

J&T Express (1519 HK)

1H25 profit a mixed bag but growth story well intact

J&T's adjusted net profit came in at US\$153mn in 1H25 (up 66% YoY), which is a mixed bag as the growth was largely driven by the reduction of expense and finance expense while gross profit was just stable YoY. J&T targets to achieve full-year parcel volume growth of 56%/38% in SEA/New markets, with unit EBIT of US\$0.07/0.09 per parcel. We fine tune our earnings forecasts in 2025E-27E by -1 to +2%. Our SOTP-based TP is revised up to HK\$13.4 (from HK\$10), as we roll over our valuation base to 2026E. We continue to like J&T, due to (1) the unmatched competitive edge and market share gain potential in SEA (32.8% in 1H25), and (2) huge potential in New markets such as Brazil and the Middle-East. We think J&T Express offers a unique growth story that can rarely be found in the sector. Maintain **BUY**.

- **South East Asia (SEA): Aggressive pricing strategy for substantial market share gains.** Revenue in 1H25 grew 30% YoY to US\$1.972bn, driven by impressive 58% parcel volume growth (to 3.2bn units) but offset by an 18% ASP decline (to US\$0.61). Market share in SEA sharply expanded 5.4ppts YoY to 32.8%, which further outpaced that of Shopee (27.7%). As a result of a 17% YoY unit cost reduction, the unit gross margin in 1H25 dropped 23% YoY to US\$0.11. We now model a full-year volume growth of 56% YoY with continuous double-digit decrease in ASP.
- **China: Gross margin under pressure but could be stabilized in 2H25E.** Revenue in 1H25 grew only 5% YoY to US\$3.1bn, driven by 20% parcel volume growth (to 10.6bn units) but offset by 13% decline in ASP (US\$0.3). Market share remained stable at ~11%. Given that the unit cost only dropped 10% YoY, the segment's unit gross profit declined 46% YoY to US\$0.01. Going forward, we expect the "anti-involution" campaign will help stabilize the ASP.
- **New markets: On track volume growth with solid pricing; huge potential ahead.** Revenue in 1H25 grew 24% YoY to US\$362mn, driven by 22% parcel volume growth (to 166mn units) and a 2% ASP increase (to US\$2.18). Unit gross margin slightly increased 2% YoY to US\$0.26/parcel. This year, J&T started cooperation with Mercado Libre (MELI US, NR), the largest e-commerce platform in Brazil. We are incrementally positive on New markets outlook as more e-commerce platforms are entering the Brazilian market, which will offer more opportunities to J&T.

Earnings Summary

(YE 31 Dec)	FY23A	FY24A	FY25E	FY26E	FY27E
Revenue (US\$ mn)	8,849	10,259	12,161	14,110	16,162
YoY growth (%)	21.8	15.9	18.5	16.0	14.5
Adjusted net profit (US\$ mn)	(432.3)	200.3	347.6	583.2	760.9
EPS (Adjusted) (US\$ cents)	(5.00)	2.27	3.94	6.62	8.63
Consensus EPS (US\$ cents)	na	na	4.60	7.05	9.45
P/E (x)	na	116.9	46.1	22.4	17.2
P/B (x)	4.3	4.2	3.8	3.3	2.7
Yield (%)	0.0	0.0	0.0	0.0	0.0
ROE (%)	na	3.6	8.6	15.7	17.3
Net gearing (%)	(8.8)	(1.9)	(0.8)	(6.0)	(5.8)

Source: Company data, Bloomberg, CMBIGM estimates

BUY (Maintain)

Target Price	HK\$13.40
(Previous TP)	HK\$10.00)
Up/Downside	28.8%
Current Price	HK\$10.40

China Logistics

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Stock Data

Mkt Cap (HK\$ mn)	91,646.5
Avg 3 mths t/o (HK\$ mn)	357.0
52w High/Low (HK\$)	10.93/4.68
Total Issued Shares (mn)	8812.2

Source: FactSet

Shareholding Structure

Jet Jie Li	11.1%
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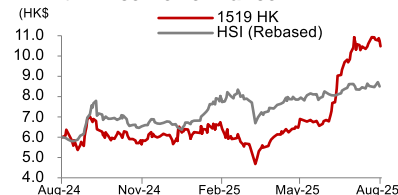
Source: HKEx

Share Performance

	Absolute	Relative
1-mth	-4.8%	-3.1%
3-mth	51.2%	42.1%
6-mth	62.0%	48.2%

Source: FactSet

12-mth Price Performance



Source: FactSet

Related reports:

J&T Express (BUY) – Impressive parcel volume growth in SEA – 9 Jul 2025 ([link](#))

J&T Express (BUY) - Impressive volume growth in 1Q25; yet price competition in China remains a concern – 10 Apr 2025 ([link](#))

J&T Express (U/G to BUY) – More visible path to achieve profitability – 21 Aug 2024 ([link](#))

Figure 1: 1H25 results highlights

YE Dec 31(US\$ mn)	1H24	1H25	Change (YoY)
Revenue	4,862	5,499	13.1%
Cost of sales	-4,326	-4,960	14.7%
Gross profit	536	539	0.5%
SG&A expense	-382	-383	0.4%
R&D expense	-24	-27	14.4%
Asset impairment	-12	-12	-7.1%
Other gains/(losses)	-3	9	n/a
EBIT	115	125	9.0%
Net finance income/(cost)	-45	-39	-13.5%
Finance income	17	26	53.4%
Finance expenses	-62	-65	5.1%
Fair value change	-29	3	n/a
Share of profit of JV and associates	-0	-0	48.9%
Pretax profit	41	89	117.7%
Income tax	-10	-0	-95.5%
After tax profit	31	89	186.6%
MI	3	-3	n/a
Net profit attributable to shareholders	34	86	150.6%
Recurring net profit after tax	92	153	66.3%
D&A	233	240	3.2%
EBITDA	348	365	5.1%

Source: Company data, CMBIGM

Figure 2: 1H25 results breakdown

	1H24	1H25	Change (YoY)
Shipment volume (mn units of parcel)			
Southeast Asia	2,043	3,226	57.9%
China	8,836	10,599	20.0%
New markets	136	166	21.8%
Total	11,015	13,991	27.0%
ASP (US\$)			
Southeast Asia	0.74	0.61	-17.9%
China	0.34	0.30	-12.8%
New markets	2.14	2.18	2.0%
Blended	0.44	0.39	-10.5%
(US\$ mn)	1H24	1H25	Change (YoY)
Revenue			
Express delivery services	4,810	5,469	13.7%
Southeast Asia	1,520	1,970	29.6%
China	2,998	3,137	4.6%
New markets	292	362	24.3%
Cross-border services	52	29	-43.1%
Total	4,862	5,499	13.1%
Gross margin (by region)	1H24	1H25	Change (ppt)
Southeast Asia	18.9%	17.8%	(1.1)
China	7.1%	4.5%	(2.7)
New markets	12.0%	12.0%	0.0
Cross border	-0.9%	15.2%	16.1
Blended gross margin	11.0%	9.8%	(1.2)
(US\$ mn)	1H24	1H25	Change (YoY)
Adjusted EBITDA			
SEA	208	313	50.5%
China	199	155	-22.1%
New markets	-8	2	n/a
Cross border	-7	3	n/a
Unallocated	-41	-37	-10.1%
Total adjusted EBITDA	351	436	24.2%

Source: Company data, CMBIGM

Figure 3: 2Q25 parcel volume

	1Q24	1Q25	Change YoY	2Q24	2Q25	Change YoY
Shipment volume						
(mn units of parcel)						
Southeast Asia	1,026	1,538	50.0%	1,017	1,688	65.9%
China	3,942	4,985	26.5%	4,894	5,614	14.7%
New markets	64	77	19.5%	72	89	23.8%
Total	5,032	6,600	31.2%	5,983	7,392	23.5%

Source: Company data, CMBIGM

Figure 4: Change in key operating assumptions for J&T Global

	2025E	Old 2026E	2027E	2025E	New 2026E	2027E	2025E	Change 2026E	2027E
Shipment volume (mn units of parcel)									
Southeast Asia	6,708	8,586	10,303	7,119	9,254	11,290	6.1%	7.8%	9.6%
China	23,365	26,870	30,095	23,365	26,870	30,095	0.0%	0.0%	0.0%
New markets	337	398	458	343	412	494	1.7%	3.4%	7.9%
Total	30,411	35,855	40,856	30,827	36,536	41,879	1.4%	1.9%	2.5%
ASP (US\$)									
Southeast Asia	0.65	0.61	0.58	0.60	0.57	0.54	-7.1%	-6.6%	-6.6%
China	0.30	0.29	0.28	0.30	0.28	0.28	-0.5%	0.0%	0.0%
New markets	1.84	1.81	1.79	2.11	2.08	2.05	14.4%	14.4%	14.4%
Blended	0.39	0.38	0.37	0.39	0.38	0.37	-1.3%	-0.7%	-0.3%
Unit cost of express delivery by region (US\$)									
Southeast Asia	-0.52	-0.50	-0.49	-0.49	-0.47	-0.46	-5.5%	-6.5%	-6.4%
China	-0.29	-0.27	-0.26	-0.29	-0.27	-0.26	0.0%	0.0%	0.0%
New markets	-1.66	-1.64	-1.63	-1.83	-1.81	-1.79	10.2%	10.2%	10.2%
Average	-0.35	-0.34	-0.33	-0.35	-0.34	-0.33	-0.6%	-0.9%	-0.5%
Unit gross margin (US\$)									
Southeast Asia	0.13	0.11	0.10	0.12	0.10	0.09	-13.0%	-6.9%	-7.4%
China	0.01	0.02	0.02	0.01	0.02	0.02	-11.7%	-0.2%	-0.2%
New markets	0.18	0.17	0.16	0.28	0.27	0.25	52.7%	54.8%	57.0%
Average	0.04	0.04	0.04	0.04	0.04	0.04	-6.9%	1.0%	1.3%
(US\$ mn)									
Revenue									
Express delivery services									
Southeast Asia	4,356	5,213	6,006	4,296	5,250	6,148	-1.4%	0.7%	2.4%
China	7,010	7,659	8,406	6,973	7,658	8,405	-0.5%	0.0%	0.0%
New markets	622	722	818	723	855	1,010	16.4%	18.3%	23.5%
Cross-border services	75	75	75	75	75	75	0.0%	0.0%	0.0%
Total	12,062	13,669	15,305	12,066	13,837	15,639	0.0%	1.2%	2.2%
Gross margin (by region)									
Southeast Asia	21%	18%	17%	19%	17%	16%	(1.3)	(0.1)	(0.1)
China	5%	6%	7%	4%	6%	7%	(0.5)	(0.0)	(0.0)
New markets	10%	9%	9%	13%	13%	12%	3.3	3.3	3.4
Cross border	0%	0%	0%	14%	10%	10%	14.0	10.0	10.0
Blended gross margin	11%	11%	11%	10%	11%	11%	(0.5)	0.2	0.2
Recurring net profit after tax	336	590	736	351	584	751	4.6%	-1.0%	2.1%

Source: Company data, CMBIGM estimates

Figure 5: Key operating assumptions for J&T Global

	2020	2021	2022	2023	2024	2025E	2026E	2027E
Shipment volume (mn units of parcel)								
Southeast Asia	1,154	2,161	2,513	3,240	4,563	7,119	9,254	11,290
China	2,084	8,334	12,026	15,341	19,801	23,365	26,870	30,095
New markets	-	-	49	230	281	343	412	494
Total	3,237	10,495	14,588	18,812	24,646	30,827	36,536	41,879
Change (YoY)								
Southeast Asia	-	87.3%	16.3%	28.9%	40.8%	56.0%	30.0%	22.0%
China	-	300.0%	44.3%	27.6%	29.1%	18.0%	15.0%	12.0%
New markets	-	-	-	369.0%	22.1%	22.0%	20.0%	20.0%
Average	-	224.2%	39.0%	29.0%	31.0%	25.1%	18.5%	14.6%
ASP (US\$)								
Southeast Asia	0.91	1.10	0.95	0.81	0.71	0.60	0.57	0.54
China	0.23	0.26	0.34	0.34	0.32	0.30	0.28	0.28
New markets	-	-	1.67	1.42	2.05	2.11	2.08	2.05
Blended	0.47	0.43	0.45	0.44	0.41	0.39	0.38	0.37
Change (YoY)								
Southeast Asia	-	21.3%	-13.9%	-14.2%	-13.2%	-14.5%	-6.0%	-4.0%
China	-	13.9%	30.1%	0.1%	-5.4%	-7.5%	-4.5%	-2.0%
New markets	-	-	-	-14.8%	44.2%	3.0%	-1.5%	-1.5%
Average	-	-7.8%	3.5%	-3.2%	-5.1%	-5.9%	-3.2%	-1.3%
Unit cost of express delivery by region (US\$)								
Southeast Asia	-0.64	-0.79	-0.76	-0.67	-0.57	-0.49	-0.47	-0.46
China	-0.51	-0.41	-0.40	-0.34	-0.30	-0.29	-0.27	-0.26
New markets	-	-	-2.06	-1.41	-1.94	-1.83	-1.81	-1.79
Average	-0.55	-0.49	-0.46	-0.41	-0.37	-0.35	-0.34	-0.33
Change (YoY)								
Southeast Asia	-	24.7%	-4.5%	-12.0%	-15.1%	-14.1%	-3.9%	-2.7%
China	-	-19.5%	-3.0%	-14.9%	-10.6%	-5.0%	-6.7%	-3.0%
New markets	-	-	-	-31.4%	37.5%	-5.8%	-1.0%	-1.0%
Average	-	-11.9%	-4.8%	-12.2%	-9.3%	-5.2%	-4.1%	-1.6%
Unit gross margin (US\$)								
Southeast Asia	0.27	0.31	0.19	0.15	0.14	0.12	0.10	0.09
China	-0.28	-0.15	-0.06	0.00	0.02	0.01	0.02	0.02
New markets	-	-	-0.39	0.01	0.11	0.28	0.27	0.25
Average	-0.08	-0.05	-0.01	0.03	0.04	0.04	0.04	0.04
Change (YoY)								
Southeast Asia	-	13.3%	-38.2%	-23.4%	-4.4%	-16.2%	-14.8%	-9.9%
China	-	-	-	-	-	-43.1%	47.4%	13.2%
New markets	-	-	-	-	-	164.8%	-4.8%	-4.9%
Average	-	-	-	-	56.1%	-11.0%	5.4%	0.9%
(US\$ mn)								
Revenue								
Express delivery services	1,525	4,559	6,560	8,189	10,185	11,992	13,762	15,564
Southeast Asia	1,047	2,378	2,382	2,633	3,221	4,296	5,250	6,148
China	479	2,181	4,096	5,229	6,388	6,973	7,658	8,405
New markets	-	-	82	327	576	723	855	1,010
Cross-border services	10	292	708	660	75	75	75	75
Total	1,535	4,852	7,267	8,849	10,259	12,066	13,837	15,639
Revenue growth (by segment)								
Express delivery services	-	198.9%	43.9%	24.8%	24.4%	17.7%	14.8%	13.1%
Southeast Asia	-	127.2%	0.2%	10.6%	22.3%	33.4%	22.2%	17.1%
China	-	355.5%	87.8%	27.7%	22.2%	9.2%	9.8%	9.8%
New markets	-	-	-	299.5%	76.1%	25.7%	18.2%	18.2%
Cross-border services	-	2797.5%	142.5%	-6.8%	-88.7%	0.0%	0.0%	0.0%
Average	-	216.0%	49.8%	21.8%	15.9%	17.6%	14.7%	13.0%
Gross margin (by region)								
Southeast Asia	29.8%	27.8%	20.0%	17.9%	19.7%	19.3%	17.5%	16.4%
China	-120.4%	-55.9%	-16.2%	1.1%	6.6%	4.1%	6.3%	7.3%
New markets	0.0%	0.0%	-23.5%	0.5%	5.2%	13.3%	12.8%	12.4%
Cross border	32.5%	4.1%	-8.8%	-8.8%	-9.5%	14.0%	10.0%	10.0%
Blended gross margin	-17.0%	-11.2%	-3.7%	5.3%	10.5%	10.1%	11.0%	11.2%
(US\$ mn)								
Adjusted EBITDA								
SEA	267	427	332	376	456	736	875	942
China	-616	-1,206	-723	31	427	311	323	426
New markets	0	0	-74	-82	-43	26	35	62
Cross border	2	-14	-95	-107	-29	6	7	7
Unallocated	27	-2	-334	-71	-33	-90	-60	-40
Total adjusted EBITDA	-321	-794	-894	147	778	988	1,179	1,396
Share-based payments and expenses	-188	-619	-281	-1,462	-87	-67	0	0
Listing expense	0	-12	-10	-8	0	0	0	0
Others	0	-1	302	0	0	0	0	0
Reported EBITDA	-509	-1,427	-884	-1,324	692	921	1,179	1,396

Source: Company data, CMBIGM estimates

Valuation

We apply different EV/EBITDA multiples for different markets to better reflect their respective growth outlook. We revise up our SOTP-based TP to HK\$13.4 from HK\$10, after rolling over our valuation base to 2026E.

- **SEA:** We maintain our target multiple of 14x, which is ~80% premium over the global integrated logistics operators (7.7x). Our larger target premium is to reflect J&T's strong pricing power and continuous market share gains in the region.
- **China:** We slightly revise up our target multiple to 6.5x from 6x, in line with the major peers. We expect the "anti-involution" campaign will lend support to the valuation.
- **New markets.** We have left our target multiple unchanged at 20x. Our valuation premium is to reflect the strong growth potential in the Latin America and the Middle-East markets.

Figure 6: Target equity valuation

Breakdown	Methodology	2026E (US\$ mn)	Multiple (x)	Value (US\$mn)	% of total
SEA	EV/EBITDA	EBITDA 875	14	12,252	81%
China	EV/EBITDA	EBITDA 323	6.5	2,097	14%
New markets	EV/EBITDA	EBITDA 35	20	693	5%
Total EV				15,042	100%
Add: Net cash (end 2024)				55	
Minus: MI				0	
Equity value				15,096	
Target price					
US\$				1.71	
HK\$				13.4	

Source: CMBIGM estimates

Figure 7: Peers comparison

Ticker	Company	Rating	Price	Market cap	PE (x)		PB (x)		EV/EBITDA (x)		
			(local currency)	(US\$ m)	FY25E	FY26E	FY25E	FY26E	FY25E	FY26E	
China express delivery											
ZTO US Equity	ZTO EXPRESS -ADR	BUY	18.44	14,834	11.9	11.0	1.5	1.4	5.7	5.1	
2057 HK Equity	ZTO EXPRESS	BUY	140.60	14,834	11.9	11.0	1.5	1.4	5.7	5.1	
1519 HK Equity	J&T GLOBAL EXPRESS	BUY	10.40	11,873	33.3	20.0	3.8	3.2	12.1	9.5	
002352 CH Equity	S F HOLDING CO-A	-	44.57	31,223	18.8	16.3	2.2	2.0	7.1	6.6	
600233 CH Equity	YTO EXPRESS -A	-	16.95	8,128	14.5	13.0	1.7	1.5	7.8	7.0	
002468 CH Equity	STO EXPRESS CO-A	-	17.41	3,737	21.1	17.7	2.4	2.1	9.1	8.0	
002120 CH Equity	YUNDA HOLDING -A	-	7.99	3,248	12.9	10.8	1.1	1.0	4.8	4.6	
	Average				17.8	14.3	2.0	1.8	7.5	6.6	
China logistics (others)											
636 HK Equity	KERRY LOGISTICS	-	8.01	1,858	10.8	10.6	0.8	0.8	4.9	4.8	
2618 HK Equity	JD LOGISTICS	-	12.83	10,957	10.2	9.0	1.3	1.2	4.0	3.7	
9956 HK Equity	ANE CAYMAN INC	-	8.39	1,266	9.7	8.5	2.5	2.1	3.7	3.4	
603056 CH Equity	DEPPON LOGISTIC-A	-	16.12	2,305	19.4	16.6	1.8	1.6	5.4	5.0	
600787 CH Equity	CMST DEVELOPM-A	-	6.27	1,908	n/a	n/a	n/a	n/a	n/a	n/a	
603128 CH Equity	CTS INTERNATIO-A	-	6.19	1,136	16.7	15.0	1.3	1.3	11.1	10.1	
603565 CH Equity	SHANGHAI ZHONG-A	-	10.47	3,083	11.1	10.9	1.9	1.9	5.8	5.8	
002930 CH Equity	GUANGDONG GREAT RIVEF	-	11.78	756	30.0	21.8	2.0	1.9	11.2	10.7	
600057 CH Equity	XIAMEN XIANGYU-A	-	7.13	2,805	11.4	9.4	0.9	0.9	18.1	16.1	
	Average				14.9	12.7	1.6	1.4	8.0	7.4	
Overseas (Integrated logistics)											
FDX US Equity	FEDEX CORP	-	231.27	54,568	12.4	10.9	1.9	1.7	8.2	7.6	
UPS US Equity	UNITED PARCEL-B	-	87.27	73,967	13.4	12.0	4.8	4.7	8.4	7.8	
DHL GR Equity	DHL GROUP	-	38.80	54,410	12.8	11.7	1.9	1.8	6.3	6.1	
9064 JP Equity	YAMATO HOLDINGS	-	2,494.0	6,120	28.8	20.4	1.4	1.3	9.7	8.3	
9143 JP Equity	SG HOLDINGS	-	1,589.0	6,927	16.2	14.9	1.8	1.7	9.4	8.8	
6178 JP Equity	JAPAN POST	-	1,513.5	30,628	11.4	10.5	0.5	0.4	n/a	n/a	
KEX TB Equity	KERRY EXPRESS TH	-	1.5	161	n/a	n/a	n/a	n/a	n/a	n/a	
	Average				15.8	13.4	2.0	2.0	8.4	7.7	

Source: Bloomberg, Company data, CMBIGM estimates

Note: As of 29 Aug 2025

- **Risk factors:** 1) further ASP pressure; 2) competition in new markets.

Financial Summary

INCOME STATEMENT	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec (US\$ mn)						
Revenue	7,267	8,849	10,259	12,161	14,110	16,162
Cost of goods sold	(7,538)	(8,376)	(9,181)	(10,931)	(12,560)	(14,346)
Gross profit	(270)	473	1,078	1,231	1,551	1,816
Operating profit	(1,390)	(1,767)	211	390	726	929
Share of (losses)/profits of associates/JV	(0)	(0)	(0)	0	0	0
Interest income	22	25	41	21	20	20
Interest expense	(99)	(105)	(126)	(86)	(59)	(54)
Net Interest income/(expense)	(77)	(80)	(86)	(65)	(39)	(34)
Others	3,051	708	4	0	0	0
Pre-tax profit	1,583	(1,139)	129	326	686	895
Income tax	(11)	(17)	(15)	(42)	(103)	(134)
After tax profit	1,573	(1,156)	114	283	583	761
Minority interest	84	55	(13)	(28)	(58)	(76)
Net profit	1,656	(1,101)	101	255	525	685
Adjusted net profit	(1,488)	(432)	200	348	583	761
Gross dividends	29	0	0	0	0	0
BALANCE SHEET	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec (US\$ mn)						
Current assets	2,846	3,137	3,613	3,544	3,833	4,512
Cash & equivalents	1,504	1,483	1,597	1,266	1,260	1,289
Restricted cash	80	42	41	41	41	41
Account receivables	514	556	680	719	827	1,121
Inventories	29	35	22	56	26	84
Prepayment	703	971	1,172	1,360	1,578	1,876
Financial assets at FVTPL	16	50	101	101	101	101
Other current assets	0	0	0	0	0	0
Non-current assets	3,089	3,464	3,682	3,812	4,016	4,193
PP&E	1,053	1,179	1,386	1,635	1,858	2,056
Right-of-use assets	481	503	477	377	377	377
Deferred income tax	43	54	75	75	75	75
Investment in JVs & assos	1	0	0	0	0	0
Intangibles	964	975	1,119	1,099	1,080	1,060
Financial assets at FVTPL	481	726	573	573	573	573
Other non-current assets	67	28	53	53	53	53
Total assets	5,936	6,601	7,295	7,356	7,848	8,706
Current liabilities	1,732	2,085	2,418	2,496	2,605	2,702
Short-term borrowings	77	211	263	263	263	263
Account payables	484	467	590	668	777	873
Tax payable	32	31	35	35	35	35
Other current liabilities	0	11	11	11	11	11
Lease liabilities	151	204	172	172	172	172
Contract liabilities	210	272	322	322	322	322
Accrued expenses	776	889	1,024	1,024	1,024	1,024
Non-current liabilities	9,188	2,037	2,354	2,054	1,854	1,854
Long-term borrowings	1,021	1,071	1,321	1,021	821	821
Obligations under finance leases	341	304	297	297	297	297
Other non-current liabilities	7,826	661	737	737	737	737
Total liabilities	10,920	4,122	4,772	4,550	4,459	4,556
Total shareholders equity	(4,847)	2,750	2,825	3,080	3,605	4,290
Minority interest	(137)	(270)	(303)	(274)	(216)	(140)

CASH FLOW	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec (US\$ mn)						
Operating						
Profit before taxation	1,583	(1,139)	129	326	686	895
Depreciation & amortization	249	246	399	427	453	479
Tax paid	(74)	(82)	(15)	(42)	(103)	(134)
Change in working capital	(227)	205	(189)	(184)	(186)	(554)
Others	(2,050)	1,113	483	165	39	34
Net cash from operations	(520)	342	807	691	890	721
Investing						
Capital expenditure	(541)	(417)	(581)	(650)	(650)	(650)
Acquisition of subsidiaries/ investments	4	(62)	0	0	0	0
Others	(322)	(380)	41	14	13	13
Net cash from investing	(860)	(859)	(541)	(636)	(637)	(637)
Financing						
Dividend paid	(121)	(29)	0	0	0	0
Net borrowings	1,009	184	301	(300)	(200)	0
Proceeds from share issues	264	486	0	0	0	0
Others	(271)	(141)	0	(86)	(59)	(54)
Net cash from financing	881	501	301	(386)	(259)	(54)
Net change in cash						
Cash at the beginning of the year	2,102	1,504	1,483	1,597	1,266	1,260
Exchange difference	(100)	(5)	(453)	0	0	0
Cash at the end of the year	1,504	1,483	1,597	1,266	1,260	1,289
GROWTH	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec						
Revenue	49.8%	21.8%	15.9%	18.5%	16.0%	14.5%
Gross profit	na	na	128.0%	14.1%	26.0%	17.1%
Operating profit	na	na	na	85.3%	85.9%	28.1%
Net profit	na	na	na	153.6%	105.8%	30.5%
Adj. net profit	na	na	na	73.5%	67.8%	30.5%
PROFITABILITY	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec						
Gross profit margin	(3.7%)	5.3%	10.5%	10.1%	11.0%	11.2%
Operating margin	(19.1%)	(20.0%)	2.1%	3.2%	5.1%	5.8%
Adj. net profit margin	(20.5%)	(4.9%)	2.0%	2.9%	4.1%	4.7%
Return on equity (ROE)	na	na	3.6%	8.6%	15.7%	17.3%
GEARING/LIQUIDITY/ACTIVITIES	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec						
Net debt to equity (x)	na	(0.1)	(0.0)	(0.0)	(0.1)	(0.1)
Current ratio (x)	1.6	1.5	1.5	1.4	1.5	1.7
Receivable turnover days	21.3	22.1	22.0	21.0	20.0	22.0
Inventory turnover days	1.4	1.4	1.1	1.3	1.2	1.4
Payable turnover days	25.7	20.7	21.0	21.0	21.0	21.0
VALUATION	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec						
P/E	na	ns	116.9	46.1	22.4	17.2
P/B	na	4.3	4.2	3.8	3.3	2.7
Div yield (%)	na	0.0	0.0	0.0	0.0	0.0

Source: Company data, CMBIGM estimates. Note: The calculation of net cash includes financial assets.

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