

# Semi

# Nvidia: To keep growing for longer

Nvidia announced (22 May) FY1Q25 results. Quarterly revenue was US\$26.0bn, up 262% YoY and 17.8% QoQ (22.0% QoQ in FY4Q24). FY1Q25 revenue beat Bloomberg consensus of US\$24.7bn by 5.5%. Data center revenue continued to soar and topped US\$22.6bn, up 426.7% YoY and 22.6% QoQ (26.8% QoQ in FY4Q24).

Mgmt. guided next quarter's revenue to be US\$28bn, implying 107.3% YoY and 7.5% sequential growth. The guidance is  $\sim$ 4.4% higher than Bloomberg consensus (US\$26.8bn), which led to  $\sim$ 5%+ increase in share price (over US\$1,000) in after-hours trading.

GAAP GPM was 78.4%, steadily increasing from 76.0% in FY4Q24 and 64.6% from FY1Q24. GPM is guided to be 74.8% in FY2Q25, in line with previous guidance that GPM would be back to mid-70s for the rest of the year.

In addition to the strong quarterly results and guidance, Nvidia announced increased quarterly dividends and a 10-for-1 stock split, both of which should contribute positively to its share price like icing on the cake, in our view.

# Key highlights from the earnings call:

- Al demand continues to outstrip supply, from CSPs, enterprises, sovereigns, etc. User cases are expanding, as computers are evolving from being instruction-driven to understanding, inference, and processing solutions.
- Data center sales breakdown given for the first time: 86% was compute revenue, at US\$19.4bn (477.7% YoY and 28.7% QoQ) and 14% was networking revenue, at US\$3.2bn (242.1% YoY and -4.8% QoQ).
- Purchase commitments and obligations for inventory and manufacturing capacity were US\$18.8bn. Prepaid supply agreements were US\$5.6bn. Total was US\$24.4bn, up 15.6% QoQ.
- **Blackwell shipping schedule:** Production shipment to start in FY2Q25 and ramping in FY3Q25. Nvidia is expected to "see a lot of Blackwell revenue this year".
- Hopper vs. Blackwell: Hopper demand is increasing through the quarter and the Company expect the overall demand to exceed supply for some time. New generation of products is planned to come out annually. Mgmt. commented that time to train is important and the clients are rushing to make orders of the current products. This would help to mitigate investors' concerns on order delays or cancellations to replace the current orders with the next generation of products.
- Return to shareholders: 1) Increase in dividend: Quarterly DPS will increase 150% from US\$0.04 to US\$0.1 pre-split.
- **Announced a 10-to-1 stock split.** Trading is expected to commence on a split-adjusted basis at market open on Friday, June 7, 2024.

Based on the latest earnings of Nvidia and the Al supply chain, as well as those of downstream hyperscalers, we think the near-term and long-term growth thesis for Al stays intact. Major hyperscalers (MSFT/GOOG/AMZN) and Meta have all revised up their capex outlook to strengthen their Al capabilities. The aggregate of the Big Four's capex is now projected to increase 36% YoY vs. previous forecast of 11% YoY (2 Feb), according to Bloomberg consensus. We think this will continue to benefit Al supply chain.

Looking forward, the pace of Al innovation and adoption looks poised to continue accelerating in 2024 and 2025. We may see a potential shift of market focus to Al applications/software from previous concentration on Al

# OUTPERFORM (Maintain)

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hardware. Successful monetization strategies of AI have become a major market focus with the investment landscape evolving from previous concentration on AI hardware (such as chips and infrastructure) to AI applications and software. For example, the penetration of AI end devices (such as AI smartphones and AI PCs) may accelerate as more products will incorporate AI capabilities (co-pilot). We believe sustainable and profitable business models in the current stage of AI momentum may be the answer investors are looking for to justify the hefty capex made in recent years.

- We remain positive on the AI supply chain, especially for those key beneficiaries with greater revenue contribution from AI. Maintain BUY rating on Innolight (300308 CH). We also see TFC (300394 CH), AMD (AMD US), Broadcom (AVGO US), Marvell (MRVL US), Arista (ANET US), SMCI (SMCI US), SK Hynix (000660 KS) and TSMC (TSM US) as indispensable names in this AI boom.
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# Nvidia FY1Q25 revenue breakdown

**By segment,** data center revenue hit US\$22.6bn, marking a 23% QoQ or 427% YoY increase, primarily due to H100 GPU sales. According to mgmt., for every US\$1 the CSPs spend on Nvidia's AI infrastructure, they could potentially earn US\$5 over the next four years. Demand continued to remain robust, with enterprises investing heavily in AI infrastructure. Tesla expanded its AI cluster to 35k H100 GPUs to enhance its autonomous driving feature, while Meta's LLM was trained on a cluster of 24k H100 GPUs.

**By geography,** Nvidia noted a significant drop in sales in China since the export bans were implemented last October, compounded by the nerfed H20 GPU, which increased its vulnerability to domestic competitors. However, the company mentioned that it is currently ramping new design for the Chinese market and expects the market to remain competitive.

Figure 1: Nvidia's quarterly revenue and QoQ growth

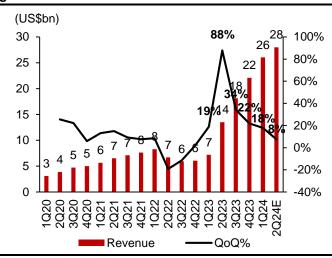
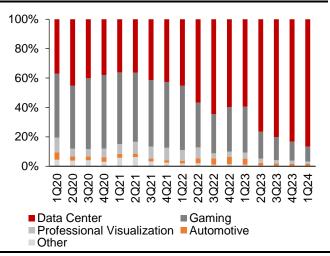


Figure 2: Nvidia's quarterly revenue breakdown by segment



Source: Company data, Bloomberg, CMBIGM

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Note: FY2024 ended 1/28/2024

Figure 3: Nvidia's quarterly results

(US\$mn)	FY1Q23	FY2Q23	FY3Q23	FY4Q23	FY1Q24	FY2Q24	FY3Q24	FY4Q24	FY1Q25
Revenue	8,288	6,704	5,931	6,051	7,192	13,507	18,120	22,103	26,044
YoY	46.4%	3.0%	-16.5%	-20.8%	-13.2%	101.5%	205.5%	265.3%	262.1%
QoQ	8.4%	-19.1%	-11.5%	2.0%	18.9%	87.8%	34.2%	22.0%	17.8%
Gross profit	5,431	2,915	3,177	3,833	4,648	9,462	13,400	16,791	20,406
GPM (%)	65.5%	43.5%	53.6%	63.3%	64.6%	70.1%	74.0%	76.0%	78.4%
Net profit	1,618	656	680	1,414	2,043	6,188	9,243	12,285	14,881
YoY	-15.4%	-72.4%	-72.4%	-52.9%	26.3%	843.3%	1259.3%	768.8%	628.4%
QoQ	-46.1%	-59.5%	3.7%	107.9%	44.5%	202.9%	49.4%	32.9%	21.1%
NPM (%)	19.5%	9.8%	11.5%	23.4%	28.4%	45.8%	51.0%	55.6%	57.1%
Diluted EPS (US\$)	0.64	0.26	0.27	0.57	0.82	2.48	3.71	4.93	5.98
YoY	-15.8%	-72.3%	-72.2%	-51.7%	28.1%	853.8%	1274.1%	764.9%	629.3%
QoQ	-45.8%	-59.4%	3.8%	111.1%	43.9%	202.4%	49.6%	32.9%	21.3%

Source: Company data, Bloomberg, CMBIGM



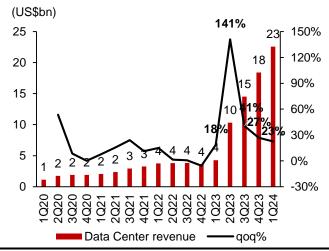
Figure 4: Nvidia's quarterly segment revenue

Revenue (US\$mn)	FY1Q23	FY2Q23	FY3Q23	FY4Q23	FY1Q24	FY2Q24	FY3Q24	FY4Q24	FY1Q25
Data Center	3,750	3,806	3,833	3,616	4,284	10,323	14,514	18,404	22,563
yoy%	83.1%	60.9%	30.6%	10.8%	14.2%	171.2%	278.7%	409.0%	426.7%
qoq%	14.9%	1.5%	0.7%	-5.7%	18.5%	141.0%	40.6%	26.8%	22.6%
%	45.2%	56.8%	64.6%	59.8%	59.6%	76.4%	80.1%	83.3%	86.6%
Gaming	3,620	2,042	1,574	1,831	2,240	2,486	2,856	2,865	2,647
yoy%	31.2%	-33.3%	-51.1%	-46.5%	-38.1%	21.7%	81.4%	56.5%	18.2%
qoq%	5.8%	-43.6%	-22.9%	16.3%	22.3%	11.0%	14.9%	0.3%	-7.6%
%	43.7%	30.5%	26.5%	30.3%	31.1%	18.4%	15.8%	13.0%	10.2%
<b>Professional Visualization</b>	622	496	200	226	295	379	416	463	427
yoy%	67.2%	-4.4%	-65.3%	-64.9%	-52.6%	-23.6%	108.0%	104.9%	44.7%
qoq%	-3.3%	-20.3%	-59.7%	13.0%	30.5%	28.5%	9.8%	11.3%	-7.8%
%	7.5%	7.4%	3.4%	3.7%	4.1%	2.8%	2.3%	2.1%	1.6%
Automotive	138	220	251	294	296	253	261	281	329
yoy%	-10.4%	44.7%	85.9%	135.2%	114.5%	15.0%	4.0%	-4.4%	11.1%
qoq%	10.4%	59.4%	14.1%	17.1%	0.7%	-14.5%	3.2%	7.7%	17.1%
%	1.7%	3.3%	4.2%	4.9%	4.1%	1.9%	1.4%	1.3%	1.3%
Other	158	140	73	84	77	66	73	90	78
yoy%	-51.7%	-65.8%	-68.8%	-56.3%	-51.3%	-52.9%	0.0%	7.1%	1.3%
qoq%	-17.7%	-11.4%	-47.9%	15.1%	-8.3%	-14.3%	10.6%	23.3%	-13.3%
%	1.9%	2.1%	1.2%	1.4%	1.1%	0.5%	0.4%	0.4%	0.3%
Total revenue	8,288	6,704	5,931	6,051	7,192	13,507	18,120	22,103	26,044
yoy%	46.4%	3.0%	-16.5%	-20.8%	-13.2%	101.5%	205.5%	265.3%	262.1%
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Source: Company data, Bloomberg, CMBIGM

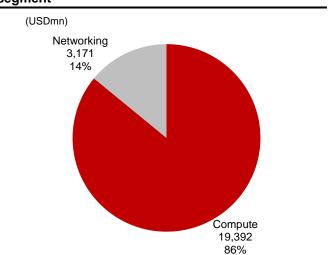
Nvidia broke down data center revenue for the first time: 86% was **compute revenue** (US\$19.4bn, 477.7% YoY and 28.7% QoQ) and 14% was **networking revenue** (US\$3.2bn, 242.1% YoY and -4.8% QoQ).

Figure 5: Nvidia's quarterly data center revenue and QoQ growth



Source: Company data, Bloomberg, CMBIGM

Figure 6: Nvidia's quarterly revenue breakdown by segment



Source: Company data, Bloomberg, CMBIGM



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