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Far East Horizon Limited (3360 HK)

1Q22 review: Stable and sound development under the "finance + industry" strategy

FEH reported stable and sound first-quarter results, buoyed by its steadily improving financial business and rapidly developing industrial operations under the "finance + industry" strategy. During the first quarter, FEH's operating revenue increased over 15% year-on-year, and net profits recorded a growth of approximately 20% YoY. With continued structural optimization, the income contribution from non-traditional business operations nearly reached 40%. Given strong growth momentum driven by FEH's industrial operating income over the year, we reiterate BUY rating.

- Financial business: Total IEAs expansion with stable asset quality. The total interest-earning assets (IEA) continued to expand in 1Q22 compared to the level at the start of this year, driving an increase in interest margins alongside the rapid growth in new business deliveries, which continue to generate lower funding costs and more diverse funding sources. The asset quality remained intact given an expanding scale of total IEAs, underpinned by stable non-performing assets (NPA) ratio and provision coverage ratio, owing to the prudent risk management strategy guided by the management.
- Industrial operations: Strong growth prospects sustained over year. FEH's main operational business under Horizon Construction Development (HCD) achieved rapid year-on-year growth in both revenue and profits in 1Q22. further consolidating the company's industrial leading position. Looking ahead to FY22, we expect the strong growth momentum in both industrial operating income and profits, addressed by improving asset scale and operational efficiency, to sustain throughout the year, further strengthening the Group's operational foundation. The Horizon Healthcare amidst the uncertain Covid-19 external environment as well earned steady increase in the first quarter. Progressively capitalizing through the spin-off IPO of HCD, we believe FEH's hidden value remains untapped to arise further interests of the market.
- **Increase in shareholding by director:** FEH's CEO and executive director Mr. Kong Fanxing increased his stake in FEH of a total of 800,000 ordinary shares. accounting for 0.02% of total publicly issued shares, on March 17, 2022. By expending personal-owned funds, Mr. Kong showed full confidence toward the FEH's development under the "finance + industry" strategy in the long run.
- Valuation: Trading at 0.5x FY22E P/B and 4.0x FY22E P/E, FEH is now positioned at the lower end of historical trading range. We maintain the view of recent weak share price performance amid macro uncertainties as a good entry point, given the stable and sound growth outlook throughout the year.

Earnings Summar	у
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Earnings Summary					
(YE 31 Dec)	FY20A	FY21A	FY22E	FY23E	FY24E
Revenue (RMB mn)	29,042	33,644	38,210	43,649	48,301
YoY growth (%)	8.1	15.8	13.6	14.2	10.7
Net profit (RMB)	4,576	5,512	6,159	6,962	7,868
EPS (RMB)	1.2	1.4	1.4	1.6	1.8
YoY growth (%)	5.3	13.4	4.9	13.0	13.0
Consensus EPS (RMB)	1.3	1.6	1.6	1.8	2.0
P/E (x)	4.7	4.2	4.0	3.5	3.1
P/B (x)	0.7	0.6	0.5	0.5	0.4
Yield (%)	5.4	6.3	6.6	7.5	8.4
ROE (%)	14.2	14.6	14.2	14.6	14.7
Net gearing (%)	81.7	81.0	80.4	80.1	79.7

Source: Company data, Bloomberg, CMBIGM estimates

BUY (Maintain)

Target Price HK\$ 12.50 Up/Downside +81.2% **Current Price** HK\$ 6.92

China Leasing Sector

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Stock Data Mkt Cap (HK\$ mn) 29.772 Avg 3 mths t/o (HK\$ mn) 24.21 52w High/Low (HK\$) 9.31/5.78 Total Issued Shares (mn) 4,315

Source: Bloomberg

Shareholding Structure 20.66% Sinochem Group Kong Fanxing 16.79% JPMorgan Chase & Co. 9.41%

Share Performance

Source: Company data

	Absolute	Relative
1-mth	4.0%	6.4%
3-mth	0.1%	19.3%
6-mth	-7.8%	15.0%

Source: Bloomberg

12-mth Price Performance



Source: Bloomberg

Auditor: Ernst & Young



Financial summary

Income statement						Key ratios					
YE 31 Dec (RMB mn)	FY20A	FY21A	FY22E	FY23E	FY24E	YE 31 Dec	FY20A	FY21A	FY22E	FY23E	FY24E
Revenue	29,042	33,644	38,210	43,649	48,301	YoY growth (%)					
Finance lease, factoring and loans	16,522	19,168	21,199	23,228	25,402	Revenue	8.1	15.8	13.6	14.2	10.7
Advisory services	3,836	3,179	3,337	3,891	4,260	Finance lease, factoring and loans	4.3	16.0	10.6	9.6	9.4
Industrial operation	8,811	11,435	13,831	16,710	18,837	Advisory services	(16.1)	(17.1)	5.0	16.6	9.5
Less: tax and surcharges	(127)	(138)	(157)	(179)	(198)	Industrial operation	35.1	29.8	21.0	20.8	12.7
Cost of sales	(14,076)	(16,431)	(19,163)	(21,320)	(23,383)	Gross profit	4.4	15.0	10.7	17.2	11.6
Gross profit	14,966	17,213	19,047	22,329	24,919	PPoP	10.7	11.1	9.6	18.0	11.7
						Net profit	5.5	20.5	11.7	13.0	13.0
S&M, G&A exp.	(6,212)	(7,878)	(8,024)	(9,166)	(10,143)	Total IEA	15.9	9.7	12.0	9.5	9.5
Finance cost	(617)	(916)	(1,014)	(1,068)	(1,151)	Total IBL	24.6	12.2	3.0	8.0	8.0
Other income, gains and expenses	1,503	2,152	1,538	1,555	1,588						
Shares of gains from JVs and associates	468	662	761	875	1,006	Profitability (%)					
PPoP	10,106	11,232	12,308	14,525	16,219	Finance lease, factoring and loans					
Impairment losses	(2,599)	(1,219)	(1,202)	(2,069)	(2,242)	NIM	3.83	4.06	4.13	4.22	4.27
Pre-tax profit	7,508	10,013	11,106	12,456	13,977	NIS	2.85	3.21	3.47	3.40	3.40
						Industrial operation					
Income tax	(2,475)	(3,785)	(4,198)	(4,709)	(5,283)	Hospital operation GPM	19.7	30.9	22.0	22.1	22.2
Holders of perpetual bonds	(455)	(384)	(384)	(384)	(384)	Infrastructure operation GPM	45.0	67.2	46.0	46.5	46.5
Minority interest	(2)	(332)	(365)	(402)	(442)	Education operation GPM	-	-	-	-	-
Net profit	4,576	5,512	6,159	6,962	7,868	Other operation GPM	83.0	263.9	101.7	103.1	105.3
						Pre-tax margin	25.9	29.8	29.1	28.5	28.9
						Net profit margin	15.8	16.4	16.1	16.0	16.3
Balance sheet											
YE 31 Dec (RMB mn)	FY20A	FY21A	FY22E		FY24E						
Cash and restricted cash	15,352	19,899	797	2,535	5,441						
Financial assets at FVTPL	9,343	12,760	,	,	17,294	Asset quality (%)					
Loans and receivables				310,907		NPA ratio	1.10	1.06	1.07	1.09	1.10
Investments in JVs & associates	7,291	7,820	8,211	8,622	9,053	Provision coverage ratio	256	249	200	193	189
PP&E	16,872		22,539		18,748						
Other assets	21,672	,	,	21,796	23,485	B/S ratios (%)					
Total assets	299,927	335,880	349,724	380,609	414,507	ROE	14.2	14.6	14.2	14.6	14.7
						ROA	1.6	1.7	1.8	1.9	2.0
Borrowings	202,292			252,381		Net gearing	81.7	81.0	80.4	80.1	79.7
Other liabilities	52,368	,	,	65,413	,						
Total liabilities	254,660	282,826	292,665	317,794	345,187						
						Per share (RMB)					
Share capital	10,397		,	,	13,043	EPS	1.20	1.36	1.43	1.61	1.82
Reserves	23,722	-,			43,416	DPS	0.31	0.36	0.37	0.42	0.48
Shareholders' fund	34,119	41,523	45,125	•	56,459	BVPS	8.58	9.63	10.46	11.69	13.09
Holders of perpetual bonds	8,478	7,514	7,514		7,514						
Minority interest	2,670	4,017	4,419	4,861	5,347						
Total equity	45,267	53,054	57,058	62,815	69,320						

Source: Company data, CMBIGM estimates



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