CMB International Global Markets | Equity Research | Company Update

CTGR Group (600905 CH)

Robust 3Q23 power generation; controlling shareholder's share increase plan demonstrates confidence

CTGR reported a 10.31% YoY increase in 3Q23 electricity generation, with wind and solar power showing robust growth. Cumulatively, from 1Q23 to 3Q23, the company's electricity generation grew by 13.36% YoY to 40.03bn kWh. We remain optimistic about CTGR's full-year power generation. Additionally, CTG, the controlling shareholder of CTGR, plans to increase its stake in next 12 months, demonstrating confidence in CTGR's future business extension. For 2023, CTGR aims to achieve no less than renewable energy capacity installed, and we believe CTGR can achieve its target supported by abundant project resources and lower upstream cost. We maintain our BUY rating and target price of HK\$6.24.

- CTGR announced resilient 3Q electricity generation growth and we maintain our full-year generation estimates unchanged. CTGR's 3Q electricity generation reached 11.94bn kWh, a 10.31% YoY increase. Wind power generation rose by 10.04%YoY (onshore/offshore wind power by 9.47%/11.41% YoY) to 7.40bn kWh, while solar power increased by 11.82% YoY to 4.16bn kWh. Hydropower declined by 1.63% YoY, but independent energy storage rose by 46.67% YoY. Cumulatively, in 1Q-3Q23, electricity generation grew by 13.36% YoY to 40.03bn kWh, with wind/solar/hydro/energy storage generation up bv 16.27%/8.92%/21.15%/56.67% Given the robust electricity YoY. generation growth in 3Q and Jan-Sep 2023, our full-year generation estimate of 55.82bn kWh remains unchanged.
- CTGR announced its controlling shareholder China Three Gorges Group's (CTG) shareholding increase plan, showing strong confidence in CTGR's business expansion. CTG plans to increase its stake in CTGR over the next 12 months, with an amount no less than RMB300mn and not exceeding RMB500mn at a price of no higher than RMB6/share. This move demonstrates that CTG has strong confidence in CTGR's future renewable energy business development.
- CTGR aims for a significant extension of new energy capacity installed for FY23E with abundant project resources. CTGR targets to add no less than 5GW of on-grid installed capacity for renewable energy. As at end-1H23, the company added 1.8GW, and had 13.2GW of capacity under construction. We believe CTGR will speed up its capacity installation process in 2H23E. Moreover, CTGR acquired new project resources with clear locations of 24.8GW, and acquired new approval and registered new energy projects of 14.2GW in Jan-Aug 2023. We believe CTGR's abundant project resources and lower upstream cost will further support its long-term business expansion.
- We keep our TP unchanged at HK\$6.24, and maintained BUY. Thanks to robust power generation in 1Q-3Q23, we maintain our key assumptions largely unchanged and stay optimistic about CTGR's future installed capacity. Thus, we keep our TP unchanged at HK\$6.24, and maintain BUY rating.

Earnings Summary

| (YE 31 Dec) | FY21A | FY22A | FY23E | FY24E | FY25E |
|------------------------------|-----------------|---------|---------|----------|----------|
| Revenue (RMB mn) | 15,484 | 23,812 | 28,682 | 33,444 | 38,601 |
| Net profit (RMB mn) | 5,642.4 | 7,155.5 | 8,932.4 | 10,534.4 | 12,956.1 |
| EPS (Reported) (RMB) | 0.23 | 0.25 | 0.31 | 0.37 | 0.45 |
| YoY growth (%) | 26.3 | 9.7 | 24.8 | 17.9 | 23.0 |
| Consensus EPS (RMB) | na | 0.25 | 0.32 | 0.38 | 0.45 |
| ROE (%) | 10.1 | 9.7 | 11.0 | 11.7 | 12.8 |
| P/E(x) | 26.2 | 20.8 | 16.2 | 13.6 | 11.3 |
| P/B(x) | 2.3 | 2.0 | 1.7 | 1.5 | 1.3 |
| Source: Company data, Bloomb | erg, CMBIGM est | imates | | | |



BUY (Maintain)

| Target Price | RMB6.24 |
|---------------|----------|
| (Previous TP | RMB6.24) |
| Up/Downside | 32% |
| Current Price | RMB4.71 |

China Energy

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Stock Data

| Mkt Cap (RMB mn) | 134814.70 |
|--------------------------|-----------|
| Avg 3 mths t/o (RMB mn) | 331.79 |
| 52w High/Low (RMB) | 5.96/4.65 |
| Total Issued Shares (mn) | 28,623 |
| Source: FactSet | |

Shareholding Structure

| China Three Gorges Group | 48.9% |
|--------------------------|-------|
| Ducheng Weiye Group | 3.5% |
| Source: HKEx | |

Share Performance

| | Absolute | Relative |
|-----------------|----------|----------|
| 1-mth | -1.7% | 3.5% |
| 3-mth | -10.1% | -2.0% |
| 6-mth | -14.0% | 0.4% |
| Source: FactSet | | |

12-mth Price Performance





Figure 1: CTGR's PE band

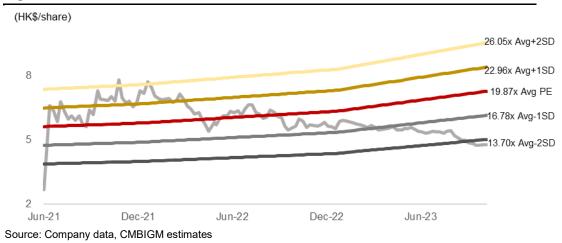
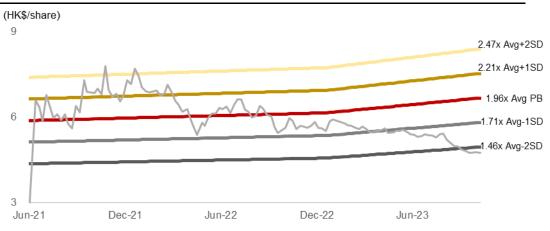


Figure 2: CTGR's PB band



Source: Company data, CMBIGM estimates

Figure 3: Peers table (A-share)

| | | Closing Price | Mkt cap | | EPS | | 23-25E | | PER | | | PBR | |
|------------------|-----------|------------------|-----------|------|------|------|--------|-------|-------|-------|------|------|------|
| Company | Ticker | (RMB) | (RMBmn) | 23E | 24E | 25E | CAGR | 23E | 24E | 25E | 23E | 24E | 25E |
| CHINA THREE GO-A | 600905 CH | 4.71 | 134814.70 | 0.30 | 0.35 | 0.43 | 19.6% | 15.86 | 13.34 | 11.08 | 1.61 | 1.45 | 1.29 |
| CHINA LONGYUAN-A | 001289 CH | 20.00 | 120328.65 | 0.97 | 1.13 | 1.25 | 13.6% | 20.70 | 17.70 | 16.05 | 2.14 | 1.98 | 1.80 |
| HUANENG POWER-A | 600011 CH | 7.37 | 96305.55 | 0.80 | 0.92 | 1.11 | 17.7% | 9.18 | 8.01 | 6.63 | 1.05 | 0.96 | 0.85 |
| CHINA SOUTHERN-A | 003035 CH | 5.51 | 20871.21 | 0.17 | 0.24 | 0.32 | 36.6% | 32.03 | 22.86 | 17.17 | 2.97 | 2.64 | 2.30 |
| ZHONGMIN ENER-A | 600163 CH | 4.38 | 8335.12 | 0.44 | 0.46 | 0.49 | 5.6% | 10.07 | 9.52 | 9.03 | 1.28 | 1.15 | 1.03 |
| CECEP WIND POW-A | 601016 CH | 3.13 | 20266.41 | 0.28 | 0.32 | 0.35 | 11.8% | 11.18 | 9.94 | 8.94 | 1.07 | 0.93 | 0.85 |
| Average | | | | | | | | 16.5 | 13.6 | 11.5 | 1.7 | 1.5 | 1.4 |

Source: Company data, CMBIGM estimates

Figure 4: Peers table (H-share)

| | - | - | | | | | | | | | | | |
|------------------|---------|------------------|-----------|------|------|------|--------|------|------|------|------|------|------|
| | | Closing Price | Mkt cap | | EPS | | 23-25E | | PER | | | PBR | |
| Company | Ticker | (HK\$) | (HK\$mn) | 23E | 24E | 25E | CAGR | 23E | 24E | 25E | 23E | 24E | 25E |
| CHINA LONGYUAN-H | 916 HK | 6.24 | 128674.61 | 0.96 | 1.15 | 1.29 | 15.8% | 6.08 | 5.06 | 4.53 | 0.66 | 0.59 | 0.55 |
| CHINA SUNTIEN-H | 956 HK | 2.65 | 25312.51 | 0.54 | 0.65 | 0.78 | 20.7% | 4.61 | 3.84 | 3.17 | 0.48 | 0.45 | 0.41 |
| CHINA POWER INTE | 2380 HK | 2.80 | 34636.42 | 0.32 | 0.45 | 0.56 | 33.8% | 8.31 | 5.77 | 4.64 | 0.71 | 0.64 | 0.58 |
| CHINA RES POWER | 836 HK | 14.28 | 68693.14 | 2.68 | 3.08 | 3.69 | 17.2% | 5.32 | 4.64 | 3.87 | 0.77 | 0.69 | 0.62 |
| CGN NEW ENERGY H | 1811 HK | 2.02 | 8667.46 | 0.08 | 0.08 | 0.09 | 6.1% | 3.23 | 3.23 | 2.87 | na | na | na |
| CHINA DATANG C-H | 1798 HK | 1.78 | 12947.19 | 0.40 | 0.44 | 0.51 | 12.5% | 4.13 | 3.77 | 3.26 | 0.66 | 0.57 | 0.50 |
| DATANG INTL PO-H | 991 HK | 1.14 | 39973.25 | 0.20 | 0.29 | 0.35 | 32.3% | 5.33 | 3.68 | 3.05 | 0.30 | 0.28 | 0.25 |
| HUANENG POWER-H | 902 HK | 3.47 | 102985.27 | 0.73 | 0.84 | 1.03 | 18.6% | 4.43 | 3.86 | 3.15 | 0.49 | 0.46 | 0.36 |
| HUADIAN POWER-H | 1071 HK | 2.98 | 48891.25 | 0.56 | 0.71 | 0.80 | 19.3% | 4.97 | 3.94 | 3.49 | 0.54 | 0.49 | 0.41 |
| CONCORD NE | 182 HK | 0.63 | 5387.71 | 0.12 | 0.13 | 0.15 | 11.8% | 4.91 | 4.53 | 3.93 | 0.93 | 0.88 | 0.77 |
| Average | | | | | | | | 5.1 | 4.2 | 3.6 | 0.6 | 0.6 | 0.5 |

Source: Company data, CMBIGM estimates



Figure 5: Key assumption table

| | 2022 | 2023E | 2024E | 2025E | 2026E |
|---|--------|--------|--------|--------|--------|
| IB mn | 16,886 | 18,874 | 21,296 | 23,682 | 27,020 |
| YoY | 68% | 12% | 13% | 11% | 14% |
| ed installed capacity-N | 15,922 | 17,922 | 20,422 | 23,422 | 27,022 |
| YoY | 12% | 13% | 14% | 15% | 15% |
| d installed capacity-MV | 1,653 | 2,000 | 2,500 | 3,000 | 3,600 |
| YoY | -69% | 21% | 25% | 20% | 20% |
| zation hours | 2,065 | 2,065 | 2,086 | 2,106 | 2,127 |
| YoY | 33% | 0% | 1% | 1% | 1% |
| ower generation | 32,878 | 37,008 | 42,592 | 49,337 | 57,489 |
| YoY | 49% | 13% | 15% | 16% | 17% |
| | | | | | |
| B mn | 6,535 | 9,309 | 11,649 | 14,420 | 16,589 |
| YoY % | 32% | 42% | 25% | 24% | 15% |
| ed installed capacity-MW | 10,284 | 13,284 | 16,784 | 20,584 | 23,584 |
| YoY % | 22% | 29% | 26% | 23% | 15% |
| installed capcaity-MW | 1,872 | 3,000 | 3,500 | 3,800 | 3,000 |
| YoY % | -2% | 60% | 17% | 9% | -21% |
| zation hours | 1,283 | 1,348 | 1,388 | 1,430 | 1,465 |
| YoY% | | 5% | 3% | 3% | 3% |
| ower generation-GWh | 13,199 | 17,902 | 23,297 | 29,429 | 34,561 |
| YoY % | 41.67% | 35.63% | 30.14% | 26.32% | 17.44% |
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Source: Company data, CMBIGM estimates



Financial Summary

| INCOME STATEMENT | 2020A | 2021A | 2022A | 2023E | 2024E | 2025E |
|---|---|---|---|---|---|---|
| YE 31 Dec (RMB mn) | | | | | | |
| Revenue | 11,315 | 15,484 | 23,812 | 28,682 | 33,444 | 38,601 |
| Cost of goods sold | (4,788) | (6,440) | (9,906) | (12,219) | (14,344) | (16,371) |
| Gross profit | 6,527 | 9,044 | 13,906 | 16,463 | 19,100 | 22,230 |
| Operating expenses | (662) | (1,139) | (1,576) | (2,043) | (2,362) | (2,513) |
| SG&A expense | (557) | (1,007) | (1,406) | (1,864) | (2,174) | (2,316) |
| Others | (105) | (133) | (170) | (179) | (188) | (197) |
| Operating profit | 5,866 | 7,904 | 12,330 | 14,420 | 16,738 | 19,716 |
| Other income | 21 | (3) | 241 | 0 | 0 | 0 |
| Other expense | (18) | (145) | (148) | 0 | 0 | 0 |
| Investment gain/loss | 52 | 580 | (181) | (100) | (100) | (100) |
| Share of (losses)/profits of associates/JV | 455 | 1,150 | 1,289 | 1,289 | 1,000 | 1,000 |
| EBITDA | 9,853 | 13,094 | 20,207 | 24,358 | 27,602 | 31,891 |
| Depreciation | 3,907 | 5,113 | 7,636 | 9,697 | 10,623 | 11,933 |
| Other amortisation | 81 | 77 | 241 | 241 | 241 | 241 |
| EBIT | 5,866 | 7,904 | 12,330 | 14,420 | 16,738 | 19,716 |
| Interest income | 38 | 175 | 223 | 264 | 568 | 542 |
| Interest expense | (2,129) | (3,020) | (4,074) | (4,779) | (5,052) | (4,799) |
| Net Interest income/(expense) | (2,091) | (2,844) | (3,987) | (4,515) | (4,483) | (4,258) |
| Foreign exchange gain/loss | 0 | 0 | 0 | 0 | 0 | 0 |
| Other income/expense | 21 | (3) | 241 | 0 | 0 | 0 |
| Others | 490 | 1,582 | 485 | 1,189 | 900 | 900 |
| Pre-tax profit | 4,286 | 6,640 | 9,069 | 11,093 | 13,155 | 16,359 |
| Income tax | (344) | (554) | (686) | (943) | (1,184) | (1,636) |
| After tax profit | 3,941 | 6,086 | 8,383 | 10,150 | 11,971 | 14,723 |
| Minority interest | (330) | (444) | (1,227) | (1,218) | (1,437) | (1,767) |
| Net profit | 3,611 | 5,642 | 7,155 | 8,932 | 10,534 | 12,956 |
| | | | | | | |
| BALANCE SHEET | 2020A | 2021A | 2022A | 2023E | 2024E | 2025E |
| BALANCE SHEET YE 31 Dec (RMB mn) | 2020A | 2021A | 2022A | 2023E | 2024E | 2025E |
| | 2020A 21,044 | 2021 A 33,728 | 2022A 42,804 | 2023E 59,415 | 2024E 61,766 | 2025E 53,692 |
| YE 31 Dec (RMB mn) | | | | | | |
| YE 31 Dec (RMB mn) Current assets | 21,044 | 33,728 | 42,804 | 59,415 | 61,766 | 53,692 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents | 21,044 1,851 | 33,728 13,207 | 42,804 10,566 | 59,415 22,739 | 61,766 21,664 | 53,692 11,354 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables | 21,044 1,851 12,362 | 33,728 13,207 19,088 | 42,804 10,566 27,007 | 59,415 22,739 31,433 | 61,766 21,664 34,818 | 53,692 11,354 37,015 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories | 21,044 1,851 12,362 79 | 33,728 13,207 19,088 131 | 42,804 10,566 27,007 222 | 59,415 22,739 31,433 234 | 61,766 21,664 34,818 275 | 53,692 11,354 37,015 314 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets | 21,044 1,851 12,362 79 6,751 | 33,728 13,207 19,088 131 1,302 | 42,804 10,566 27,007 222 5,009 | 59,415 22,739 31,433 234 5,009 | 61,766 21,664 34,818 275 5,009 | 53,692 11,354 37,015 314 5,009 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E | 21,044 1,851 12,362 79 6,751 67,030 | 33,728 13,207 19,088 131 1,302 87,864 | 42,804 10,566 27,007 222 5,009 138,354 | 59,415 22,739 31,433 234 5,009 148,747 | 61,766 21,664 34,818 275 5,009 161,959 | 53,692 11,354 37,015 314 5,009 176,892 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles | 21,044 1,851 12,362 79 6,751 67,030 1,871 | 33,728 13,207 19,088 131 1,302 87,864 1,738 | 42,804 10,566 27,007 222 5,009 138,354 5,139 | 59,415 22,739 31,433 234 5,009 148,747 4,898 | 61,766 21,664 34,818 275 5,009 161,959 4,658 | 53,692 11,354 37,015 314 5,009 176,892 4,417 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets Current liabilities | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 30,244 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 38,393 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 47,155 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 45,672 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 45,817 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets Current liabilities Short-term borrowings | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 30,244 7,821 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 38,393 5,524 21,874 10,995 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 47,155 4,340 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 45,672 4,340 23,434 17,899 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 45,817 4,340 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 44,665 4,340 22,427 17,899 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets Current liabilities Short-term borrowings Account payables | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 30,244 7,821 12,508 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 38,393 5,524 21,874 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 47,155 4,340 24,916 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 45,672 4,340 23,434 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 45,817 4,340 23,579 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 44,665 4,340 22,427 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets Current liabilities Short-term borrowings Account payables Other current liabilities | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 30,244 7,821 12,508 9,915 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 38,393 5,524 21,874 10,995 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 47,155 4,340 24,916 17,899 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 45,672 4,340 23,434 17,899 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 45,817 4,340 23,579 17,899 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 44,665 4,340 22,427 17,899 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets Current liabilities Short-term borrowings Account payables Other current liabilities Non-current liabilities | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 30,244 7,821 12,508 9,915 65,897 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 38,393 5,524 21,874 10,995 102,390 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 47,155 4,340 24,916 17,899 127,013 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 45,672 4,340 23,434 17,899 147,013 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 45,817 4,340 23,579 17,899 152,013 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 44,665 4,340 22,427 17,899 147,013 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets Current liabilities Short-term borrowings Account payables Other current liabilities Non-current liabilities Long-term borrowings | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 30,244 7,821 12,508 9,915 65,897 52,698 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 38,393 5,524 21,874 10,995 102,390 83,677 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 47,155 4,340 24,916 17,899 127,013 99,456 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 45,672 4,340 23,434 17,899 147,013 119,456 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 45,817 4,340 23,579 17,899 152,013 124,456 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 44,665 4,340 22,427 17,899 147,013 119,456 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets Current liabilities Short-term borrowings Account payables Other current liabilities Non-current liabilities Long-term borrowings Other non-current liabilities | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 30,244 7,821 12,508 9,915 65,897 52,698 13,198 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 38,393 5,524 21,874 10,995 102,390 83,677 18,713 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 47,155 4,340 24,916 17,899 127,013 99,456 27,557 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 45,672 4,340 23,434 17,899 147,013 119,456 27,557 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 45,817 4,340 23,579 17,899 152,013 124,456 27,557 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 44,665 4,340 22,427 17,899 147,013 119,456 27,557 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets Current liabilities Short-term borrowings Account payables Other current liabilities Non-current liabilities Long-term borrowings Other non-current liabilities Total liabilities | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 30,244 7,821 12,508 9,915 65,897 52,698 13,198 96,141 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 38,393 5,524 21,874 10,995 102,390 83,677 18,713 140,783 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 47,155 4,340 24,916 17,899 127,013 99,456 27,557 174,168 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 45,672 4,340 23,434 17,899 147,013 119,456 27,557 192,685 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 45,817 4,340 23,579 17,899 152,013 124,456 27,557 197,830 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 44,665 4,340 22,427 17,899 147,013 119,456 27,557 191,678 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets Current liabilities Short-term borrowings Account payables Other current liabilities Non-current liabilities Long-term borrowings Other non-current liabilities Total liabilities Share capital | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 30,244 7,821 12,508 9,915 65,897 52,698 13,198 96,141 29,781 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 38,393 5,524 21,874 10,995 102,390 83,677 18,713 140,783 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 47,155 4,340 24,916 17,899 127,013 99,456 27,557 174,168 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 45,672 4,340 23,434 17,899 147,013 119,456 27,557 192,685 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 45,817 4,340 23,579 17,899 152,013 124,456 27,557 197,830 52,221 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 44,665 4,340 22,427 17,899 147,013 119,456 27,557 191,678 52,221 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets Current liabilities Short-term borrowings Account payables Other current liabilities Non-current liabilities Long-term borrowings Other non-current liabilities Total liabilities Share capital Retained earnings | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 30,244 7,821 12,508 9,915 65,897 52,698 13,198 96,141 29,781 12,002 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 38,393 5,524 21,874 10,995 102,390 83,677 18,713 140,783 52,429 17,661 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 47,155 4,340 24,916 17,899 127,013 99,456 27,557 174,168 52,221 189 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 45,672 4,340 23,434 17,899 147,013 119,456 27,557 192,685 52,221 8,406 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 45,817 4,340 23,579 17,899 152,013 124,456 27,557 197,830 52,221 18,047 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 44,665 4,340 22,427 17,899 147,013 119,456 27,557 191,678 52,221 29,949 |
| YE 31 Dec (RMB mn) Current assets Cash & equivalents Account receivables Inventories Other current assets PP&E Intangibles Other non-current assets Total assets Current liabilities Short-term borrowings Account payables Other current liabilities Non-current liabilities Long-term borrowings Other non-current liabilities Total liabilities Share capital Retained earnings Other reserves | 21,044 1,851 12,362 79 6,751 67,030 1,871 52,632 142,576 30,244 7,821 12,508 9,915 65,897 52,698 13,198 96,141 29,781 12,002 130 | 33,728 13,207 19,088 131 1,302 87,864 1,738 95,520 218,850 38,393 5,524 21,874 10,995 102,390 83,677 18,713 140,783 52,429 17,661 90 | 42,804 10,566 27,007 222 5,009 138,354 5,139 75,830 262,127 47,155 4,340 24,916 17,899 127,013 99,456 27,557 174,168 52,221 189 24,804 | 59,415 22,739 31,433 234 5,009 148,747 4,898 77,019 290,079 45,672 4,340 23,434 17,899 147,013 119,456 27,557 192,685 52,221 8,406 24,804 | 61,766 21,664 34,818 275 5,009 161,959 4,658 77,919 306,302 45,817 4,340 23,579 17,899 152,013 124,456 27,557 197,830 52,221 18,047 24,804 | 53,692 11,354 37,015 314 5,009 176,892 4,417 78,819 313,820 44,665 4,340 22,427 17,899 147,013 119,456 27,557 191,678 52,221 29,949 24,804 |



| CASH FLOW | 2020A | 2021A | 2022A | 2023E | 2024E | 2025E |
|--|----------|----------|----------|----------|----------|----------|
| YE 31 Dec (RMB mn) | | | | | | |
| Operating | | | | | | |
| Profit before taxation | 3,611 | 5,642 | 7,155 | 8,932 | 10,534 | 12,956 |
| Depreciation & amortization | 3,988 | 5,190 | 7,877 | 9,938 | 10,864 | 12,174 |
| Change in working capital | (662) | (3,941) | (3,249) | (5,920) | (3,281) | (3,388) |
| Others | 2,040 | 1,926 | 5,088 | 29 | 537 | 867 |
| Net cash from operations | 8,976 | 8,818 | 16,871 | 12,979 | 18,654 | 22,609 |
| Investing | | | | | | |
| Capital expenditure | (25,456) | (29,906) | (27,731) | (20,090) | (23,835) | (26,866) |
| Acquisition of subsidiaries/ investments | (1,928) | (2,251) | (1,608) | 0 | 0 | 0 |
| Others | (687) | (2,740) | (452) | 0 | 0 | 0 |
| Net cash from investing | (28,072) | (34,897) | (29,790) | (20,090) | (23,835) | (26,866) |
| Financing | | | | | | |
| Dividend paid | (2,610) | (4,973) | (4,922) | (716) | (893) | (1,053) |
| Net borrowings | 22,330 | 28,682 | 14,595 | 20,000 | 5,000 | (5,000) |
| Others | (2,879) | 13,537 | 600 | 0 | 0 | 0 |
| Net cash from financing | 16,841 | 37,246 | 10,273 | 19,284 | 4,107 | (6,053) |
| Net change in cash | | | | | | |
| Exchange difference | 0 | 4 | 5 | 0 | 0 | 0 |
| Others | (2,255) | 11,166 | (2,646) | 12,173 | (1,075) | (10,310) |
| Cash at the end of the year | (2,255) | 11,170 | (2,642) | 12,173 | (1,075) | (10,310) |
| GROWTH | 2020A | 2021A | 2022A | 2023E | 2024E | 2025E |
| YE 31 Dec | | | | | | |
| Revenue | 26.3% | 36.8% | 53.8% | 20.5% | 16.6% | 15.4% |
| Gross profit | 28.4% | 38.6% | 53.8% | 18.4% | 16.0% | 16.4% |
| Operating profit | 28.0% | 34.8% | 56.0% | 17.0% | 16.1% | 17.8% |
| EBITDA | 26.3% | 32.9% | 54.3% | 20.5% | 13.3% | 15.5% |
| EBIT | 28.0% | 34.8% | 56.0% | 17.0% | 16.1% | 17.8% |
| Net profit | 27.2% | 56.3% | 26.8% | 24.8% | 17.9% | 23.0% |
| PROFITABILITY | 2020A | 2021A | 2022A | 2023E | 2024E | 2025E |
| YE 31 Dec | | | | | | |
| Gross profit margin | 57.7% | 58.4% | 58.4% | 57.4% | 57.1% | 57.6% |
| Operating margin | 51.8% | 51.0% | 51.8% | 50.3% | 50.0% | 51.1% |
| EBITDA margin | 87.1% | 84.6% | 84.9% | 84.9% | 82.5% | 82.6% |
| Return on equity (ROE) | 9.0% | 10.1% | 9.7% | 11.0% | 11.7% | 12.8% |
| GEARING/LIQUIDITY/ACTIVITIES | 2020A | 2021A | 2022A | 2023E | 2024E | 2025E |
| YE 31 Dec | | | | | | |
| Current ratio (x) | 0.7 | 0.9 | 0.9 | 1.3 | 1.3 | 1.2 |
| Receivable turnover days | 398.8 | 449.9 | 414.0 | 400.0 | 380.0 | 350.0 |
| Inventory turnover days | 6.0 | 7.4 | 8.2 | 7.0 | 7.0 | 7.0 |
| Payable turnover days | 953.6 | 1,239.7 | 918.1 | 700.0 | 600.0 | 500.0 |
| VALUATION | 2020A | 2021A | 2022A | 2023E | 2024E | 2025E |
| | | | | | | |

YE 31 Dec

Source: Company data, CMBIGM estimates. Note: The calculation of net cash includes financial assets.



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| OUTPERFORM | : Industry expected to outperform the relevant broad market benchmark over next 12 months |
|----------------|---|
| MARKET-PERFORM | : Industry expected to perform in-line with the relevant broad market benchmark over next 12 months |
| UNDERPERFORM | : Industry expected to underperform the relevant broad market benchmark over next 12 months |

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