

FIT Hon Teng (6088 HK)

2Q business transition accelerated; Al cables/liquid cooling/power/auto momentum on track

FIT Hon Teng's 2Q25 results were largely in-line with our expectations, with revenue/net profit growth of 9%/13% YoY (vs +14%/-39% YoY in 1Q25). Following our post-results NDR with mgmt., we are encouraged by FIT's accelerated business transition in 2Q, as strategic cloud/auto segments accounted for 36% of 2Q sales (vs 24% in FY24) and delivered strong growth of 28%/115% YoY in 2Q. Despite guidance lowered on smartphone/consumer interconnect/system products on tariff/macro uncertainties, we are positive on FIT's "3+3 strategy" into 2026-27E, backed by 1) cloud/AI server products (project wins in sockets/CPO; share gains in power /liquid cooling), and 2) AirPods ramp-up (2-3 lines by FY25E, 6 lines as LT target). We trim our FY25-27E EPS estimates by 5-15% to reflect 1H25 results, new guidance and project wins in 2026. Trading at 20.1x/13.6x FY25/ 26E P/E, the stock is attractive in our view. Maintain BUY with new TP of HK\$4.96 based on rollover 16x FY26E P/E (vs prior 14.2x FY25E P/E), in-line with 8-yr avg. P/E.

- 2Q25 review: upbeat cloud/auto offset by softer smartphone/system products. FIT's 2Q25 revenue growth of 9% YoY was largely in-line, mainly driven by 1) cloud (AI server) rapid growth (+28% YoY) on AI demand and project wins, 2) consumer interconnects (computing) strong growth (+16% YoY) on CPU upgrade and PC demand, and 3) auto biz growth (+115% YoY) on AK deal consolidation, while smartphone/system product segments were weaker at -18%/-19% YoY. 2Q GPM came in at 17.8%, down 2.6ppts YoY, due to tariff impact, FX headwinds and product mix change. 2Q net profit grew 13% YoY (vs -39% YoY in 1Q), given solid sales and gains from associates (vs loss in 1H24) offset by higher effective tax.
- 2H25E/FY26E outlook: Al server order wins (sockets/CPO/power/liquid cooling) and AirPods capacity ramp-up. For FY25E guidance, mgmt. reiterated sales growth for cloud/auto (i.e. mid-double digits), but lowered sales growth for smartphones/consumer interconnects/system products to 15%/+0-5%/-5-15% (vs prior -5-15%/+5-15%/+0-5%) due to tariff impact on supply chain and macro uncertainty. Overall, we expect Al server order wins (MCIOs, new sockets, power busbar, liquid cooling UQD), AirPods capacity and auto consolidation to drive earnings growth in 2H25/FY26E.
- Catalysts: Al server (liquid cooling/power) ramp-up, AirPods updates. We believe recent stock rally (+52% in 1 month) reflected positive market sentiment on liquid cooling/thermal opportunities in Al servers. We have adjusted our earnings forecasts to factor in 1H25 results, new guidance and project wins in 2026. Our new TP of HK\$4.96 is based on rollover 16x FY26E P/E (vs prior 14.2x FY25E), in-line with 8-yr avg. P/E. Reiterate BUY

Earnings Summary					
(YE 31 Dec)	FY23A	FY24A	FY25E	FY26E	FY27E
Revenue (US\$ mn)	4,196	4,451	4,855	5,724	6,349
YoY growth (%)	(7.4)	6.1	9.1	17.9	10.9
Net profit (US\$ mn)	129.6	154.3	192.3	283.5	337.3
YoY growth (%)	(23.8)	19.1	24.6	47.5	19.0
EPS (Reported) (US\$ cents)	1.82	2.17	2.70	3.99	4.74
Consensus EPS (US\$)	na	na	2.82	3.78	4.56
P/E (x)	29.9	25.1	20.1	13.6	11.5
P/B (x)	1.6	1.6	1.4	1.3	1.2
Yield (%)	0.0	0.0	0.0	0.0	0.0
ROE (%)	5.4	6.3	7.5	10.1	10.8
Net gearing (%)	0.0	na	na	na	na
Source: Company data, Bloomber	g, CMBIGM e	stimates		•	•

BUY (Maintain)

Target Price	HK\$4.96
(Previous TP	HK\$3.48)
Up/Downside	16.3%
Current Price	HK\$4.27

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Stock Data

Mkt Cap (HK\$ mn)	31,030.1
Avg 3 mths t/o (HK\$ mn)	148.9
52w High/Low (HK\$)	4.27/1.71
Total Issued Shares (mn)	7267.0

Source: FactSet

Shareholding Structure Foxconn Far East Ltd

Foxconn Far East Ltd	71.1%
Lu Sung-Ching	5.5%
Source: HKFx	

Share Performance

<u> </u>		
6-mth	14.8%	-2.2%
3-mth	96.8%	77.5%
1-mth	70.1%	60.3%
	Absolute	Relative

Source: FactSet

12-mth Price Performance



Source: FactSet

Related Reports:

- FIT Hon Teng (6088 HK) –1Q25 results below; Guidance lowered on smartphone /system products due to macro uncertainties – 12 May 2025 (link)
- FIT Hon Teng (6088 HK) –Decent FY24 results; Expectations reset on more conservative guidance – 13 Mar 2025 (link)
- 3. FIT Hon Teng (6088 HK) FY24E Preview: robust earnings recovery; Expect AI server momentum to drive re-rating 27 Jan 2025 (link)
- 4. FIT Hon Teng (6088 HK) NDR takeaway: FY24E guidance on track; Expect 20% rev CAGR in FY25-27E 12 Dec 2024 (link)



2Q25 Results review

Figure 1: 2Q25 review

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US\$ mn	2Q24	3Q24	4Q24	1Q25	2Q25	YoY	1H25	Prior FY25E	1H25 % Track	FY25F	1H25 % Track
Revenue	1,102	1,174	1,210	1,103	1,202	9.1%	2,305	5,132	44.9%	5,127	45.0%
Gross profit	225	255	202	215	214	-5.2%	429	1,050	40.8%	1,052	40.7%
Operating profit	45	96	10	19	31	-30.2%	50	402	12.6%	365	13.9%
Net profit	22	68	53	6	25	13.2%	32	225	14.0%	206	15.3%
Gross margin	20.4%	21.7%	16.7%	19.5%	17.8%	-2.7ppt	18.6	20.5%		20.5%	
Operating margin	4.1%	8.2%	0.9%	1.7%	2.6%	-1.5ppt	2.2%	7.8%		7.1%	
Net margin	2.0%	5.8%	4.4%	0.6%	2.1%	0.1ppt	1.4%	4.4%		4.0%	

Source: Company data, Bloomberg, CMBIGM estimates

Earnings Revision

Figure 2: CMBIGM estimates vs consensus

	CMBIGM			C	onsensus		Diff (%)		
(US\$ mn)	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E
Revenue	4,855	5,724	6,349	5,127	5,815	6,722	-5%	-2%	-6%
Gross profit	987	1,174	1,323	1,052	1,205	1,422	-6%	-3%	-7%
Operating profit	317	415	482	365	414	498	-13%	0%	-3%
Net profit	192	283	336	206	267	327	-7%	6%	3%
EPS (USD cents)	2.70	3.99	4.74	2.82	3.78	4.56	-4%	5%	4%
Gross margin	20.3%	20.5%	20.8%	20.5%	20.7%	21.2%	-0.2 ppt	-0.2 ppt	-0.3 ppt
Operating margin	6.5%	7.3%	7.6%	7.1%	7.1%	7.4%	-0.6 ppt	0.1 ppt	0.2 ppt
Net Margin	3.9%	4.9%	5.3%	4.0%	4.6%	4.9%	-0.1 ppt	0.3 ppt	0.4 ppt

Source: Bloomberg, CMBIGM estimates

Figure 3: CMBIGM earnings revisions

		New			Old		Diff(%)			
(US\$ mn)	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E	
Revenue	4,855	5,724	6,349	5,132	5,801	6,351	-5%	-1%	0%	
Gross profit	987	1,174	1,323	1,050	1,223	1,363	-6%	-4%	-3%	
Operating profit	317	415	482	402	492	562	-21%	-16%	-14%	
Net profit	192	283	336	225	296	353	-15%	-5%	-5%	
EPS (USD cents)	2.70	3.99	4.74	3.17	4.18	4.97	-15%	-5%	-5%	
Gross margin	20.3%	20.5%	20.8%	20.5%	21.1%	21.5%	-0.1 ppt	-0.6 ppt	-0.6 ppt	
Operating margin	6.5%	7.3%	7.6%	7.8%	8.5%	8.9%	-1.3 ppt	-1.2 ppt	-1.3 ppt	
Net Margin	3.9%	4.9%	5.3%	4.4%	5.1%	5.6%	-0.4 ppt	-0.2 ppt	-0.3 ppt	

Source: Bloomberg, CMBIGM estimates



Figure 4: Revenue breakdown

US\$ 000	FY24	1H25	2H25E	FY25E	FY26E	FY27E
Smartphones	942,909	365,123	436,350	801,473	841,546	883,624
YoY	-10%	-12%	-17%	-15%	5%	5%
Networking	590,684	353,901	420,685	774,586	1,089,553	1,421,893
YoY	39%	36%	27%	31%	41%	31%
Traditional server	428,191			449,601	472,081	495,685
Al server	162,493			324,985	617,472	926,208
Computing	809,512	432,403	417,585	849,988	934,986	1,028,485
YoY	5%	14%	-3%	5%	10%	10%
Mobility	480,716	459,755	503,172	962,927	1,036,102	1,114,939
YoY	58%	102%	99%	100%	8%	8%
EV business	116,920	-	-	128,612	135,043	141,795
Voltaira	363,796	-	-	392,900	424,332	458,278
AK Group				441,415	476,728	514,866
Systems Products	1,416,113	588,516	686,640	1,275,156	1,621,940	1,690,011
YoY	0%	-12%	-8%	-10%	27%	4%
AirPods	233,750	-	-	246,500	696,150	856,800
Others	1,182,363	-	-	1,028,656	925,790	833,211
Others	211,560	105,264	85,140	190,404	199,924	209,920
YoY	-9%	-7%	-13%	-10%	5%	5%
Total	4,451,494	2,304,962	2,549,571	4,854,533	5,724,053	6,348,873
YoY	6.1%	11.5%	6.9%	9.1%	17.9%	10.9%

Source: Company data, CMBIGM estimates

Figure 5: P&L forecast

US\$ mn	FY24	1H25	2H25E	FY25E	FY26E	FY27E
Revenue	4,451	2,305	2,550	4,855	5,724	6,349
YoY	6.1%	11.5%	6.9%	9.1%	17.9%	10.9%
Cost of sales	(3,573)	(1,876)	(1,991)	(3,867)	(4,550)	(5,026)
Gross profit	879	429	559	987	1,174	1,323
GPM (%)	20%	19%	22%	20%	21%	21%
YoY	8.9%	1.7%	22.2%	12.4%	18.9%	12.7%
SG&A	(373)	(215)	(198)	(413)	(455)	(505)
% of rev	-8.4%	-9.3%	-7.8%	-8.5%	-8.0%	-8.0%
R&D	(330)	(163)	(172)	(335)	(395)	(438)
% of rev	-7.4%	-7.1%	-6.7%	-6.9%	-6.9%	-6.9%
Operating profit	327	105	212	317	415	482
OPM (%)	7.3%	4.6%	8.3%	6.5%	7.3%	7.6%
YoY	24.3%	12.8%	-9.1%	-2.9%	30.8%	16.1%
Net profit	154	32	160	192	283	336
NPM (%)	3.5%	1.4%	6.3%	3.9%	4.9%	5.3%
YoY	19.2%	-3.1%	32.2%	24.7%	47.5%	19.0%

Source: Company data, CMBIGM estimates



Valuation

Maintain BUY with new TP of HK\$4.96

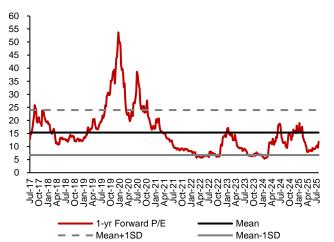
We trim our FY25-27E EPS estimates by 5-15% to reflect 1H25 results, new guidance and project wins in 2026. We believe new product pipeline and order wins remain solid with key growth drivers from AI server/AirPods/auto segments. Trading at 20.1x/13.6x FY25/26E P/E, the stock is attractive in our view. Maintain BUY with new TP of HK\$4.96 (rollover to 16x FY26E P/E from prior 14.2x FY25E, in-line with 8-yr avg.) Maintain BUY. Upcoming catalysts include AI server shipments, AirPods ramp-up and US tariff updates.

Figure 6: Peers' valuation

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			Сар	Price	TP	Down		(x)		3 (x)		E (%)
Company	Ticker	Rating	US\$(mn)	(LC)	(LC)	-side	FY25E	FY26E	FY25E	FY26E	FY25E	FY26E
Global Connec												
TE	TEL US	NR	60,320	204.14	NA	NA	23.7	21.4	4.8	4.5	20.4	21.1
Amphenol	APH US	NR	136,560	111.85	NA	NA	36.9	32.8	10.7	8.6	33.1	29.8
Fabrinet	FN US	NR	12,481	348.33	NA	NA	34.3	29.7	6.4	5.4	20.7	24.4
Aviat	6807 JP	NR	1,187	2485.00	NA	NA	14.4	14.4	1.2	1.2	9.0	8.6
Hirose	6806 JP	NR	4,680	19305.00	NA	NA	20.1	20.7	1.7	1.7	8.8	8.4
Luxshare	002475 CH	BUY	38,764	38.35	55.09	44%	16.7	13.5	2.7	2.6	16.4	20.7
Foxconn	2354 TT	NR	3,316	70.20	NA	NA	24.0	19.6	0.6	0.6	3.7	4.5
Hon Hai	2317 TT	NR	92,082	198.50	NA	NA	15.0	13.1	1.5	1.4	10.2	10.9
			Average				23.1	20.6	3.7	3.3	15.3	16.0
China technolo	ogy											
FIT Hon Teng	6088 HK	BUY	3,968	4.27	4.96	16%	20.1	13.6	1.4	1.3	8.4	10.0
AAC Tech	2018 HK	BUY	6,960	46.50	63.54	37%	18.2	15.2	1.9	1.8	10.7	11.6
Tongda	698 HK	BUY	140	0.11	0.12	9%	5.9	4.3	0.4	0.3	5.9	7.4
BYDE	285 HK	BUY	11,728	40.86	43.22	6%	15.1	12.2	2.3	2.0	15.0	16.6
Q tech	1478 HK	BUY	2,273	15.00	14.50	-3%	21.4	17.7	2.8	2.5	13.1	13.9
TK Group	2283 HK	BUY	267	2.52	2.78	10%	7.0	5.5	1.1	1.0	15.9	18.3
YOFC	6869 HK	NR	4,870	36.36	NA	NA	27.6	23.9	2.0	1.9	8.4	9.0
Cowell	1415 HK	NR	3,468	31.52	NA	NA	18.4	14.0	5.1	3.8	30.3	29.6
			Average				17.2	13.9	2.2	1.9	13.4	16.2

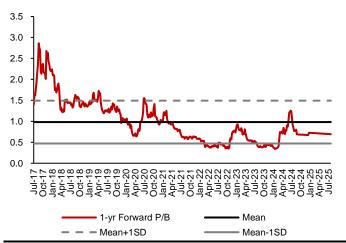
Source: Bloomberg, CMBIGM estimates; data as of 13 Aug close

Figure 7: 12M forward P/E band



Source: Company data, Bloomberg, CMBIGM estimates

Figure 8: 12M forward P/B band



Source: Company data, Bloomberg, CMBIGM estimates



Financial Summary

INCOME STATEMENT	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec (US\$ mn)						
Revenue	4,531	4,196	4,451	4,855	5,724	6,349
Cost of goods sold	(3,763)	(3,388)	(3,573)	(3,867)	(4,550)	(5,026)
Gross profit	768	807	879	987	1,174	1,323
Selling expense	(93)	(105)	(131)	(131)	(152)	(168)
Admin expense	(130)	(191)	(242)	(282)	(303)	(336)
R&D expense	(296)	(308)	(330)	(335)	(395)	(438)
Others	58	61	152	78	92	102
Operating profit	307	263	327	317	415	482
Share of (losses)/profits of associates/JV	(46)	(50)	(58)	1	1	1
Interest expense	(14)	(33)	(48)	(43)	(38)	(33)
Pre-tax profit	248	179	221	275	378	450
Income tax	(78)	(50)	(66)	(82)	(95)	(112)
Minority interest	1	1	1	1	1	1
Net profit	170	130	154	192	284	337

BALANCE SHEET	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec (US\$ mn)						
Current assets	2,764	3,112	3,160	3,424	4,766	5,680
Cash & equivalents	914	1,316	1,113	1,243	2,126	2,954
Account receivables	720	807	910	963	1,245	1,204
Inventories	967	802	904	986	1,163	1,290
ST bank deposits	66	4	42	42	42	42
Non-current assets	1,783	1,982	2,311	2,257	1,632	936
PP&E	753	900	1,191	1,137	512	(183)
Deferred income tax	131	126	132	132	132	132
Investment in JVs & assos	123	73	15	15	15	15
Intangibles	601	700	728	728	728	728
Other non-current assets	175	182	244	244	244	244
Total assets	4,547	5,094	5,470	5,681	6,398	6,617
Current liabilities	1,539	2,563	2,241	2,260	2,694	2,574
Short-term borrowings	453	1,383	904	904	904	904
Account payables	971	1,095	1,271	1,290	1,723	1,604
Tax payable	98	70	51	51	51	51
Other current liabilities	18	17	15	15	15	15
Non-current liabilities	661	93	746	746	746	746
Long-term borrowings	575	0	634	634	634	634
Obligations under finance leases	43	41	53	53	53	53
Other non-current liabilities	43	52	59	59	59	59
Total liabilities	2,200	2,656	2,987	3,006	3,439	3,320
Share capital	142	142	142	142	142	142
Other reserves	2,295	2,384	2,422	2,615	2,898	3,235
Total shareholders equity	2,347	2,437	2,483	2,675	2,959	3,296
Minority interest	2	3	10	10	10	10
Total equity and liabilities	4,547	5,094	5,470	5,681	6,398	6,617



CASH FLOW	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec (US\$ mn)						
Operating						
Profit before taxation	248	179	221	275	378	450
Depreciation & amortization	232	220	509	954	1,025	1,095
Tax paid	(79)	(75)	(66)	(82)	(95)	(112)
Change in working capital	93	146	(29)	(116)	(25)	(205)
Others	63	103	(382)	0	0	0
Net cash from operations	556	574	253	1,030	1,283	1,228
Investing						
Capital expenditure	(113)	(243)	(800)	(900)	(400)	(400)
Acquisition of subsidiaries/ investments	0	0	0	0	0	0
Others	47	(167)	325	0	0	0
Net cash from investing	(66)	(410)	(475)	(900)	(400)	(400)
Financing						
Dividend paid	0	0	0	0	0	0
Net borrowings	0	0	0	0	0	0
Proceeds from share issues	0	0	0	0	0	0
Share repurchases	(2)	(1)	0	0	0	0
Others	(268)	250	59	0	0	0
Net cash from financing	(270)	249	59	0	0	0
Net change in cash						
Cash at the beginning of the year	769	914	1,316	1,113	1,243	2,126
Exchange difference	(75)	(10)	0	0	0	0
Cash at the end of the year	914	1,316	1,113	1,243	2,126	2,954
GROWTH	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec						
Revenue	0.9%	(7.4%)	6.1%	9.1%	17.9%	10.9%
Gross profit	14.1%	5.1%	8.9%	12.4%	18.9%	12.7%
Operating profit	74.0%	(14.4%)	24.3%	(2.9%)	30.8%	16.1%
Net profit	24.5%	(23.8%)	19.1%	24.6%	47.5%	19.0%
PROFITABILITY	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec	40.00/	40.00/	40 70/	00.007	00.50/	00.00/
Gross profit margin	16.9%	19.2%	19.7%	20.3%	20.5%	20.8%
Operating margin	6.8% 7.2%	6.3%	7.3% 6.3%	6.5%	7.3% 10.1%	7.6%
Return on equity (ROE) GEARING/LIQUIDITY/ACTIVITIES	2022A	5.4% 2023A	2024A	7.5% 2025E	2026E	10.8% 2027E
YE 31 Dec	LULLA	2020A	ZVZ-FA	2020	20200	ZOZIC
Net debt to equity (x)	na	0.0	na	na	na	na
Current ratio (x)	1.8	1.2	1.4	1.5	1.8	2.2
Receivable turnover days	0.0	0.0	0.0	0.0	0.0	0.0
Inventory turnover days	0.0	0.0	0.0	0.0	0.0	0.0
Payable turnover days	0.0	0.0	0.0	0.0	0.0	0.0
VALUATION	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec						
P/E	22.5	29.9	25.1	20.1	13.6	11.5
P/B	1.6	1.6	1.6	1.4	1.3	1.2
Div yield (%)	0.0	0.0	0.0	0.0	0.0	0.0

Source: Company data, CMBIGM estimates. Note: The calculation of net cash includes financial assets.



Disclosures & Disclaimers

Analyst Certification

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CMBIGM Ratings

: Stock with potential return of over 15% over next 12 months BUY HOLD Stock with potential return of +15% to -10% over next 12 months SELL NOT RATED : Stock with potential loss of over 10% over next 12 months

: Stock is not rated by CMBIGM

OUTPERFORM : Industry expected to outperform the relevant broad market benchmark over next 12 months MARKET-PERFORM : Industry expected to perform in-line with the relevant broad market benchmark over next 12 months UNDERPERFORM : Industry expected to underperform the relevant broad market benchmark over next 12 months

CMB International Global Markets Limited

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