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BYD Electronics (285 HK)

Margin pressure remains an overhang; Maintain HOLD

We retain HOLD and lowered our SOTP-based TP to HK\$17.98, as we believe 1H22 will remain challenging for BYDE, due to Android smartphone weakness (55% of sales), slower-than-expected iPad/e-cigarette ramp and margin pressure during industry slowdown. Looking into 2022, mgmt. expected Android OEM segment (38% of sales) to shrink given strategic shift to high-end models. While we remain positive on BYDE's expansion into Apple OEM and components, we expect margin pressure to be a major overhang during the transition. We trimmed FY22-23E EPS by 30-31% to reflect OEM strategy shift, lower iPad/e-cigarette sales and margin pressure. Our FY22-24E EPS are 32-38% below consensus.

- FY21 earnings miss on chip shortage and GPM pressure. BYDE's FY21 net profit declined 58% YoY to RMB2,310mn, 21%/21% below our/ consensus estimates, while revenue grew 22% YoY, largely in-line with expectations. The miss was mainly due to continued GPM pressure in 4Q21 (6.2% vs 7.2% in 3Q) amid chip shortage and COVID-19 impact. By segment, handset OEM grew at 80% YoY and component declined 11% YoY, while smart/auto intelligent segments remained strong with 31%/107% YoY growth.
- 2022 outlook: Android OEM slowdown, iPad ramp and auto strength. Mgmt. expected Android OEM segment to shrink strategically in FY21 and focus on high-end models amid smartphone market slowdown. Despite our positive view on BYDE's ramp in iPad OEM/components, we estimate FY22E revenue will decline 2% YoY to RMB88bn (vs RMB120-130bn prior guidance), driven by 11% decline for Android/Apple OEM, 10% decline for components and 35%/80% growth for smart/auto segments. Overall, we estimate FY22E net profit will grow 11% YoY to RMB2.6bn, which is 38% below consensus given our conservative GPM (7.6%, vs 8.2% for BBG).
- Our FY22-24E EPS are 32-38% below consensus; Maintain HOLD. While we remain positive on BYDE's product roadmap, share gain in Apple OEM/components and expansion into e-cigarette markets, we cut FY22-23E EPS by 30-31% to reflect Android weakness and GPM pressure. Our new SOTP-based TP of HK\$17.98 implies 13.1x FY22E P/E. Trading at 12.0x FY22E P/E, the stock is fairly valued due to earnings visibility and near-term industry headwinds.

Earnings Summary

(YE 31 Dec)	FY20A	FY21E	FY22E	FY23E	FY24E
Revenue (RMB mn)	73,121	89,057	88,016	98,636	112,893
YoY growth (%)	37.9	21.8	(1.2)	12.1	14.5
Net income (RMB mn)	5,441	2,310	2,559	3,579	5,048
EPS (RMB)	2.41	1.03	1.14	1.59	2.24
YoY growth (%)	240.6	(57.5)	10.8	39.8	41.0
Consensus EPS (RMB)	NA	1.29	1.83	2.43	3.31
P/E (x)	5.6	13.3	12.0	8.6	6.1
P/B (x)	2.0	1.9	1.7	1.5	1.3
Yield (%)	1.8	0.8	0.8	1.2	1.6
ROE (%)	24.4	9.6	9.7	12.1	14.8
Net gearing (%)	Net cash				

Source: Company data, Bloomberg, CMBIGM estimates

HOLD (Maintain)

Target Price HK\$17.98
(Previous TP HK\$26.44)
Up/Downside +10%
Current Price HK\$16.4

China Technology Sector

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Stock Data

Mkt. Cap. (HK\$mn)	52,162
Avg. 3mths t/o (HK\$mn)	265.65
52W High/Low (HK\$)	63.10/ 22.80
Total Issued Shares (mn)	2,253

Source: Bloomberg

Shareholding Structure

Golden Link Worldwide Ltd	65.76%
Gold Dragonfly Ltd	4.98%
Vanguard Group	1.25%
Source: Bloomberg	

Share Performance

	Absolute	Relative
1-mth	-15.7%	-18.3%
3-mth	-41.1%	-39.7%
6-mth	-44.0%	-36.6%

Source: Bloomberg

12-mth Price Performance



Source: Bloomberg

Auditor: Ernst & Young

Related reports:

- Industry headwinds to persist into 4Q; D/G to HOLD – 1 Nov 2021
- Outlook intact despite NT headwinds; Maintain BUY – 1 Sep 2021



4Q21 Results review

Figure 1: Results review

						CN	/IBI	Consensus	
RMB mn	FY18	FY19	FY20	FY21	YoY	FY21E	Diff%	FY21E	Diff%
Revenue	41,047	53,028	73,121	89,057	22%	87,959	1%	89,544	-1%
Gross profit	4,172	3,957	9,629	6,029	-37%	6,644	-9%	6,779	-11%
Operating profit	1,818	994	5,806	1,405	-76%	2,070	-32%	2,205	-36%
Net profit	2,146	1,598	5,441	2,310	-58%	2,908	-21%	2,911	-21%
EPS (RMB)	0.95	0.71	2.41	1.03	-58%	1.29	-21%	1.29	-21%
Gross margin	10.2%	7.5%	13.2%	6.8%	-6.4ppt	7.6%	-0.8 ppt	7.6%	-0.8 ppt
Operating margin	4.4%	1.9%	7.9%	1.6%	-6.4ppt	2.4%	-0.8 ppt	2.5%	-0.9 ppt
Net margin	5.2%	3.0%	7.4%	2.6%	-4.8ppt	3.3%	-0.7 ppt	3.3%	-0.7 ppt

Source: Company data, Bloomberg, CMBIGM estimates

Figure 2: Quarterly results review

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RMB mn	1Q21	2Q21	3Q21	4Q21	4Q20E	Diff%
Revenue	19,890	24,641	21,404	23,122	22,024	5%
Gross profit	1282	1779	1543	1425	2,040	-30%
Net profit	808	835	514	153	751	-80%
EPS (RMB)	0.36	0.37	0.23	0.07	0.33	-80%
Growth (YoY)						
Revenue	132%	8%	6%	7%		
Gross profit	20%	-41%	-54%	-33%		
Net profit	23%	-54%	-72%	-86%		
<u>Margin</u>						
Gross margin	6.4%	7.2%	7.2%	6.2%	9.3%	-3.1 ppt
Net margin	4.1%	3.4%	2.4%	0.7%	3.4%	-2.7 ppt

Source: Company data, Bloomberg, CMBIGM estimates

Earnings Revision

Figure 3: Earnings revision

DMD	New				Old			Change (%)		
RMB mn	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E	
Revenue	88,016	98,636	112,893	113,572	141,583	NA	-23%	-30%	NA	
Gross Profit	6,679	8,421	10,875	8,808	11,533	NA	-24%	-27%	NA	
Operating Profit	1,838	2,996	4,666	3,016	4,695	NA	-39%	-36%	NA	
Net profit	2,559	3,579	5,048	3,677	5,155	NA	-30%	-31%	NA	
EPS (RMB)	1.14	1.59	2.24	1.63	2.29	NA	-30%	-31%	NA	
Gross Margin	7.6%	8.5%	9.6%	7.8%	8.1%	NA	-0.2 ppt	0.4 ppt	NA	
Operating Margin	2.1%	3.0%	4.1%	2.7%	3.3%	NA	-0.6 ppt	-0.3 ppt	NA	
Net Margin	2.9%	3.6%	4.5%	3.2%	3.6%	NA	-0.3 ppt	0 ppt	NA	

Sources: Company data, CMBIGM estimates

Figure 4: CMBIGM estimates vs consensus

RMB mn	CMBIGM				Consensus			Diff (%)	
KIVID IIIII	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E
Revenue	88,016	98,636	112,893	113,012	134,342	188,601	-22%	-27%	-40%
Gross Profit	6,679	8,421	10,875	9,289	11,586	15,961	-28%	-27%	-32%
Operating Profit	1,838	2,996	4,666	4,139	5,735	na	-56%	-48%	na
Net profit	2,559	3,579	5,048	4,122	5,439	7,468	-38%	-34%	-32%
EPS (RMB)	1.14	1.59	2.24	1.83	2.43	3.31	-38%	-35%	-32%
Gross Margin	7.6%	8.5%	9.6%	8.2%	8.6%	8.5%	-0.6 ppt	-0.1 ppt	1.2 ppt
Operating Margin	2.1%	3.0%	4.1%	3.7%	4.3%	0.0%	-1.6 ppt	-1.2 ppt	4.1 ppt
Net Margin	2.9%	3.6%	4.5%	3.6%	4.0%	4.0%	-0.7 ppt	-0.4 ppt	0.5 ppt

Source: Company data, CMBIGM estimates



Figure 5: Revenue breakdown

RMB mn	FY20	FY21	FY22E	FY23E	FY24E
Assembly	31,152	55,977	50,000	52,000	54,000
YoY	16%	80%	-11%	4%	4%
Component (metal/glass/plastic)	17,576	15,655	14,165	13,007	11,951
YoY	-5%	-11%	-10%	-8%	-8%
Metal	10,996	8,087	7,304	6,649	6,242
Plastic	4,566	3,789	3,221	2,899	2,609
Glass/ceramic	3,000	5,700	5,130	4,617	4,155
Masks	13,100	1,697	264	91	36
YoY	-	-87%	-84%	-66%	-60%
New intelligent	9,476	12,445	16,801	22,681	30,619
YoY	57%	31%	35%	35%	35%
E-cigarette	1,000	1,000	1,800	3,060	5,202
	-	0%	80%	70%	70%
Auto intelligent	1,817	3,770	6,786	10,858	16,286
YoY	14%	107%	80%	60%	50%
Total	73,121	89,544	88,016	98,636	112,893
YoY	38%	22%	-2%	12%	14%

Source: Company data, CMBIGM estimates

Figure 6: P&L forecast

RMB mn	FY20	FY21	FY22E	FY23E	FY24E
Revenue	73,121	89,057	88,016	98,636	112,893
YoY	37.9%	21.8%	-1.2%	12.1%	14.5%
Cost of sales	(63,492)	(83,028)	(81,337)	(90,214)	(102,019)
Gross profit	9,629	6,029	6,679	8,421	10,875
GPM (%)	13%	7%	8%	9%	10%
YoY	143.3%	-37.4%	10.8%	26.1%	29.1%
SG&A	(910)	(1,316)	(1,320)	(1,480)	(1,693)
% of rev	1%	1%	2%	2%	2%
R&D	(2,913)	(3,308)	(3,521)	(3,945)	(4,516)
% of rev	4%	4%	4%	4%	4%
Operating profit	5,806	1,405	1,838	2,996	4,666
OPM (%)	8%	2%	2%	3%	4%
YoY	484%	-76%	31%	63%	56%
Net profit	5,441	2,310	2,559	3,579	5,048
NPM (%)	7%	3%	3%	4%	4%
YoY	241%	-58%	11%	40%	41%

Source: Company data, CMBIGM estimates



Valuation

Maintain HOLD with new TP HK\$17.98

We retain Hold with new TP HK\$ 17.98 to reflect lowered EPS forecasts. We derive our TP based on SOTP valuation to reflect BYDE's business diversification with different growth profiles and visibility.

Our TP is based on weighted-average target P/E multiple of 13.1x FY21E EPS. We assign 10x P/E to its assembly EMS business and 10x P/E for component/e-cigarette business, in-line with TW/HK-listed peers. We assign 8x for mask business to reflect its near-term growth potential amid COVID-19 outbreak.

Figure 7: BYDE - SOTP valuation

Business segment	% of FY22E Profit	FY22E EPS (RMB)	Target P/E
Assembly	11%	0.12	10x
Components	25%	0.29	10x
Masks	1%	0.01	8x
Others (smart, auto)	63%	0.72	15x
Total (RMB) /Implied P/E		1.14	13.1x
TP (HK\$)			17.98

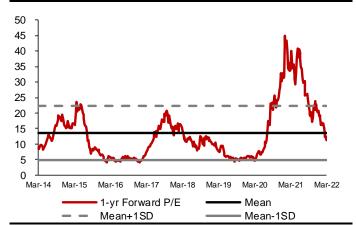
Sources: Company data, CMBIGM estimates

Figure 8: Peers' valuation

			Market Cap	Price	TP	Up/ Down	P/E	(x)	P/E	3 (x)	ROE	E (%)
Company	Ticker	Rating	(US\$ mn)	(LC)	(LC)	-side	FY22E	FY23E	FY22E	FY23E	FY22E	FY23E
BYDE	285 HK	Hold	4,727	16.42	17.98	10%	12.0	8.6	1.7	1.5	9.7	12.1
Tongda	698 HK	Buy	185	0.15	0.23	54%	3.0	2.5	0.1	0.1	3.8	4.3
AAC Tech	2018 HK	Hold	3,002	19.44	23.4	20%	16.1	13.6	0.9	0.9	5.6	6.5
TK Group	2283 HK	Buy	249	2.34	3.4	44%	5.7	4.5	1.1	0.9	18.6	20.7
Ju Teng	3336 HK	NR	209	1.36	NA	NA	6.8	4.7	0.2	0.2	3.5	5.0
Everwin	300115 CH	NR	1,902	10.06	NA	NA	10.9	7.9	1.6	1.4	13.7	16.4
Lens Tech	300433 CH	NR	9,278	11.85	NA	NA	9.4	7.5	1.2	1.1	13.0	14.6
Foxconn	2354 TT	NR	3,101	62.60	NA	NA	11.0	10.3	0.6	0.6	6.9	7.2
Catcher	2474 TT	NR	3,693	144.50	NA	NA	12.3	11.5	0.7	0.7	5.6	5.9
			Average				9.4	7.7	0.8	0.8	9.3	10.7

Source: Bloomberg, CMBIGM estimates

Figure 9: 12M forward P/E band



Source: Bloomberg, CMBIGM estimates

Figure 10: 12M forward P/B band



Source: Bloomberg, CMBIGM estimates



Financial Summary

Income statement						Cash flow summary					
YE 31 Dec (RMB mn)	FY20A	FY21A	FY22E	FY23E	FY24E	YE 31 Dec (RMB mn)	FY20A	FY21A	FY22E	FY23E	FY24E
Revenue	73,121	89,057	88,016	98,636	112,893	Profit before taxation	6,221	2,465	2,908	4,067	5,736
COGS	(63,492)	(83,028)	(81,337)	(90,214)	(102,019)	Depreciation	1,760	1,717	1,927	2,163	2,433
Gross profit	9,629	6,029	6,679	8,421	10,875	Change in working capital	(4,745)	(2,228)	1,135	(3,029)	477
•						Others	(27)	(187)	(306)	(445)	(645)
Selling and marketing	(237)	(275)	(264)	(296)	(339)	Net cash from operating	3,209	1,768	5,665	2,756	8,000
Administrative	(673)	(1,041)	(1,056)	(1,184)	(1,355)						
R&D	(2,913)	(3,308)	(3,521)	(3,945)	(4,516)	Capex	(2,795)	(3,206)	(3,169)	(3,551)	(4,064)
Other operating exp.						Other	(186)	-	-	-	-
Operating profit	5,806	1,405	1,838	2,996	4,666	Net cash from investing	(2,981)	(3,206)	(3,169)	(3,551)	(4,064)
Financial cost	(71)	(43)	(43)	(43)	(43)	Dividend paid	(160)	(231)	(256)	(358)	(505)
Other income/(losses)	487	1,104	1,114	1,114	1,114		1,730	(43)	(43)	(43)	(43)
Pre-tax profit	6,221	2,465	2,908	4,067	5,736		1,570	(274)	(299)	(401)	(548)
Tax	(779)	(155)	(349)	(488)	(688)	Net change in cash	1.799	(1,712)	2.197	(1,196)	3,388
Minority interest	. ,	. ,	. ,	-	· ,	Cash at beginning of the year	1,651	3,466	2,825	5,022	3,826
Net profit	5,441	2,310	2,559	3,579	5,048	0 0 ,	16	1,071	,	-,	-,
Not prom	•	,	,	,-	,-	Cash at the end of the year	3,466		5,022	3,826	7,214

Balance sheet						Key ratios					
YE 31 Dec (RMB mn)		FY21A		FY23E	FY24E		FY20A	FY21A	FY22E	FY23E	FY24E
Current assets	26,069	27,630	28,483	33,062	36,600	Sales mix (%)					
Cash & equivalents	3,466	2,825	5,022	3,826	7,214	Phone and PC components	24	17	16	13	11
Account receivables	14,391	9,240	12,764	11,895	16,328	Assembly services	43	63	57	53	48
Inventories	6,891	10,567	5,700	12,343	8,061	Masks	18	2	0	0	0
Short-term bank deposits	-	-	-	-	-	New intelligent products	13	14	19	23	27
Other current assets	1,320	4,998	4,998	4,998	4,998	Auto intelligent systems Growth (%)	2	4	8	11	14
Non-current assets	10,825	12,314	13,442	14,704	16,187	Revenue	37.9	21.8	(1.2)	12.1	14.5
PPE	9,693	11,182	12,423	13,811	15,442	Gross profit	143.3	(37.4)	10.8	26.1	29.1
Deferred income tax		201	201	201	201	Operating profit	484.3	(75.8)	30.8	63.1	55.7
Other non-current assets	1,132	931	818	692	544	Net profit	240.6	(57.5)	10.8	39.8	41.0
Total assets	36,894	39,944	41,926	47,766	52,788						
						Profit & loss ratio (%)					
Current liabilities	14,840	16,220	16,012	18,757	19,384	Gross margin	13.2	6.8	7.6	8.5	9.6
Deferred income						Operating margin	7.9	1.6	2.1	3.0	4.1
Account payables	8,146	11,724	11,515	14,260	14,888	Net profit margin	7.4	2.6	2.9	3.6	4.5
Tax payable	57	184	184	184	184						
Other current liabilities	6,636	4,312	4,312	4,312	4,312	Balance sheet ratio					
						Net debt/total equity (x)	Net cash Net cash Net cash I			Net cash	
Non-current liabilities	864	928	928	928	928	Current ratio (x)	1.8	1.7	1.8	1.8	1.9
Deferred income	147	150	150	150	150	Receivable turnover days	52	49	46	46	46
Deferred tax liability	313	404	404	404	404	Inventory turnover days	41	38	37	37	37
Total liabilities	15,704	17,148	16,939	19,685	20,312	Payable turnover days	52	52	52	52	52
Share capital	4,052	4,052	4,052	4,052	4,052	Profitability (%)					
Reserves	18,220	19,975	22,278	25,499	30,042	ROE	24.4	9.6	9.7	12.1	14.8
Minority interest						ROA	14.7	5.8	6.1	7.5	9.6
Shareholders' equity	22,272	24,027	26,330	29,551	34,094						
Total equity and liabilities	37,976	41,175	43,270	49,236	54,406	Per share data (RMB)					
						EPS	2.41	1.03	1.14	1.59	2.24
						DPS	0.24	0.10	0.11	0.16	0.22

Source: Company data, CMBIGM estimates



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NOT RATED : Stock is not rated by CMBIGM

OUTPERFORM : Industry expected to outperform the relevant broad market benchmark over next 12 months

MARKET-PERFORM : Industry expected to perform in-line with the relevant broad market benchmark over next 12 months

UNDERPERFORM : Industry expected to underperform the relevant broad market benchmark over next 12 months

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