

招商银行全资附属机 A Wholly Owned Subsidiary Of China Merchants

BOC Aviation (2588 HK)

Get ready to be back on track

We think the recent strong performance of BOCA is attributable to optimism over air transport recovery as vaccine steadily rolled out and investors' chasing value names. Despite FY20E profit warning on impairment charges, we remain positive on BOCA's long-term outlook, as we believe airlines will rely more on lessors for liquidity at early stage of post-pandemic recovery. Besides, BOCA's strong liquidity position, activeness in PLB market and younger fleet with longer lease terms makes it able to gain share in current situation and secure longer-term growth. We lift our TP to HK\$ 90.0 as we roll over valuation base to FY21E and apply higher multiples (implying 1.6x FY21E P/B). Maintain BUY.

- Lessors' importance is expected to enhance in post-pandemic era. IATA's latest estimates show that despite sequential improvement, global airlines' cash burn will continue throughout 2021. We believe airlines' reliance on lessors will grow for liquidity needs through PLB transactions. Though the risks of further rental deferrals and aircraft impairment still exist, low production rate of OEMs and airlines' accelerating retirement of older and less-efficient aircrafts could help balance the supply and demand.
- BOCA's strength stays intact for long-term growth. 1) BOCA kept an active presence in the PLB market throughout 2020, and signed PLB transactions of 73 aircrafts with 6 airline customers; a new transaction of 8 aircrafts was just announced in Mar 2021. The robust CAPEX despite OEM's delivery delays can well support the Company to expand its fleet for longerterm growth. 2) BOCA held a younger-than-peers fleet with a weighted average age of 3.5 years and weighted average remaining lease of 8.6 years, and all aircrafts scheduled for delivery before 2023 are placed, providing relatively high visibility. 3) BOCA has obtained enhanced liquidity support from its parent company BOC, who increased revolving credit facility for it from US\$ 2bn to US\$ 3.5bn, and extended the maturity to year end of 2026.
- FY20E profit warning on impairment charges and investment losses. BOCA expected 25-30% PAT YoY decline for FY20E. We see the drop mainly came from 1) aircraft impairment esp. for wide body aircrafts leased with distressed customers; 2) impairment on rental deferrals and defaults; 3) investment losses by holding and selling shareholding in Norwegian Air Shuttle (share price down ~80% since equity-debt swap). We also expect net lease yield to fall below guidance (8-8.5%) as 16 out of 54 aircrafts deliveries came in in Dec 2020 that contributed limited revenue for FY20E.

Farnings Summary

Larrings Garinnary					
(YE 31 Dec)	FY18A	FY19A	FY20E	FY21E	FY22E
Total revenue (US\$ mn)	1,726	1,976	1,949	2,264	2,505
Net profit (US\$ mn)	620	702	503	720	835
EPS (US\$)	0.89	1.01	0.72	1.04	1.20
EPS CHG (%)	6	13	(28)	43	16
Consensus EPS (US\$)	N/A	N/A	0.85	1.08	1.21
P/E (x)	11.7	10.3	14.4	10.1	8.7
P/B (x)	1.7	1.6	1.5	1.4	1.3
Yield (%)	3.0	3.4	2.4	3.5	4.0
ROE (%)	15.5	16.0	10.8	14.6	15.4
Net gearing (x)	2.9	2.8	3.4	3.4	3.3
Source: Company data, Blooml	oerg, CMBIS est	imates			

BUY (Maintain)

Target Price HK\$ 90.00 (Previous TP HK\$ 65.30) Up/Downside +11.4% **Current Price** HK\$ 80.80

China Leasing Sector

Karen Sui

(852) 3761 8775 suixiaomeng@cmbi.com.hk

Stock Data

Mkt Cap (HK\$ mn)	56,076
Avg 3 mths t/o (HK\$ mn)	64.58
52w High/Low (HK\$)	80.8/33.55
Total Issued Shares (mn)	694

Source: Wind

Shareholding Structure

Bank of China Group	70.0%
The Capital Group	6.0%
FIL Limited	5.0%
Source: HKEx	

Share Performance

	Absolute	Relative
1-mth	25.0%	25.2%
3-mth	14.3%	4.9%
6-mth	40.1%	18.3%

Source: Bloomberg

12-mth Price Performance



Source: Wind

Auditor: Ernst & Young

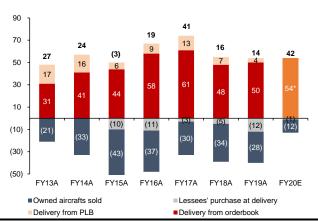
Related Reports

- "1H20 earnings weighted by surged impairment" - 20 Aug 2020
- "A defensive play against industry threat" - 18 Mar 2020



- Valuation. We factored in profit warning in FY20E forecasts and fine-tune FY21E-22E earnings by average 1%. We roll over valuation base to FY21E and generate our new TP of HK\$ 90.0 by applying 1.45x FY21E P/B and 12.5x FY21E P/E, equivalent to BOCA's pre-pandemic valuation in early 2020. With a 3.5% FY21E dividend yield, our new TP implies a total return of 14.9%. Maintain BUY.
- **Key risk:** 1) slower-than-expected vaccine rollout or border reopening; 2) deteriorating financial position of major clients.

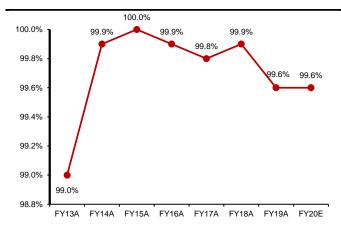
Figure 1: BOCA's aircraft delivered, purchased and sold Figure 1: BOCA's aircraft delivered aircraft deli



Source: Company data, CMBIS estimates

* including delivery from both PLB and orderbook.

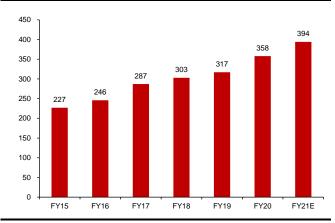
Figure 3: BOCA's aircraft utilization rate



Source: Company data, CMBIS

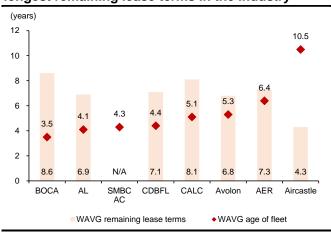
Note: as of 31 Dec 2020, one owned aircraft was off lease while committed for lease.

Figure 2: BOCA's owned fleet size



Source: Company data, CMBIS estimates

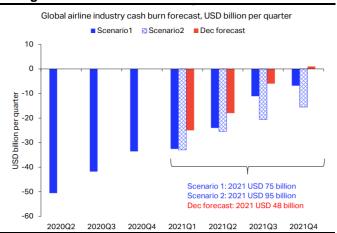
Figure 4: BOCA owns one of the youngest fleets and longest remaining lease terms in the industry



Source: Company data, CMBIS

Note: CDBFL and CALC as of Jun-20, SMBC as of Sep-20, Aircastle as of Nov-20, and others as of Dec-20.

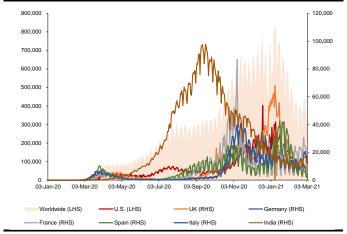
throughout 2021



Source: IATA

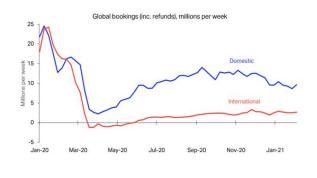
Note: 1) Scenario 1: Travel restrictions lifted in developed economies once vulnerable vaccinated; 2) Governments more cautious to relax travel restrictions.

Figure 7: Daily new cases of COVID-19 worldwide greatly declined in 1Q21 vs. 4Q20



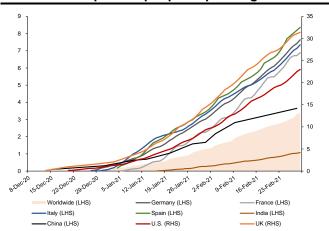
Source: Wind, CMBIS

Figure 5: IATA expects airlines to remain cash burn Figure 6: Global airline bookings showed marginal improvement since 2021 though was still weak



Source: IATA, DDS, CMBIS

Figure 8: Daily number of COVID-19 vaccinations administrated per 100 people kept rising



Source: Wind, CMBIS



Figure 9: Earnings revision

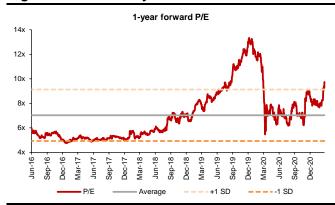
		New			Old			Diff	
(US\$)	FY20E	FY21E	FY22E	FY20E	FY21E	FY22E	FY20E	FY21E	FY22E
Total income (mn)	1,949	2,264	2,505	2,060	2,263	2,558	-5%	0%	-2%
Incl: lease rental income	1,773	2,066	2,297	1,754	1,951	2,289	1%	6%	0%
Net profit (mn)	503	720	835	606	707	829	-17%	2%	1%
EPS	0.72	1.04	1.20	0.87	1.02	1.19	-17%	2%	1%
BVPS	6.78	7.46	8.20	6.99	7.54	8.20	-3%	-1%	0%
ROE	10.83%	14.57%	15.36%	12.80%	14.00%	15.20%	-2.0ppt	0.6ppt	0.2ppt

Source: CMBIS estimates

Figure 10: BOCA's 1-year forward P/B



Figure 11: BOCA's 1-year forward P/E



Source: Bloomberg, CMBIS estimates Source: Bloomberg, CMBIS estimates



Financial Summary

Income statement						Cash flow summary					
US\$ mn (YE 31 Dec)	2018A	2019A	2020E	2021E	2022E	US\$ mn (YE 31 Dec)	2018A	2019A	2020E	2021E	2022E
Operating revenue	1,726	1,976	1,949	2,264	2,505	Pre-tax profit	685	775	555	794	921
Lease rental income	1,543	1,704	1,773	2,066	2,297	D&A	543	610	649	727	840
Interest and fee income	81	99	138	150	153	Finance expenses	353	428	419	487	546
Net gain on sale of aircraft	91	134	39	48	54	Others	142	(167)	(40)	(164)	(261)
Other income	11	38	(1)	0	0	Operating activities	1,723	1,645	1,582	1,844	2,046
Operating expenses	(1,040)	(1,201)	(1,394)	(1,469)	(1,584)	Capex	(4,143)	(3,197)	(4,644)	(4,680)	(3,510)
Depreciation	(543)	(610)	(649)	(727)	(840)	Other investing activities	1,422	1,266	488	600	675
Finance expenses	(353)	(428)	(419)	(487)	(546)	Investing activities	(2,722)	(1,932)	(4,157)	(4,080)	(2,835)
Staff costs	(92)	(80)	(84)	(93)	(100)						
Impairment	-	(25)	(184)	(101)	(34)	Changes in borrowings	1,537	1,038	3,264	2,937	1,659
Other operating expenses	(53)	(59)	(58)	(62)	(64)	Others	(557)	(723)	(670)	(669)	(819)
						Financing activities	980	315	2,594	2,267	841
Pre-tax profit	685	775	555	794	921						
Income tax	(65)	(73)	(52)	(74)	(86)	Net change in cash	(19)	29	19	31	51
Minority interest	-	-	-	-	-	Cash at period beginning	242	223	252	271	303
Net profit	620	702	503	720	835	Cash at period end	223	252	271	303	354

Balance sheet Key ratios YE Dec 31 US\$ mn (YE 31 Dec) 2018A 2019A 2020E 2021E 2022E 2018A 2019A 2020E 2021E 2022E Cash and cash equivalents 223 252 271 303 354 Operating metrics (%) PP&E 17,973 19,003 21,766 24,085 26,910 Lease rental income YoY 20.2 10.5 4.0 16.5 11.2 Other assets 60 510 1,094 1,106 1,119 Operating revenue YoY 23.2 14.5 -1.4 16.2 10.6 28,383 Net profit YoY **Total assets** 18,256 19,764 23,131 25,494 5.8 13.2 -28.4 43.2 15.9 Net lease yield 8.6 8.0 7.6 7.9 7.9 Loans and borrowings 12,279 13,306 16,450 18,097 19,056 PP&E growth 33.9 5.7 14.5 10.7 11.7 335 Net debt / Total equity (x) Security deposits 269 285 285 379 2.9 2.8 3.4 3.4 3.3 Maintenance reserves 732 593 692 764 Other liabilities 777 1,000 998 1,121 2,433 Returns (%) **Total liabilities** 14,057 15,184 18,426 22,691 ROE 15.5 16.0 10.8 20,317 14.6 15.4 3.0 ROA 3.6 3.7 2.3 3.1 1,158 1,158 Share capital 1,158 1,158 1,158 Reserves 3,041 3,423 3,548 4,019 4,534 Per share (US\$) Shareholders' Equity 4,199 4,581 4,706 5,177 5,692 EPS 0.89 1.01 0.72 1.04 1.20 Minority interest DPS 0.31 0.35 0.25 0.36 0.42 Total equity 4,199 4,581 4,706 5,177 5,692 BVPS 6.05 6.60 6.78 7.46 8.20

Source: Company data, CMBIS estimates



Disclosures & Disclaimers

Analyst Certification

The research analyst who is primary responsible for the content of this research report, in whole or in part, certifies that with respect to the securities or issuer that the analyst covered in this report: (1) all of the views expressed accurately reflect his or her personal views about the subject securities or issuer; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific views expressed by that analyst in this report.

Besides, the analyst confirms that neither the analyst nor his/her associates (as defined in the code of conduct issued by The Hong Kong Securities and Futures Commission) (1) have dealt in or traded in the stock(s) covered in this research report within 30 calendar days prior to the date of issue of this report; (2) will deal in or trade in the stock(s) covered in this research report 3 business days after the date of issue of this report; (3) serve as an officer of any of the Hong Kong listed companies covered in this report; and (4) have any financial interests in the Hong Kong listed companies covered in this report.

CMBIS Ratings

BUY : Stock with potential return of over 15% over next 12 months
HOLD : Stock with potential return of +15% to -10% over next 12 months
SELL : Stock with potential loss of over 10% over next 12 months

NOT RATED : Stock is not rated by CMBIS

OUTPERFORM : Industry expected to outperform the relevant broad market benchmark over next 12 months

MARKET-PERFORM : Industry expected to perform in-line with the relevant broad market benchmark over next 12 months

UNDERPERFORM : Industry expected to underperform the relevant broad market benchmark over next 12 months

CMB International Securities Limited

Address: 45/F, Champion Tower, 3 Garden Road, Hong Kong, Tel: (852) 3900 0888 Fax: (852) 3900 0800

CMB International Securities Limited ("CMBIS") is a wholly owned subsidiary of CMB International Capital Corporation Limited (a wholly owned subsidiary of China Merchants Bank)

Important Disclosures

There are risks involved in transacting in any securities. The information contained in this report may not be suitable for the purposes of all investors. CMBIS does not provide individually tailored investment advice. This report has been prepared without regard to the individual investment objectives, financial position or special requirements. Past performance has no indication of future performance, and actual events may differ materially from that which is contained in the report. The value of, and returns from, any investments are uncertain and are not guaranteed and may fluctuate as a result of their dependence on the performance of underlying assets or other variable market factors. CMBIS recommends that investors should independently evaluate particular investments and strategies, and encourages investors to consult with a professional financial advisor in order to make their own investment decisions.

This report or any information contained herein, have been prepared by the CMBIS, solely for the purpose of supplying information to the clients of CMBIS or its affiliate(s) to whom it is distributed. This report is not and should not be construed as an offer or solicitation to buy or sell any security or any interest in securities or enter into any transaction. Neither CMBIS nor any of its affiliates, shareholders, agents, consultants, directors, officers or employees shall be liable for any loss, damage or expense whatsoever, whether direct or consequential, incurred in relying on the information contained in this report. Anyone making use of the information contained in this report does so entirely at their own risk.

The information and contents contained in this report are based on the analyses and interpretations of information believed to be publicly available and reliable. CMBIS has exerted every effort in its capacity to ensure, but not to guarantee, their accuracy, completeness, timeliness or correctness. CMBIS provides the information, advices and forecasts on an "AS IS" basis. The information and contents are subject to change without notice. CMBIS may issue other publications having information and/ or conclusions different from this report. These publications reflect different assumption, point-of-view and analytical methods when compiling. CMBIS may make investment decisions or take proprietary positions that are inconsistent with the recommendations or views in this report.

CMBIS may have a position, make markets or act as principal or engage in transactions in securities of companies referred to in this report for itself and/or on behalf of its clients from time to time. Investors should assume that CMBIS does or seeks to have investment banking or other business relationships with the companies in this report. As a result, recipients should be aware that CMBIS may have a conflict of interest that could affect the objectivity of this report and CMBIS will not assume any responsibility in respect thereof. This report is for the use of intended recipients only and this publication, may not be reproduced, reprinted, sold, redistributed or published in whole or in part for any purpose without prior written consent of CMBIS. Additional information on recommended securities is available upon request.

For recipients of this document in the United Kingdom

This report has been provided only to persons (I)falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended from time to time) ("The Order") or (II) are persons falling within Article 49(2) (a) to (d) ("High Net Worth Companies, Unincorporated Associations, etc...) of the Order, and may not be provided to any other person without the prior written consent of CMBIS.

For recipients of this document in the United States

CMBIS is not a registered broker-dealer in the United States. As a result, CMBIS is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. The research analyst who is primary responsible for the content of this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA"). The analyst is not subject to applicable restrictions under FINRA Rules intended to ensure that the analyst is not affected by potential conflicts of interest that could bear upon the reliability of the research report. This report is intended for distribution in the United States solely to "major US institutional investors", as defined in Rule 15a-6under the US, Securities Exchange Act of 1934, as amended, and may not be furnished to any other person in the United States. Each major US institutional investor that receives a copy of this report by its acceptance hereof represents and agrees that it shall not distribute or provide this report to any other person. Any U.S. recipient of this report wishing to effect any transaction to buy or sell securities based on the information provided in this report should do so only through a U.S.-registered broker-dealer.

For recipients of this document in Singapore

This report is distributed in Singapore by CMBI (Singapore) Pte. Limited (CMBISG) (Company Regn. No. 201731928D), an Exempt Financial Adviser as defined in the Financial Advisers Act (Cap. 110) of Singapore and regulated by the Monetary Authority of Singapore. CMBISG may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, as defined in the Securities and Futures Act (Cap. 289) of Singapore, CMBISG accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact CMBISG at +65 6350 4400 for matters arising from, or in connection with the report.