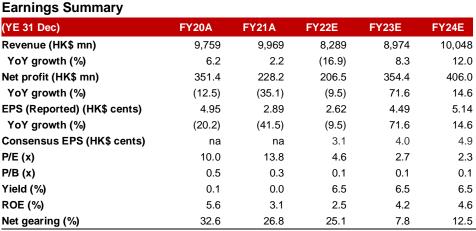
CMB International Global Markets | Equity Research | Company Update

Tongda (698 HK) 1H22 GPM beat; VR/AR/Auto to drive LT growth

Tongda 1H22 revenue/net profit were down 17%/39% YoY but beat our estimate /consensus by 5%/38%. GPM improved 3.1ppts YoY to 18.1% on postponed shipment of high-margin products to 1H22, RMB depreciation and improved operating efficiency. Looking ahead, while Android market remains challenging, mgmt. remains positive on new iPhone driving order wins and market share gain in 2H22E. In addition, we are also optimistic about AR/VR and auto business to emerge as new growth drivers in FY23-24E. We revised down our FY22-24E EPS by 25-43% to reflect Android weakness, and maintain BUY with new TP of HK\$0.22, based on same 5x FY23E. Upcoming catalysts include Meta/Apple's AR/VR product launches.

- 1H22 results beat with better GPM. Tongda 1H22 revenue/net profit came in at HK\$ 4.3bn/33mn, down 17%/39% YoY but above our estimate/consensus by 5%/38%. By segment: 1) handset casings and highprecision components (67% of sales) was down 22.2% YoY due to smartphone weakness; 2) household and sports goods (15.8% of sales) was up 14.6% YoY thanks to increasing orders from major international brands; 3) network comm. (11.9% of sales) was flattish at -4% YoY as auto's strong growth was offset by weak demand for network comm. products; 4) electrical appliances reported -29.2% YoY on slowdown in Chinese property market. GPM was 18.1%, up 3.1ppts YoY and beating consensus by 3.4ppt on postponed shipment of high-margin products from an overseas customer, RMB depreciation and improved operating efficiency.
- Apple product launch to drive share gain in 2H22E; AR/VR/Auto to drive LT growth. Looking ahead, despite challenging Android market in 2H22E, mgmt. expects that Apple's new iPhone will drive order wins and market share gain for Tongda. AR/VR projects for major customers including Snap and Meta will enter batch production in 2H22E, and mgmt. expects meaningful sales contribution to start in 2024. Mgmt. also guided double-digit growth for network communication biz with auto contributing 50% of segment sales in 2022 (vs. 30% in 2021), thanks to China NEV favourable policies and CATL as the major customer.
- Attractive risk/reward; Maintain BUY. We trimmed FY22-24E EPS by 25-43% to reflect Android weakness, and our new TP of HK\$0.22 is based on same 5x FY23E. Trading at 4.6x/2.7x FY22/23E P/E, we think the stock has attractive risk/reward as we expect earnings growth to resume in 2023 and Tongda will also benefit from Apple/Meta's AR/VR devices in 2023/24.



Source: Company data, Bloomberg, CMBIGM estimates



BUY (Maintain)

Target Price (Previous TP Up/Downside Current Price

HK\$0.22 HK\$0.23) 83.3%

HK\$0.12

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Stock Data

Mkt Cap (HK\$ mn)	1,166.3
Avg 3 mths t/o (HK\$ mn)	0.1
52w High/Low (HK\$)	0.35/0.11
Total Issued Shares (mn)	9719.0
Source: FactSet	

Shareholding Structure

Landmark Worldwide Holdings	24.4%
Ltd	
Wang Ya Nan	7.8%
Source: HKEx	

Share Performance

	Absolute	Relative
1-mth	-11.1%	-10.2%
3-mth	-14.3%	-8.0%
6-mth	-21.1%	-9.4%
Source: FactSet		

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Earnings Revision

Figure 1: Earnings revision

	New				Old		Change (%)		
(HK\$ mn)	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E
Revenue	8,289	8,974	10,048	10,944	11,878	12,787	-24%	-24%	-21%
Gross profit	1,493	1,639	1,817	1,841	2,100	2,310	-19%	-22%	-21%
Operating profit	313	466	513	480	605	699	-35%	-23%	-27%
Net profit	206	354	406	365	469	548	-43%	-25%	-26%
EPS (HK\$)	0.03	0.04	0.05	0.05	0.06	0.07	-43%	-25%	-26%
Gross margin	18.1%	17.7%	17.6%	15.3%	16.4%	17.1%	2.8 ppt	1.3 ppt	0.5 ppt
Operating margin	2.5%	3.6%	3.6%	1.7%	3.2%	3.9%	0.8 ppt	0.4 ppt	-0.3 ppt
Net Margin	0.8%	2.4%	2.6%	0.7%	2.2%	2.8%	0.1 ppt	0.3 ppt	-0.3 ppt

Source: Company data, CMBIGM estimates

Figure 2: CMBI estimates vs consensus

		CMBIS			Consensus		Diff (%)		
(HK\$ mn)	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E	FY22E	FY23E	FY24E
Revenue	8,289	8,974	10,048	10,100	11,380	12,223	-18%	-21%	-18%
Gross profit	1,493	1,639	1,817	1,677	1,900	2,163	-11%	-14%	-16%
Operating profit	313	466	513	377	466	559	-17%	0%	-8%
Net profit	206	354	406	294	369	446	-30%	-4%	-9%
EPS (HK\$)	0.03	0.04	0.05	0.03	0.04	0.05	-15%	12%	5%
Gross margin	18.1%	17.7%	17.6%	16.6%	16.7%	17.7%	1.5 ppt	1 ppt	-0.1 ppt
Operating margin	2.5%	3.6%	3.6%	3.7%	4.1%	4.6%	-1.2 ppt	-0.4 ppt	-0.9 ppt
Net Margin	0.8%	2.4%	2.6%	2.9%	3.2%	3.6%	-2.1 ppt	-0.8 ppt	-1.1 ppt

Source: Company data, CMBIGM estimates

Figure 3: Revenue breakdown

HK\$ mn	FY20	FY21	1H22	2H22E	FY22E	FY23E	FY24E
Handsets	7,558	7,281	2,859	2,742	5,602	5,602	5,875
YoY	6%	-4%	-22%	-24%	-23%	0%	5%
Metal	890	740	255	166	421	330	330
YoY	-42%	-17%	-32%	-55%	-43%	-22%	0%
Glastic	4,143	3,948	1,467	1,208	2,675	2,558	2,354
YoY	25%	-5%	-23%	-41%	-32%	-4%	-8%
Glass	508	222	-	-	-	-	-
YoY	-7%	-56%	0%	0%	0%	0%	0%
Apple	2,017	2,333	1,137	1,359	2,496	2,665	2,691
YoY	16%	16%	-12%	31%	7%	7%	1%
Electrical appliances	688	536	228	150	378	435	478
YoY	10%	-22%	-29%	-30%	-30%	15%	10%
Notebook computers	-	-	-	-	-	-	-
YoY	-	-	-	-	-	-	-
Household goods	808	1,138	674	622	1,296	1,620	2,025
ҮоҮ	25%	41%	15%	13%	14%	25%	25%
Network communications	704	1,014	506	508	1,014	1,318	1,671
YoY	-11%	44%	-4%	5%	0%	30%	27%
Total	9,759	9,969	4,267	4,022	8,289	8,974	10,048
ҮоҮ	6%	2%	-17%	-17%	-17%	8%	12%

Source: Company data, CMBIGM estimates

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Figure 4: P&L forecast HK\$ mn FY20 FY21 FY22E FY23E FY24E Revenue 9,759 9,969 4,267 4,022 8,289 8,974 10,048 ...YoY 6.2% 2.2% -16.6% -17.1% -16.9% 8.3% 12.0% Cost of sales (8,048) (8,329) (3,495) (3,301) (6,796) (7,335) (8,231) Gross profit 1,710 1,640 772 720 1,493 1,639 1,817 GPM (%) 17.5% 16.5% 18.1% 17.9% 18.0% 18.3% 18.1% 9.8% ...YoY 2.0% -4.1% 0.4% -17.2% -9.0% 10.8% Selling Exp (136) (163) (69) (64) (134) (125) (140) ...% of rev -1.4% -1.6% -1.6% -1.6% -1.6% -1.4% -1.4% (513) R&D (493) (458) (519) (241) (217) (463) -5.7% -5.1% -5.4% -5.5% -5.2% -5.2% ...% of rev -5.1% **Operating profit** 502 319 107 206 313 466 513 OPM (%) 5.1% 2.5% 5.2% 5.1% 3.2% 5.1% 3.8% 49.0% ...YoY -14.3% -36.4% 33.7% -14.0% -2.1% 10.1% Net profit 351 228 33 156 206 354 406 NPM (%) 3.6% 2.3% 0.8% 3.9% 2.5% 3.9% 4.0%YoY -12.5% -35.1% -38.8% -10.0% -9.5% 71.6% 14.6% Source: Company data, CMBIGM estimates



Valuation

Maintain BUY with new TP of HK\$0.22

Our new TP of HK0.22 is based on same 5x FY23E P/E. We think current valuation of 4.6x/2.7x FY22E/23E P/E is attractive (well below 1-sd below hist. P/E) as we expect Tongda's earnings growth to resume from 2023E. Looking into FY23/24E, we believe Tongda will benefit from accelerated expansion into Apple's wearables (AR/VR) and Meta's VR devices. Maintain BUY.

Figure 5: Peers valuation

icker 98 HK	Rating BUY	(US\$ mn)	(LC)	(LC)	-side	FY22E	FY23E	FY22E	FY23E	EVODE	EVODE
	BUY						I IZUL		F123E	FY22E	FY23E
	BUY										
	201	147	0.12	0.22	85%	4.6	2.7	0.1	0.1	2.5	4.2
85 HK	HOLD	6,273	21.85	19.3	-12%	29.3	16.6	1.7	1.6	6.0	9.6
336 HK	NR	216	1.41	NA	NA	7.1	4.9	0.2	0.2	3.5	5.0
038 HK	NR	1,025	1.01	NA	NA	-	21.4	0.6	0.6	2.7	2.8
		Average				13.4	11.5	0.7	0.6	3.6	5.1
00115 CH	NR	2,208	12.70	NA	NA	35.6	18.3	2.5	2.3	7.1	10.7
00083 CH	NR	2,234	10.00	NA	NA	18.3	13.3	3.9	3.0	21.1	22.8
		Average				26.9	15.8	3.2	2.6	14.1	16.8
ed											
354 TT	NR	2,333	50.30	NA	NA	11.5	10.8	0.5	0.5	5.8	6.5
474 TT	NR	4,415	184.50	NA	NA	15.5	17.3	0.9	0.9	5.6	4.8
		Average				13.5	14.0	0.7	0.7	5.7	5.7
3 0 0 0 0 0 0 0 0	336 HK 038 HK 00115 CH 00083 CH d 354 TT 474 TT	B336 HK NR D38 HK NR D0115 CH NR D0083 CH NR d	NR 216 038 HK NR 1,025 Average Average 00115 CH NR 2,208 00083 CH NR 2,234 Average Average d 354 TT NR 2,333 474 TT NR 4,415 Average	NR 216 1.41 038 HK NR 1,025 1.01 Average Average 100115 CH NR 2,208 12.70 00115 CH NR 2,234 10.00 Average 00135 CH NR 2,234 10.00 Average Average 10.00 004 2,333 50.30 474 TT NR 4,415 184.50 Average Average 10.00 10.00	NR 216 1.41 NA 038 HK NR 1,025 1.01 NA Average Average NA NA 00115 CH NR 2,208 12.70 NA 00083 CH NR 2,234 10.00 NA Average Average NA Average d Average Average NA A74 TT NR 2,333 50.30 NA Average Average NA Average	NR 216 1.41 NA NA NR 1,025 1.01 NA NA Average Average NA NA 00115 CH NR 2,208 12.70 NA NA 00083 CH NR 2,234 10.00 NA NA Average Average NA NA NA 354 TT NR 2,333 50.30 NA NA 474 TT NR 4,415 184.50 NA NA	NR 216 1.41 NA NA 7.1 N38 HK NR 1,025 1.01 NA NA - Average 13.4 - - - - - 00115 CH NR 2,208 12.70 NA NA 35.6 00083 CH NR 2,234 10.00 NA NA 18.3 Average 26.9 - - - - - 054 TT NR 2,333 50.30 NA NA 11.5 474 TT NR 4,415 184.50 NA NA 15.5 Average 13.5 - - - -	NR 216 1.41 NA NA 7.1 4.9 N38 HK NR 1,025 1.01 NA NA - 21.4 Average 13.4 11.5 00115 CH NR 2,208 12.70 NA NA 35.6 18.3 00083 CH NR 2,234 10.00 NA NA 18.3 13.3 Average 26.9 15.8 d 2 233 50.30 NA NA 11.5 10.8 854 TT NR 2,333 50.30 NA NA 15.5 17.3 Average 13.5 14.0 14.5 14.0 14.5 14.0	B36 HK NR 216 1.41 NA NA 7.1 4.9 0.2 038 HK NR 1,025 1.01 NA NA - 21.4 0.6 Average 13.4 11.5 0.7 00115 CH NR 2,208 12.70 NA NA 35.6 18.3 2.5 00083 CH NR 2,234 10.00 NA NA 18.3 13.3 3.9 Average 26.9 15.8 3.2 d 2,333 50.30 NA NA 11.5 10.8 0.5 854 TT NR 2,333 50.30 NA NA 15.5 17.3 0.9 Average 13.5 14.0 0.7	NR 216 1.41 NA NA 7.1 4.9 0.2 0.2 038 HK NR 1,025 1.01 NA NA - 21.4 0.6 0.6 038 HK NR 1,025 1.01 NA NA - 21.4 0.6 0.6 Average 11.5 0.7 0.6 00115 CH NR 2,208 12.70 NA NA 35.6 18.3 2.5 2.3 00083 CH NR 2,234 10.00 NA NA 18.3 13.3 3.9 3.0 Average 2,333 50.30 NA NA 11.5 10.8 0.5 0.5 d 4,415 184.50 NA NA 11.5 10.8 0.5 0.5 Average 13.5 14.0 0.7 0.7 0.7	NR 216 1.41 NA NA 7.1 4.9 0.2 0.2 3.5 038 HK NR 1,025 1.01 NA NA - 21.4 0.6 0.6 2.7 Average 13.4 11.5 0.7 0.6 3.6 00115 CH NR 2,208 12.70 NA NA 35.6 18.3 2.5 2.3 7.1 00115 CH NR 2,208 12.70 NA NA 35.6 18.3 2.5 2.3 7.1 00083 CH NR 2,234 10.00 NA NA 18.3 13.3 3.9 3.0 21.1 Average 26.9 15.8 3.2 2.6 14.1 d 354 TT NR 2,333 50.30 NA NA 11.5 10.8 0.5 0.5 5.8 364 TT NR 4,415 184.50 NA NA 15.5 17.3 0.9 0.9 5.6 Average 13.5 14.0 0.7 0.7 5.7

Source: Bloomberg, CMBIGM estimates





Figure 7: 12M forward P/B band



Source: Company data, CMBIGM estimates



Financial Summary

INCOME STATEMENT	2019A	2020A	2021A	2022E	2023E	2024E
YE 31 Dec (HK\$ mn)						
Revenue	9,186	9,759	9,969	8,289	8,974	10,048
Cost of goods sold	(7,509)	(8,048)	(8,329)	(6,796)	(7,335)	(8,231)
Gross profit	1,677	1,710	1,640	1,493	1,639	1,817
Operating expenses	(1,079)	(1,186)	(1,339)	(1,080)	(1,083)	(1,203)
Selling expense	(133)	(136)	(163)	(134)	(125)	(140)
Admin expense	(946)	(1,050)	(1,176)	(947)	(958)	(1,063)
SG&A expense	0	0	0	0	0	0
Others	(11)	(22)	18	(100)	(90)	(100)
Operating profit	586	502	319	313	466	513
EBITDA	1,054	1,121	386	1,270	1,478	1,580
Other income/expense	105	102	110	112	99	111
Others	(207)	(175)	(135)	(135)	(135)	(135)
Pre-tax profit	485	430	295	290	430	489
Income tax	(84)	(70)	(51)	(71)	(68)	(75)
Minority interest	(1)	8	15	13	7	8
Net profit	402	351	228	206	354	406
Adjusted net profit	402	351	228	206	354	406
BALANCE SHEET	2019A	2020A	2021A	2022E	2023E	2024E
YE 31 Dec (HK\$ mn)						
Current assets	7,464	7,658	9,354	7,600	11,192	10,102
Cash & equivalents	1,078	1,353	1,366	1,535	3,088	2,797
Account receivables	2,946	2,993	3,317	1,929	3,750	2,609
Inventories	2,245	2,204	3,177	2,641	2,859	3,202
Prepayment	545	486	523	523	523	523
Other current assets	650	622	971	971	971	971
Non-current assets	6,109	6,642	7,402	7,044	6,632	6,166
PP&E	5,089	5,824	6,658	6,300	5,888	5,422
Other non-current assets	1,021	818	744	744	744	744
Total assets	13,573	14,300	16,755	14,645	17,824	16,268
Current liabilities	6,344	6,212	7,720	5,439	8,296	6,359
Short-term borrowings	2,633	2,228	2,931	2,988	3,094	3,220
Account payables	2,948	3,207	3,772	1,435	4,185	2,123
Other current liabilities	763	777	1,016	1,016	1,016	1,016
Non-current liabilities	1,247	1,422	814	826	849	877
Long-term borrowings	1,117	1,300	639	651	674	702
Other non-current liabilities	129	123	175	175	175	175
Total liabilities	7,591	7,634	8,534	6,265	9,145	7,236
Share capital	65	65	97	97	97	97
Other reserves	5,881	6,553	8,063	8,208	8,501	8,845
Total shareholders equity	5,982	6,666	8,221	8,379	8,679	9,032
Minority interest	36	49	61	74	81	90

CASH FLOW	2019A	2020A	2021A	2022E	2023E	2024E
YE 31 Dec (HK\$ mn)						
Operating						
Profit before taxation	485	430	295	290	430	489
Depreciation & amortization	468	619	67	957	1,012	1,067
Change in working capital	775	253	(731)	(414)	711	(1,264)
Others	(213)	96	778	(89)	(88)	(115)
Net cash from operations	1,514	1,397	408	745	2,064	177
Investing						
Capital expenditure	(923)	(1,176)	(900)	(600)	(600)	(600)
Others	249	318	(320)	18	20	40
Net cash from investing	(673)	(858)	(1,220)	(582)	(580)	(560)
	(0.0)	()	(-,,	()	()	()
Financing						
Dividend paid	(32)	(3)	0	(62)	(62)	(62)
Net borrowings	(402)	(223)	43	69	130	153
Proceeds from share issues	0	0	752	0	0	0
Others	(56)	(104)	(98)	0	0	0
Net cash from financing	(490)	(331)	696	7	69	92
Net change in cash						
Cash at the beginning of the year	768	1,078	1,353	1,366	1,535	3,088
Exchange difference	(42)	66	129	0	0	0
Cash at the end of the year	(490)	(331)	696	7	69	92
GROWTH	2019A	2020A	2021A	2022E	2023E	2024E
YE 31 Dec						
Revenue	3.2%	6.2%	2.2%	(16.9%)	8.3%	12.0%
Gross profit	(6.5%)	2.0%	(4.1%)	(9.0%)	9.8%	10.8%
Operating profit	(20.2%)	(14.3%)	(36.4%)	(2.1%)	49.0%	10.1%
EBITDA	(6.4%)	6.4%	(65.5%)	228.8%	16.4%	6.9%
Net profit	(26.0%)	(12.5%)	(35.1%)	(9.5%)	71.6%	14.6%
Adj. net profit	(26.0%)	(12.5%)	(35.1%)	(9.5%)	71.6%	14.6%
PROFITABILITY	2019A	2020A	2021A	2022E	2023E	2024E
YE 31 Dec						
Gross profit margin	18.3%	17.5%	16.5%	18.0%	18.3%	18.1%
Operating margin	6.4%	5.1%	3.2%	3.8%	5.2%	5.1%
EBITDA margin	11.5%	11.5%	3.9%	15.3%	16.5%	15.7%
Adj. net profit margin	4.4%	3.6%	2.3%	2.5%	3.9%	4.0%
Return on equity (ROE)	6.7%	5.6%	3.1%	2.5%	4.2%	4.6%
GEARING/LIQUIDITY/ACTI						
VITIES	2019A	2020A	2021A	2022E	2023E	2024E
YE 31 Dec						
Net debt to equity (x)	0.4	0.3	0.3	0.3	0.1	0.1
Current ratio (x)	1.2	1.2	1.2	1.4	1.3	1.6
Receivable turnover days	120.4	111.1	115.5	115.5	115.5	115.5
Inventory turnover days	116.0	100.9	117.9	156.2	136.9	134.4
Payable turnover days	135.5	139.6	152.9	139.8	139.8	139.8
VALUATION	2019A	2020A	2021A	2022E	2023E	2024E
YE 31 Dec						
P/E	10.2	10.0	13.8	4.6	2.7	2.3
P/B	0.6	0.5	0.3	0.1	0.1	0.1
Div yield (%)	0.8	0.1	0.0	6.5	6.5	6.5
EV	2,709.5	2,224.2	2,266.2	2,178.2	762.8	1,216.3
EV/Sales	0.3	0.2	0.2	0.3	0.1	0.1
EV/EBITDA	2.6	2.0	5.9	1.7	0.5	0.8
				· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	

Source: Company data, CMBIGM estimates. Note: The calculation of net cash includes financial assets.

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BUY	: Stock with potential return of over 15% over next 12 months
HOLD SELL	: Stock with potential return of +15% to -10% over next 12 months : Stock with potential loss of over 10% over next 12 months
NOT RATED	: Stock is not rated by CMBIGM
OUTPERFORM MARKET-PERFORM UNDERPERFORM	: Industry expected to outperform the relevant broad market benchmark over next 12 months : Industry expected to perform in-line with the relevant broad market benchmark over next 12 months : Industry expected to underperform the relevant broad market benchmark over next 12 months

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