





CMBI Credit Commentary

Japan Lifers: Yield pick-up plays over peers

Initiate buy on RESLIF 6.875 Perp and SUMILF 5.875 Perp

At the time of writing, JP lifers have outstanding USD papers totaled USD27.5bn, representing 45% of the total outstanding USD papers issued by Asian lifers. We view JP lifers USD hybrids as high-quality diversification plays in view of these lifers' solid capitalization and resulting refinancing capacity.

The structure of subordinated capital papers of JP lifers (except RESLIF 6.875 Perp) are more investor-friendly compared to those issued by Australia, mainland China and Singapore, in view of the absence of principal write-down or equity conversion features, while the distribution is cumulative in case of deferral

We initiate buy on **RESLIF 6.875 Perp** (first call in May'32) for attractive risk-adjusted return profile. At 101.3, RESLIF 6.875 Perp is trading at YTC of 6.6%. It is the highest-yielding issue in JP lifer universe, reflects its lower credit rating, junior subordinated ranking in capital structure, as well as loss absorption features that to be written down if eligible capital as determined by regulator falls below 100% of the ECR.

Moreover, we initiate buy on **SUMILF 5.875 Perp** (first call in Jan'34) for better risk-adjusted return profile. At 102.2, SUMILF 5.875 Perp is trading at YTC of 5.5%, offers 27bps pickup over NIPLIF 5.95 04/16/54 (first call in Apr'34) with earlier first call date at same issue rating. SUMILF 5.875 Perp also trading 6bps over DAIL 6.2 Perp (first call in Jan'35) while 1 year shorter to first call.

Glenn Ko, CFA 高志和 (852) 3657 6235 glennko@cmbi.com.hk

Cyrena Ng, CPA 吳蒨瑩 (852) 3900 0801 cyrenang@cmbi.com.hk

CMBI Fixed Income fis@cmbi.com.hk

Table 1: Selected JP lifer bonds

Security name	ISIN	Amt o/s (USD mn)	Ask px	Z-spread (bps)	YTC	Mod dur	First call date	Payment rank	Issue rating (M/S/F)
RESLIF 6.875 Perp	XS3219360081	750	101.3	309	6.6%	5.1	5/19/2032	Jr Sub	Baa3/-/BBB
RESLIF 6 ¾ 07/02/35	XS3096112688	750	106.5	213	5.8%	6.6	1/2/2035	Sub	Baa2/-/BBB
SUMILF 5.875 09/10/55	USJ77549AQ69	1,200	101.5	194	5.7%	7.2	9/10/2035	Sub	A3/-/A-
SUMILF 5.875 Perp	USJ77549AP86	1,040	102.2	189	5.5%	6.2	1/18/2034	Sub	A3/-/A-
MYLIFE 6.1 06/11/55	USJ41838AQ65	2,100	103.9	185	5.5%	7.2	6/11/2035	Sub	A3/A-/-
FUKOKU 6.8 Perp	XS2673651217	500	108.5	184	5.5%	6.1	11/14/2033	Sub	-/A-/A-
DAIL 6.2 Perp	USJ1121LAA38	2,000	104.8	182	5.5%	6.8	1/16/2035	Sub	-/A-/A
FUKOKU 5 ¾ 09/02/55	XS3152021245	700	101.5	181	5.6%	7.3	9/2/2035	Sub	-/A-/A-
MYLIFE 5.8 09/11/54	USJ41838AP82	1,750	102.1	181	5.5%	6.7	9/11/2034	Sub	A3/A-/-
NIPLIF 6 ½ 04/30/55	USJ54675BE26	1,500	107.6	174	5.5%	7.0	4/30/2035	Sub	A3/A-/-

Source: Bloomberg.

RESLIF

We initiate buy on **RESLIF 6.875 Perp** (first call in May'32) for attractive risk-adjusted return profile. At 101.3, RESLIF 6.875 Perp is trading at YTC of 6.6%. It is the highest-yielding bond in JP lifer universe. We view that the current valuation reflects its lower credit rating, deep subordination, and loss absorption features.

On RV basis, RESLIF 6.875 Perp offers yield-pick up of 96bps over RESLIF 6 ¾ 07/02/35 (first call in Feb'35), as well as 148bps over its parent NIPLIF 6.25 09/13/53 (first call in Sep'33) and first callable c1 year earlier. We view the spread differential compensates for RESLIF 6.875 Perp's subordination relative to the dated subordinated structures.

RESLIF 6.875 Perp is the only instrument contains loss absorption features in JP lifer universe, and qualifies as Tier 1 Capital of Resolution Life. The distribution of RESLIF 6.875 Perp is non-cumulative, subject to optional cancellation at issuer's discretion and mandatory cancellation if Resolution Life fails to meet any enhanced capital requirements (ECR). The perp also carries dividend stopper clauses. Moreover, the principal is subject to written down if eligible capital as determined by regulator falls below 100% of the ECR. The issuer retains full discretion to reinstate written-down principal (up to the original amount) provided it has not been previously written up.

Resolution Life is a global life insurance group designated as an Internationally Active Insurance Group (IAIG) and regulated by the Bermuda Monetary Authority (BMA). It focuses on reinsurance and the acquisition and management of portfolios of life insurance policies, with operations in Bermuda, Singapore, the UK and the US.

As of Jun'25, Resolution Life's AUM grew to USD94.1bn from USD84.5bn as of Dec'24 driven by onboarding of new transactions. In 1H25, it reported revenue of USD5.9bn and incurred net loss of USD106mn. Despite the net loss, its Bermuda Solvency and Capital Requirement (BSCR) ratio remained robust at 212% as of Jun'25, broadly stable from the level as of Dec'24 at 215%, and well above the BMA's ECR of 120%. Moreover, after the issuance of the USD750mn RESLIF 6 3/4 07/02/35 (T2) in Jul'25, Resolution Life's leverage ratio increased to 29% from 25% as of Dec'24, which was still within in its target range of 25-30%. Resolution Life expects the leverage ratio to trend lower following the Nippon Life integration.

In Oct'25, Nippon Life (Japan's largest life insurer by revenue and Resolution Life's largest investor since 2019) completed its 100% acquisition of Resolution Life for USD10.6bn. This transaction is credit positive, anchoring Resolution Life to Nippon Life's strong balance sheet and generating group-wide synergies. After the completion,

Fitch upgraded Resolution Life's rating by two notches to A- from BBB; while Moody's upgraded RLGH Finance Bermuda's rating, an intermediate holding and debt issuing entity of Resolution Life, by one notch to Baa2 from Baa1.

SUMILF

Moreover, we initiate buy on **SUMILF 5.875 Perp** (first call in Jan'34) for better risk-adjusted return profile. At 102.2, SUMILF 5.875 Perp is trading at YTC of 5.5%, offers 27bps pickup over NIPLIF 5.95 04/16/54 (first call in Apr'34) with earlier first call date at same issue rating. SUMILF 5.875 Perp also trading 6bps over DAIL 6.2 Perp (first call in Jan'35) while 1 year shorter to first call.

We view the yield pickup of SUMILF 5.875 Perp over A-rated hybrid NIPLIFs more than compensates for Sumitomo Life's comparatively lower solvency ratios and profitability metrics. In Sep'25, Sumitomo Life's solvency ratio at 669% was well above the 200% regulatory minimum. See Table 2.

Sumitomo Life is one of the largest life insurance companies in Japan by today assets as of Sep'25, with business in life insurance and annuities, property and casualty, as well as asset management and investment. The profitability metrics of Sumitomo Life is weaker than its peers. This was partly due to its higher exposure to foreign bonds, accounted for c25% of total investment portfolio, compared to its peers at 9-14% of total investment portfolio and related higher currency hedging cost.

That said, we view Sumitomo Life's FX risk is manageable, with 30% of its assets denominated in foreign currency in Sep'25. JP lifers typically hold higher local-currency assets than other regions, earnings and capital are less volatile to FX swings than its regional peers as a result. Moreover, higher domestic yields also support investment income, helping stabilize profitability and internal capital generation in 2026.

J-ICS becomes effective for the fiscal year ending Mar'26

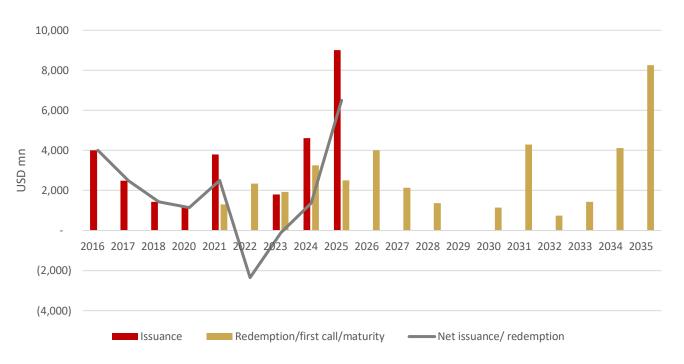
Under the new J-ICS, JP lifers are required to comply with the Economic Value-Based Solvency Ratio (ESR), and the structure for eligible capital has been changed. Eligible capital is categorized into Tier 1 Unlimited capital, Tier 1 Limited capital, and Tier 2 Paid-Up capital. Hybrid securities, including perps and dated subordinated bonds, are both classified as Tier 2 capital. The use of perps provides issuers financial flexibility under the new J-ICS, in view of 100% recognition as Tier 2 capital indefinitely. This is in contrast to the dated subordinated Tier 2 bonds that will subject to amortization on a straight-line basis during final five years before maturity in capital adequacy calculation, similar to the Basel III's requirement on banks.

Despite perps offer higher flexibility than dated subordinated bonds under the new J-ICS, we envisage JP lifers continue to issue both dated subordinated bonds and perps to replenish its capital. Dated subordinated bonds should remain to dominate, in view of the lower funding cost compared to that of perps.

Refinancing over capital replenishment in 2026

We expect that 2026 issues by JP lifers are more for refinancing than for capital building as JP lifers have pre-positioned through reinsurance, asset-mix rotation, and ALM optimizations, lifting economic solvency ratio and tempering FX sensitivity. With solvency ratios well above the regulatory floor, the incentive and ability of JP lifers to refinance their subordinated bonds on the first call dates remain strong. The two candidates to tap the USD market in 2026 are Nippon Life lifers with NIPLIF 4.7 01/20/46 (o/s USD1.5bn) first callable in Jan'26 and Dai-ichi Life with DAIL 4 Perp (o/s USD2.5bn) first callable in Jul'26.

Chart 1: JP lifers' net issuance since 2023



Source: Bloomberg.

Table 2: JP lifers' financial highlights

	Asahi Mutual Life	Dai-ichi Life	Fukoku Mutual Life	Meiji Yasuda Life	Nippon Life	Resolution Life	Sumitomo Life
As of	Sep'25	Sep'25	Jun'25	Sep'25	Sep'25	Sep'25	Sep'25
Solvency ratio	990%	831%	1145%	1057%	865%	212%	669%
ROA	0.9%	0.9%	1.5%	0.2%	0.5%	-0.2%	0.1%
ROE	8.4%	12.6%	16.8%	2.3%	4.6%	-2.6%	1.9%
Investment portfolio							
Cash, deposits, call loans	1.6%	2.3%	4.7%	-	1.2%	-	4.4%
Monetary claims bought	0.2%	0.5%	0.3%	-	0.1%	-	1.9%
Domestic bonds	49.7%	53.4%	42.9%	-	36.7%	-	39.0%
Domestic stocks	13.1%	10.5%	14.4%	-	17.5%	-	9.5%
Foreign bonds	11.5%	9.1%	13.2%	-	14.1%	-	24.7%
Foreign stocks and others	8.2%	4.9%	9.8%	-	13.7%	-	9.3%
Other securities	1.8%	4.3%	3.5%	-	3.2%	-	1.4%
Loans	5.5%	9.8%	6.5%	-	9.3%	-	5.5%
Real estate	5.9%	3.5%	3.6%	-	2.1%	-	1.7%
Others	2.5%	1.7%	1.1%	-	2.1%	-	2.6%
Total assets	100.0%	100.0%	100.0%	-	100.0%	-	100.0%
Foreign currency denominated assets	18.9%	12.7%	22.7%	-	27.5%	-	29.6%

Source: Company filling, CMBI FICC Research.

CMB International Global Markets Limited

Fixed Income Department

Tel: 852 3657 6235/852 3900 0801

fis@cmbi.com.hk

CMB International Global Markets Limited ("CMBGM") is a wholly owned subsidiary of CMB International Capital Corporation Limited (a wholly owned subsidiary of China Merchants Bank)

Author Certification

The author who is primary responsible for the content of this research report, in whole or in part, certifies that with respect to the securities or issuer that the author covered in this report: (1) all of the views expressed accurately reflect his or her personal views about the subject securities or issuer; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific views expressed by that author in this report.

Besides, the author confirms that neither the author nor his/her associates (as defined in the code of conduct issued by The Hong Kong Securities and Futures Commission) (1) have dealt in or traded in the stock(s) covered in this research report within 30 calendar days prior to the date of issue of this report; (2) will deal in or trade in the stock(s) covered in this research report 3 business days after the date of issue of this report; (3) serve as an officer of any of the Hong Kong listed companies covered in this report; and (4) have any financial interests in the Hong Kong listed companies covered in this report.

Important Disclosures

There are risks involved in transacting in any securities. The information contained in this report may not be suitable for the purposes of all investors. CMBIGM does not provide individually tailored investment advice. This report has been prepared without regard to the individual investment objectives, financial position or special requirements. Past performance has no indication of future performance, and actual events may differ materially from that which is contained in the report. The value of, and returns from, any investments are uncertain and are not guaranteed and may fluctuate as a result of their dependence on the performance of underlying assets or other variable market factors. CMBIGM recommends that investors should independently evaluate particular investments and strategies, and encourages investors to consult with a professional financial advisor in order to make their own investment decisions.

This report or any information contained herein, have been prepared by the CMBIGM, solely for the purpose of supplying information to the clients of CMBIGM and/or its affiliate(s) to whom it is distributed. This report is not and should not be construed as an offer or solicitation to buy or sell any security or any interest in securities or enter into any transaction. Neither CMBIGM nor any of its affiliates, shareholders, agents, consultants, directors, officers or employees shall be liable for any loss, damage or expense whatsoever, whether direct or consequential, incurred in relying on the information contained in this report. Anyone making use of the information contained in this report does so entirely at their own risk.

The information and contents contained in this report are based on the analyses and interpretations of information believed to be publicly available and reliable. CMBIGM has exerted every effort in its capacity to ensure, but not to guarantee, their accuracy, completeness, timeliness or correctness. CMBIGM provides the information, advices and forecasts on an "AS IS" basis. The information and contents are subject to change without notice. CMBIGM may issue other publications having information and/ or conclusions different from this report. These publications reflect different assumption, point-of-view and analytical methods when compiling. CMBIGM may make investment decisions or take proprietary positions that are inconsistent with the recommendations or views in this report.

CMBIGM may have a position, make markets or act as principal or engage in transactions in securities of companies referred to in this report for itself and/or on behalf of its clients from time to time. Investors should assume that CMBIGM does or seeks to have investment banking or other business relationships with the companies in this report. As a result, recipients should be aware that CMBIGM may have a conflict of interest that could affect the objectivity of this report and CMBIGM will not assume any responsibility in respect thereof. This report is for the use of intended recipients only and this publication, may not be reproduced, reprinted, sold, redistributed or published in whole or in part for any purpose without prior written consent of CMBIGM.

Additional information on recommended securities is available upon request.

Disclaimer:

For recipients of this document in the United Kingdom

This report has been provided only to persons (I)falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended from time to time) ("The Order") or (II) are persons falling within Article 49(2) (a) to (d) ("High Net Worth Companies, Unincorporated Associations, etc...) of the Order, and may not be provided to any other person without the prior written consent of CMBIGM.

For recipients of this document in the United States

CMBIGM is not a registered broker-dealer in the United States. As a result, CMBIGM is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. The research analyst who is primary responsible for the content of this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA"). The analyst is not subject to applicable restrictions under FINRA Rules intended to ensure that the analyst is not affected by potential conflicts of interest that could bear upon the reliability of the research report. This report is intended for distribution in the United States solely to "major US institutional investors", as defined in Rule 15a-6under the US, Securities Exchange Act of 1934, as amended, and may not be furnished to any other person in the United States. Each major US institutional investor that receives a copy of this report by its acceptance hereof represents and agrees that it shall not distribute or provide this report to any other person. Any U.S. recipient of this report wishing to effect any transaction to buy or sell securities based on the information provided in this report should do so only through a U.S.-registered broker-dealer.

For recipients of this document in Singapore

This report is distributed in Singapore by CMBI (Singapore) Pte. Limited (CMBISG) (Company Regn. No. 201731928D), an Exempt Financial Adviser as defined in the Financial Advisers Act (Cap. 110) of Singapore and regulated by the Monetary Authority of Singapore. CMBISG may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, as defined in the Securities and Futures Act (Cap. 289) of Singapore, CMBISG accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact CMBISG at +65 6350 4400 for matters arising from, or in connection with the report.