expect the data readout of the combination trial to be available in 2021E.

In China, I-Mab will soon complete its ongoing phase 1/2a dose escalation trial (NCT04202003) assessing lemzoparlimab as monotherapy for patients with r/r acute myeloid leukemia (AML) or myelodysplastic syndrome (MDS).

On 21 Jan 2021, I-Mab received IND approval from NMPA to advance a Phase 2 trial of lemzoparlimab in combination with azacitidine (AZA) in untreated AML or MDS. The planned study builds upon the ongoing phase 1/2a monotherapy dose escalation trial and will potentially lead to a registrational study in China.

Recall that I-Mab reached a broad, global collaboration agreement with AbbVie for the development and commercialization of lemzoparlimab in Sep 2020. We expect significant clinical synergies between I-Mab's lemzoparlimab and AbbVie's Venclexta (Venetoclax, a BcI-2 inhibitor) and other transformative therapies. We expect the Company to start such combo trials in 2021E. In addition, I-Mab also plans to explore the combination synergies between lemzoparlimab and TJ202 (anti-CD38 mAb).

Cancer Types Territory Clinical Development PD-1 combo Single-agent Ph 2 study (PD-1 combo) Solid tumor Ph 2 study (PD-1 combo) **AML/MDS** Single-agent AZA combo Rituxan combo Dose expansion NHL Rituxan combo Pivotal trial (rituxan combo)

Figure 4: Clinical Development Plan of lemzoparlimab in US & China

Source: Company presentation, CMBIS

In Nov 2020, I-Mab reported promising phase 1 data of lemzoparlimab at the 2020 SITC Annual Meeting. This phase 1 is a first-in-human study (NCT03934814) in the US evaluating lemzoparlimab for the treatment of relapsed or refractory solid tumors and lymphoma. Lemzoparlimab is well tolerated as a single agent at a dose range from 1mg/kg to 30 mg/kg without introducing any priming dosing



strategy. In all DLT-evaluable patients, oo dose-limiting toxicity and no clinical or laboratory evidence of hemolytic anemia were observed. PK of lemzoparlimab appears to be linear at mid to high dose levels following a single dose with no significant "sink effect", which means the bioavailability of lemzoparlimab could maintain even when elevating the dose. Among the total 16 evaluable patients, one confirmed partial response (PR) was observed in a metastatic melanoma patient in the 30 mg/kg monotherapy cohort (N=3), who had failed prior systemic treatment of nivolumab and ipilimumab. Three patients achieved SD, including one subject in 1mg/kg cohort, one subject in 10mg/kg and one in 30mg/kg cohort. According to the data, lemzoparlimab achieved 33.3% ORR and 66.6% DCR in the 30 mg/kg monotherapy cohort (N=3), which were very encouraging efficacy signals.

Figure 5: Competition landscape in CD47 biological therapies

Product	Molecule	Company	US status	China status
Hu5F9-G4 (Magrolimab)	CD47 mAb	Forty Seven / Gilead	Phase 3 in 1L higher-risk MDS (+ Azacitidine); Phase 1b in AML (+ Azacitidine); Phase 1/2 in DLBCL (+ Rituximab); Phase 1/2 in Colorectal cancer (+ Cetuximab); Phase 1 in Ovarian cancer (+ Avelumab)	N/A
TTI-621	CD47 WT SIRPα fusion protein	Trillium Therapeutics	Phase 1	N/A
TTI-662	CD47 WT SIRPα fusion protein	Trillium Therapeutics	Phase 1	N/A
ALX148	CD47 high affinity SIRPα fusion protein	ALX Oncology	Phase 1/2 in higher risk MDS (+ Azacitidine)	N/A
AO-176	CD47 mAb	Arch Oncology	Phase 1/2 in r/r MM	N/A
TG-1801 (NI-1701)	CD47/CD19 BsAb	TG Therapeutics / Novimmune	Phase 1	N/A
IBI188	CD47 mAb	Innovent	Phase 1a for dose escalation	Phase 1a for dose escalation Phase 1b/3 in 1L MDS; Phase 1b/2 in r/r AML
SHR1603	CD47 mAb	Hengrui Medicine	N/A	Phase 1
IMM01	CD47 mAb-Trap fusion protein	Immune Onco	N/A	Phase 1
Lemzoparlimab (TJC4, TJ011133)	CD47 mAb	I-Mab	Phase 1 (mono and combo PD-1 / CD20)	Phase 2 in r/r AML/MDS (combo azacitidine)
HX009	PD-1/CD47 BsAb	HanX Biopharma	N/A	Phase 1
IMM0306	CD47/CD20 BsAb	Immune Onco	N/A	Phase 1
IBI322	CD47/PD-L1 BsAb	Innovent	N/A	Phase 1
AK117	CD47 mAb	Akeso Biopharma	N/A	Phase 1
MIL95	CD47 mAb	Mabworks Biotech	N/A	Phase 1
ZL-1201	CD47 mAb	ZaiLab	Phase 1	IND approval
IMM2505	CD47/PD-L1 BsAb	Immune Onco	Patent obtained	Pre-clinical
JMT601	CD47/CD20 BsAb	JMT-Bio	N/A	Pre-clinical

Source: Insight, Clinicaltrials.gov, CMBIS



TJ101 (long-acting rhGH) to start registrational Ph3 study soon

TJ101 (eftansomatropin) is a highly differentiated growth hormone replacement therapy because of its advantages over a daily regimen in terms of injection frequency (weekly vs. daily) and superior safety profile (natural protein-based vs. pegylated rhGH), especially in pediatric patients.

TJ101 has received NMPA's approval to advance a pivotal Phase 3 trial in China in Sep 2020. We expect this trial to complete first patient enrollment soon. The Phase 3 trial is a multi-center, randomized, open-label, active-controlled clinical study to assess eftansomatropin in growth hormone deficiency in pediatric patients (PGHD). The primary objective is to demonstrate non-inferiority of eftansomatropin administered in subcutaneous injection, compared to the active control Norditropin® (somatropin), a daily rhGH marketed in China.

To date, GeneScience's Jintrolong (金赛增) is the only marketed long-acting pegylated rhGH in China. TJ101 is the only Fc-based long-acting rhGH drug candidate in China. Fc-fusion protein can avoid certain safety concerns, such as such as potential renal toxicity, cellular vacuolation and formation of anti-polyethylene glycol antibodies induced by long-term use of pegylated drugs. Besides I-Mab, several other companies in China are also developing long-acting rhGH products, including Anhui Anke Biotechnology, Xiamen Amoytop Biotech, Generon Pharmaceutical Technology and Visen Pharmaceuticals (维昇药业).

It's worth noting that, in Jan 2021, Visen Pharmaceutical announced a US\$150mn series B financing. This round of financing was led by Sequoia China with participation from OrbiMed, Sherpa Healthcare Partners, Cormorant, HBM Healthcare Investments, Pivotal bioVenture Partners China, Logos Capital, and CDG Capital, as well as its existing investors. Visen Pharmaceutical's core asset is lonapegsomatropin (ACP-001) licensed from Ascendis Pharma, which is a weekly growth hormone product under phase 3 study in China.

Figure 6: Competitive landscape of long-acting growth hormone products

Drugs ⁽¹⁾	Drug Form	Company	Global Status	China Status
Jintrolong	PEGylated GH	GeneScience	N/A	Approved (2014)
NNC0195-0092	PEGylated hGH	Novo Nordisk	Phase 3	N/A
Lonapegsomatropin (ACP-001)	TransCon hGH	Ascendis	BLA/MAA submitted	N/A
zonapogoomanopin (Aor oor)		Visen	N/A	Phase 3
Eftansomatropin TJ101 ⁽²⁾	Hy-Fc	I-Mab	N/A	Phase 3
Eftansomatropin GX-H9 ⁽²⁾	(Fc fusion protein)	Genexine	Phase 3	N/A
PEG-rhGH	PEGylated GH	Anhui Anke	N/A	Phase 2/3
Y-shaped pegylated somatropin	PEGylated hGH	Xiamen Amoytop	N/A	Phase 2/3
Somatrogon	hGH-CTP	OPKO/Pfizer	Phase 3	N/A

Source: F&S, CMBIS

Notes:

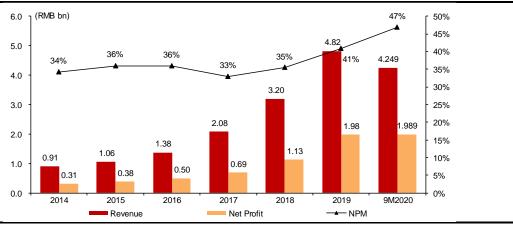
We are positive on the fast demand growth in rhGH therapies in China. As the largest player in China's rhGH market, GeneScience (金赛药业) has recorded a strong 52% revenue growth CAGR in 2016-2019, mainly driven by short-acting growth hormone products.

⁽¹⁾ Competing investigational biologics that are prior to Phase 2 clinical trials are not included in this table.

⁽²⁾ TJ101 and GX-H9 are the same investigational drug. I-Mab has the development and commercialization rights for TJ101 in Greater China pursuant to a partnership agreement with Genexine.



Figure 7: Strong growth in GeneScience, the largest rhGH player in China



Source: WIND, CMBIS



Raise DCF-based TP to US\$71.10

We expect I-Mab to file BLA of TJ202 (anti-CD38 mAb) as a mono-therapy for treatment of 3L MM in 2H21E. Given the rich progresses of Company's pipeline assets and I-Mab's excellent clinical execution, we raised the PoS (probability of success) of TJC4 and TJD5. Thus, our DCF-based TP is lifted from US\$52.57 to US\$71.10 (WACC: 10.25%, terminal growth rate: 3.0%).

Figure 8: Risk-adjusted DCF valuation

- igan o or interest analysis																
DCF Valuation (in Rmb mn)		2021E	2022E	2023E	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	2033E	2034E	2035E
EBIT		(674)	(1,157)	(1,386)	2,856	1,480	1,861	2,781	3,399	3,821	4,350	4,887	5,462	6,091	6,705	7,449
Tax rate		0%	0%	0%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%
EBIT*(1-tax rate)		(674)	(1,157)	(1,386)	2,428	1,258	1,581	2,364	2,889	3,248	3,697	4,154	4,643	5,177	5,699	6,332
+ D&A		35	46	51	56	60	63	66	68	70	72	73	74	75	76	77
 Change in working capital 		(579)	205	72	(353)	(357)	(349)	(265)	(208)	(108)	(161)	(169)	(171)	(179)	(188)	(197)
- Сарх		(100)	(100)	(80)	(80)	(80)	(80)	(80)	(80)	(80)	(80)	(80)	(80)	(80)	(80)	(80)
FCFF		(1,318)	(1,006)	(1,343)	2,051	881	1,215	2,085	2,669	3,130	3,528	3,978	4,467	4,994	5,508	6,131
Terminal value																87,139
FCF + Terminal value		(1,318)	(1,006)	(1,343)	2,051	881	1,215	2,085	2,669	3,130	3,528	3,978	4,467	4,994	5,508	93,271
Present value of enterprise	31,632															
(RMB mn)	•															
Net debt (RMB mn)	(3,453)															
Equity value (RMB mn)	35,085															
Equity value (US\$ mn)	5,012															
No. of ADS	70,495,716															
DCF per share (US\$)	71.10															
Terminal growth rate	3.0%															
WACC	10.25%															
Cost of Equity	13.0%															
Cost of Debt	4.5%															
Equity Beta	1.0															
Risk Free Rate	2.5%															
Market Risk Premium	10.5%															
Target Debt to Asset ratio	30.0%															
Effective Corporate Tax Rate	15.0%															

Source: CMBIS estimates

Figure 9: Sensitivity analysis (US\$)

		WACC					
		9.25%	9.75%	10.25%	10.75%	11.25%	
	2.0%	79.35	72.08	65.79	60.32	55.51	
	2.5%	83.03	75.09	68.28	62.38	57.23	
Terminal growth rate	3.0%	87.30	78.54	71.10	64.71	59.17	
•	3.5%	92.32	82.55	74.34	67.36	61.36	
	4.0%	98.29	87.26	78.10	70.40	63.85	

Source: Company data, CMBIS estimates



Financial Statements

VE 21 Doc (DMR mm)	FY18A	FY19A	FY20E	FY21E	FY22E	Cash flow summary	FY18A	FY19A	FY20E	FY21E	FY22E
YE 31 Dec (RMB mn) Revenue	FY18A 54	719A 30	1,400	1,533	806	YE 31 Dec (RMB mn) Profit before tax		(1,452)	240		(1,157
Cost of sales	0	0	0	(307)	(153)	Depreciation and	7	16	22	35	46
			-	()	(100)	amortization, etc.	•				
Gross profit	54	30	1,400	1,226	653	Change in working capital	148	185	(74)	(579)	205
				(\		Tax paid	(2)	0	(36)	0	C
Administrative expenses	(66)	(655)	(300)	(345)	(397)	Others	(33)	384	0	0	(000)
R&D expenses	(426)	(840)	(900)	(1,000)	(1,050)	Net cash from operating activities	(281)	(868)	152	(1,218)	(906)
Selling expenses	0	0	0	(613)	(403)						
Fair value change of warrants	61	6	0	0	0	Capex	(14)	(12)	(100)	(100)	(100)
Operating profit	(377)	(1,459)	200	(732)	(1,197)	Net proceeds from disposal	0	(32)	0	0	Ċ
						of short-term investments					
						Other investing activities	24	257	0	0	C
Finance costs, net	(7)	28	40	58	40	Net cash from investing	10	212	(100)	(100)	(100)
						activities					
Other income (expenses), net	(17)	(20)	0	0	0					_	_
Pre-tax profit	(401)	(1,452)	240	(674)	(1,157)	Net proceeds from shares	1,307	184	3,652	0	C
Income tax	(2)	0	(36)	0	0	Net bank borrowing Proceeds from issuance of	(19) 60	(30)	0	0	C
meome tax	(2)	U	(30)	U	U	convertible promissory notes	00	U	U	U	U
Minority interests	0	0	0	0	0	Other financing activities	132	(1)	0	0	0
Net profit (Net loss)	(403)	(1,452)	204	(674)	(1,157)	Net cash from financing	1,480	153	3,652	0	0
						activities					
						FX changes	60	15	0	0	0
						Net change in cash	1,208	(503)	3,704	(1,318)	(1,006)
						Cash at the beginning of the year	413	1,681	1,193	4,897	3,579
						Cash at the end of the year	1,681	1,193	4,897	3,579	2,573
Balance sheet											
						Key ratios					
YE 31 Dec (RMB mn)	FY18A	FY19A	FY20E	FY21E	FY22E	Key ratios YE 31 Dec	FY18A	FY19A	FY20E	FY21E	FY22E
Non-current assets	339	376	455	520	574	YE 31 Dec Profit & loss ratios (%)					
Non-current assets PP&E	339 28	376 30	455 108	520 174	574 228	YE 31 Dec Profit & loss ratios (%) Gross margin	100	100	100	80	81
Non-current assets PP&E Operating lease right of use assets	339 28 0	376 30 16	455 108 16	520 174 16	574 228 16	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin	100 N/A	100 N/A	100 N/A	80 (45.47)	81 (142.83
Non-current assets PP&E	339 28 0 149	376 30 16 149	455 108 16 149	520 174 16 149	574 228 16 149	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin	100 N/A N/A	100 N/A N/A	100 N/A N/A	80 (45.47) (43.98)	81 (142.83 (143.51
Non-current assets PP&E Operating lease right of use assets Intangible assets	339 28 0	376 30 16	455 108 16	520 174 16	574 228 16	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin	100 N/A	100 N/A	100 N/A	80 (45.47)	81 (142.83 (143.51
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets	339 28 0 149 163 0	376 30 16 149 163 18	455 108 16 149 163 18	520 174 16 149 163 18	574 228 16 149 163 18	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%)	100 N/A N/A	100 N/A N/A	100 N/A N/A	80 (45.47) (43.98)	81 (142.83 (143.51
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets	339 28 0 149 163 0	376 30 16 149 163 18	455 108 16 149 163 18 5,065	520 174 16 149 163 18 4,226	574 228 16 149 163 18 2,990	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%)	100 N/A N/A N/A	100 N/A N/A N/A	100 N/A N/A N/A	80 (45.47) (43.98) N/A	81 (142.83 (143.51 N/A
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories	339 28 0 149 163 0 2,037	376 30 16 149 163 18 1,361	455 108 16 149 163 18 5,065	520 174 16 149 163 18 4,226 101	574 228 16 149 163 18 2,990 50	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x)	100 N/A N/A N/A	100 N/A N/A N/A	100 N/A N/A N/A	80 (45.47) (43.98) N/A	81 (142.83 (143.51 N/A
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables	339 28 0 149 163 0 2,037 0	376 30 16 149 163 18 1,361 0	455 108 16 149 163 18 5,065 0	520 174 16 149 163 18 4,226 101 378	574 228 16 149 163 18 2,990 50 199	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover	100 N/A N/A N/A	100 N/A N/A N/A	100 N/A N/A N/A	80 (45.47) (43.98) N/A	81 (142.83 (143.51 N/A
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables	339 28 0 149 163 0 2,037 0 0 89	376 30 16 149 163 18 1,361 0 0	455 108 16 149 163 18 5,065 0 0	520 174 16 149 163 18 4,226 101 378 136	574 228 16 149 163 18 2,990 50 199 136	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover	100 N/A N/A N/A	100 N/A N/A N/A	100 N/A N/A N/A	80 (45.47) (43.98) N/A 10 90 180	81 (142.83 (143.51 N/A 8 90 180
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables	339 28 0 149 163 0 2,037 0	376 30 16 149 163 18 1,361 0	455 108 16 149 163 18 5,065 0	520 174 16 149 163 18 4,226 101 378	574 228 16 149 163 18 2,990 50 199	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover	100 N/A N/A N/A	100 N/A N/A N/A	100 N/A N/A N/A	80 (45.47) (43.98) N/A	81 (142.83 (143.51 N/A 8 90 180
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances	28 0 149 163 0 2,037 0 89 256 1,588	376 30 16 149 163 18 1,361 0 136 0 1,137	455 108 16 149 163 18 5,065 0 0 136 0 4,841	520 174 16 149 163 18 4,226 101 378 136 0 3,523	574 228 16 149 163 18 2,990 50 199 136 0 2,517	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%)	100 N/A N/A N/A	100 N/A N/A N/A	100 N/A N/A N/A	80 (45.47) (43.98) N/A 10 90 180	81 (142.83 (143.51 N/A 8 90 180
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances Current liabilities	339 28 0 149 163 0 2,037 0 0 89 256 1,588	376 30 16 149 163 18 1,361 0 136 0 1,137 588	455 108 16 149 163 18 5,065 0 136 0 4,841	520 174 16 149 163 18 4,226 101 378 136 0 3,523	574 228 16 149 163 18 2,990 50 199 136 0 2,517	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%) Returns (%)	100 N/A N/A N/A N/A 17	100 N/A N/A N/A N/A N/A	100 N/A N/A N/A 10 N/A N/A 11	80 (45.47) (43.98) N/A 10 90 180 10	81 (142.83 (143.51 N/A 8 90 180
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances	28 0 149 163 0 2,037 0 89 256 1,588	376 30 16 149 163 18 1,361 0 136 0 1,137	455 108 16 149 163 18 5,065 0 0 136 0 4,841	520 174 16 149 163 18 4,226 101 378 136 0 3,523	574 228 16 149 163 18 2,990 50 199 136 0 2,517	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%)	100 N/A N/A N/A N/A 17	100 N/A N/A N/A N/A N/A 38	100 N/A N/A N/A	80 (45.47) (43.98) N/A 10 90 180 10	81 (142.83 (143.51 N/A 8 90 180 13
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances Current liabilities Short-term borrowings	339 28 0 149 163 0 2,037 0 0 89 256 1,588 346 80	376 30 16 149 163 18 1,361 0 136 0 1,137 588 50	455 108 16 149 163 18 5,065 0 136 0 4,841 515 50	520 174 16 149 163 18 4,226 101 378 136 0 3,523 415 50	574 228 16 149 163 18 2,990 50 199 136 0 2,517 390 50	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%) Returns (%) ROE	100 N/A N/A N/A N/A 17	100 N/A N/A N/A N/A N/A	100 N/A N/A N/A 10 N/A N/A 11	80 (45.47) (43.98) N/A 10 90 180 10	81 (142.83 (143.51 N/A 8 90 180 13
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances Current liabilities Short-term borrowings Advance from customers Other payables and accruals Operating lease liabilities, current	339 28 0 149 163 0 2,037 0 0 89 256 1,588 346 80 14	376 30 16 149 163 18 1,361 0 136 0 1,137 588 50 0 274 7	455 108 16 149 163 18 5,065 0 0 136 0 4,841 515 0 200 7	520 174 16 149 163 18 4,226 101 378 136 0 3,523 415 5 0 0	574 228 16 149 163 18 2,990 50 199 136 0 2,517 390 0	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%) Returns (%) ROE ROA	100 N/A N/A N/A 6 N/A N/A 17	100 N/A N/A N/A 2 N/A N/A 38 (136) (84)	100 N/A N/A N/A 10 N/A N/A 11	80 (45.47) (43.98) N/A 10 90 180 10	81 (142.83 (143.51 N/A 8 90 180 13
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances Current liabilities Short-term borrowings Advance from customers Other payables and accruals	28 0 149 163 0 2,037 0 89 256 1,588 346 80 14 68	376 30 16 149 163 18 1,361 0 0 136 0 1,137 588 50 0 274	455 108 16 149 163 18 5,065 0 0 4,841 515 0 0 200	520 174 16 149 163 18 4,226 101 378 136 0 3,523 415 50 0	574 228 16 149 163 18 2,990 50 199 136 0 2,517 390 50 76	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%) Returns (%) ROE ROA Per share data EPS (RMB)	100 N/A N/A N/A 6 N/A 17 (21) (17)	100 N/A N/A N/A N/A 2 N/A N/A 38 (136) (84)	100 N/A N/A N/A 10 N/A N/A 11	80 (45.47) (43.98) N/A 10 90 180 10 (16) (14)	81 (142.83 (143.51 N/A 8 90 180 13 (37) (32)
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances Current liabilities Short-term borrowings Advance from customers Other payables and accruals Operating lease liabilities, current	28 0 149 163 0 2,037 0 89 256 1,588 346 80 14 68 0	376 30 16 149 163 18 1,361 0 136 0 1,137 588 50 0 274 7	455 108 16 149 163 18 5,065 0 0 136 0 4,841 515 0 200 7	520 174 16 149 163 18 4,226 101 378 136 0 3,523 415 5 0 0	574 228 16 149 163 18 2,990 136 0 2,517 390 50 76 7	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%) Returns (%) ROE ROA	100 N/A N/A N/A 6 N/A N/A 17	100 N/A N/A N/A 2 N/A N/A 38 (136) (84)	100 N/A N/A N/A 10 N/A N/A 11	80 (45.47) (43.98) N/A 10 90 180 10 (16) (14)	81 (142.83 (143.51 N/A 8 90 180 13 (37) (32)
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances Current liabilities Short-term borrowings Advance from customers Other payables and accruals Operating lease liabilities, current	28 0 149 163 0 2,037 0 89 256 1,588 346 80 14 68 0	376 30 16 149 163 18 1,361 0 136 0 1,137 588 50 0 274 7	455 108 16 149 163 18 5,065 0 0 136 0 4,841 515 0 200 7	520 174 16 149 163 18 4,226 101 378 136 0 3,523 415 5 0 0	574 228 16 149 163 18 2,990 136 0 2,517 390 50 76 7	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%) Returns (%) ROE ROA Per share data EPS (RMB)	100 N/A N/A N/A 6 N/A 17 (21) (17)	100 N/A N/A N/A N/A 2 N/A N/A 38 (136) (84)	100 N/A N/A N/A 10 N/A N/A 11	80 (45.47) (43.98) N/A 10 90 180 10 (16) (14)	81 (142.83 (143.51 N/A 8 90 180 13 (37) (32) (16.4) 0.0
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances Current liabilities Short-term borrowings Advance from customers Other payables and accruals Operating lease liabilities, current Other current liabilities Non-current liabilities Convertible promissory notes	339 28 0 149 163 0 2,037 0 0 89 256 1,588 346 80 14 68 0 184	376 30 16 149 163 18 1,361 0 136 0 1,137 588 50 0 274 7 258 80 68	455 108 16 149 163 18 5,065 0 136 0 4,841 515 50 0 200 7 258	520 174 16 149 163 18 4,226 101 378 136 0 3,523 415 50 0 100 7 258	574 228 16 149 163 18 2,990 136 0 2,517 390 76 7 258	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%) Returns (%) ROE ROA Per share data EPS (RMB) DPS (RMB)	100 N/A N/A N/A N/A 17 (21) (17)	100 N/A N/A N/A N/A N/A 38 (136) (84) N/A	100 N/A N/A N/A N/A 11 4 4 4 2.9 0.0	80 (45.47) (43.98) N/A 10 90 180 10 (16) (14) (9.6) 0.0	81 (142.83 (143.51 N/A 8 90 180 13 (37) (32) (16.4) 0.0
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances Current liabilities Short-term borrowings Advance from customers Other payables and accruals Operating lease liabilities, current Other current liabilities Non-current liabilities Convertible promissory notes Onshore convertible loans	28 0 149 163 0 2,037 0 89 256 1,588 346 80 14 68 0 184	376 30 16 149 163 18 1,361 0 136 0 1,137 588 50 0 274 7 258 80 68 7	455 108 16 149 163 18 5,065 0 0 136 0 4,841 515 0 200 7 258 80 68 7	520 174 16 149 163 18 4,226 101 378 136 0 3,523 415 50 0 100 7 258 80 68 7	574 228 16 149 163 18 2,990 50 199 136 0 2,517 390 76 7 258 80 68 7	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%) Returns (%) ROE ROA Per share data EPS (RMB) DPS (RMB)	100 N/A N/A N/A N/A 17 (21) (17)	100 N/A N/A N/A N/A N/A 38 (136) (84) N/A	100 N/A N/A N/A N/A 11 4 4 4 2.9 0.0	80 (45.47) (43.98) N/A 10 90 180 10 (16) (14) (9.6) 0.0	81 (142.83 (143.51 N/A 8 90 180 13 (37) (32) (16.4) 0.0
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances Current liabilities Short-term borrowings Advance from customers Other payables and accruals Operating lease liabilities, current Other current liabilities Non-current liabilities Convertible promissory notes	339 28 0 149 163 0 2,037 0 0 89 256 1,588 346 80 14 68 0 184	376 30 16 149 163 18 1,361 0 136 0 1,137 588 50 0 274 7 258 80 68	455 108 16 149 163 18 5,065 0 136 0 4,841 515 50 0 200 7 258	520 174 16 149 163 18 4,226 101 378 136 0 3,523 415 50 0 100 7 258	574 228 16 149 163 18 2,990 136 0 2,517 390 76 7 258	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%) Returns (%) ROE ROA Per share data EPS (RMB) DPS (RMB)	100 N/A N/A N/A N/A 17 (21) (17)	100 N/A N/A N/A N/A N/A 38 (136) (84) N/A	100 N/A N/A N/A N/A 11 4 4 4 2.9 0.0	80 (45.47) (43.98) N/A 10 90 180 10 (16) (14) (9.6) 0.0	81 (142.83 (143.51 N/A 8 90 180 13 (37) (32) (16.4) 0.0
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances Current liabilities Short-term borrowings Advance from customers Other payables and accruals Operating lease liabilities, current Other current liabilities Non-current liabilities Convertible promissory notes Onshore convertible loans Deferred subsidy income	28 0 149 163 0 2,037 0 89 256 1,588 346 80 14 68 0 184	376 30 16 149 163 18 1,361 0 136 0 1,137 588 50 0 274 7 258 80 68 7	455 108 16 149 163 18 5,065 0 0 136 0 4,841 515 0 200 7 258 80 68 7	520 174 16 149 163 18 4,226 101 378 136 0 3,523 415 50 0 100 7 258 80 68 7	574 228 16 149 163 18 2,990 50 199 136 0 2,517 390 76 7 258 80 68 7 4 3,094	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%) Returns (%) ROE ROA Per share data EPS (RMB) DPS (RMB)	100 N/A N/A N/A N/A 17 (21) (17)	100 N/A N/A N/A N/A N/A 38 (136) (84) N/A	100 N/A N/A N/A N/A 11 4 4 4 2.9 0.0	80 (45.47) (43.98) N/A 10 90 180 10 (16) (14) (9.6) 0.0	81 (142.83 (143.51 N/A 8 90 180 13 (37) (32) (16.4) 0.0
Non-current assets PP&E Operating lease right of use assets Intangible assets Goodwill Other non-current assets Current assets Inventories Trade and bills receivables Prepayments, other receivables Other financial assets Cash and bank balances Current liabilities Short-term borrowings Advance from customers Other payables and accruals Operating lease liabilities, current Other current liabilities Non-current liabilities Convertible promissory notes Onshore convertible loans Deferred subsidy income	28 0 149 163 0 2,037 0 89 256 1,588 346 80 14 68 0 184	376 30 16 149 163 18 1,361 0 136 0 1,137 588 50 0 274 7 258 80 68 7 4	455 108 16 149 163 18 5,065 0 0 136 0 4,841 515 50 0 200 7 258 80 68 7 4	520 174 16 149 163 18 4,226 101 378 136 0 3,523 415 50 0 0 100 7 258 80 68 7 4	574 228 16 149 163 18 2,990 50 199 136 0 2,517 390 76 7 258 80 68 7 4	YE 31 Dec Profit & loss ratios (%) Gross margin EBITDA margin Net margin Effective tax rate (%) Balance sheet ratios Current ratio (x) Trade receivables turnover Trade payables turnover Total debt to asset ratio (%) Returns (%) ROE ROA Per share data EPS (RMB) DPS (RMB)	100 N/A N/A N/A N/A 17 (21) (17)	100 N/A N/A N/A N/A N/A 38 (136) (84) N/A	100 N/A N/A N/A N/A 11 4 4 4 2.9 0.0	80 (45.47) (43.98) N/A 10 90 180 10 (16) (14) (9.6) 0.0	81 (142.83 (143.51 N/A 8 90 180 13 (37) (32) (16.4) 0.0

Source: Company data, CMBIS estimates



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SELL
Stock with potential return of +15% to -10% over next 12 months
SELL
Stock with potential loss of over 10% over next 12 months

NOT RATED : Stock is not rated by CMBIS

OUTPERFORM : Industry expected to outperform the relevant broad market benchmark over next 12 months

MARKET-PERFORM : Industry expected to perform in-line with the relevant broad market benchmark over next 12 months

UNDERPERFORM : Industry expected to underperform the relevant broad market benchmark over next 12 months

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