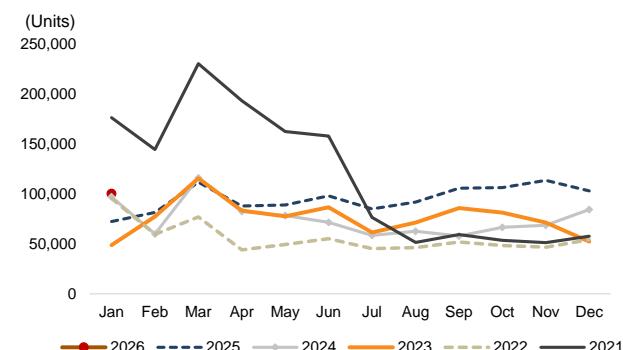


# Capital Goods

## HDT sales +39% YoY in Jan on low base

According to the preliminary data released by Cvworld, heavy-duty truck (HDT) wholesale volume (domestic + export) grew 39% YoY to 100k units in Jan. The growth was driven by (1) low-base effect due to early CNY last year (started from 29 Jan); (2) a portion of sales in Dec 2025 was recognized in Jan 2026 as truck manufacturers already reached their sales targets before end-2025. We maintain our view that HDT demand in 2026E will likely stay high at >1.1m units, supported by the replacement-driven up-cycle (sales between 2017 and 2021 were a record high) and the extension of government subsidies scheme. We maintain our positive stance on Weichai Power (2338 HK/000338 CH, BUY) given the solid HDT demand with new growth drivers coming from AIDC engines. We also see upside to our HOLD-rated Sinotruk (3808 HK).

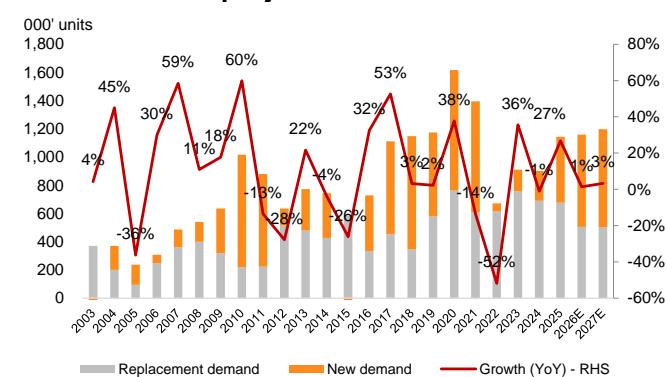
### China HDT monthly wholesales volume



Source: Cvworld, Wind, CMBIGM

Note: Domestic sales + exports

### CMBI HDT sales projection



Source: Cvworld, Wind, CMBIGM

Note: Domestic sales + exports

**OUTPERFORM**  
(Maintain)

### China Capital Goods Sector

**Wayne FUNG, CFA**

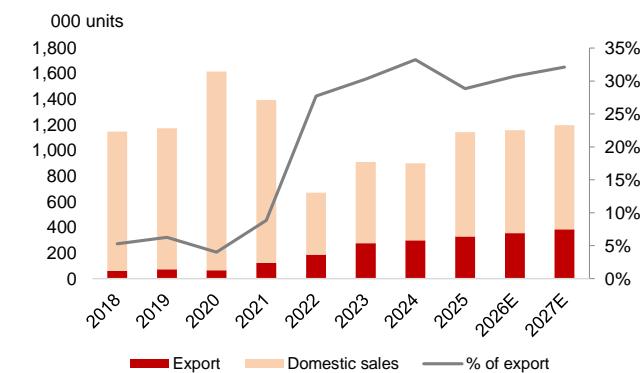
(852) 3900 0826

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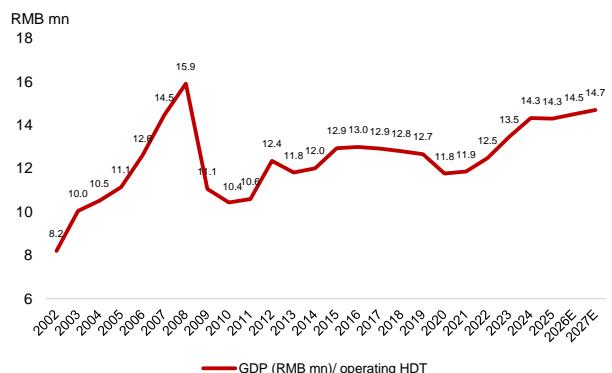
#### Related reports:

Capital Goods – Strong sales momentum continued for truck cranes & crawler cranes in Dec 2025 – 16 Jan 2026 ([link](#))

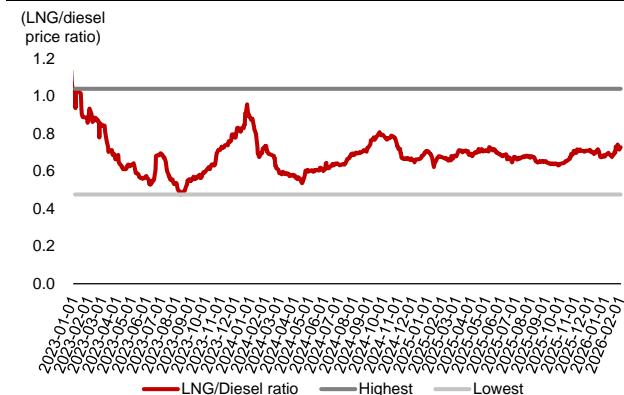
Capital Goods – Key themes in 2026; Focus on Mining equipment + Power for data centres + Replacement cycle – 1 Dec 2025 ([link](#))

**Figure 1: Domestic sales and exports of HDTs**

Source: Wind, CMBIGM estimates

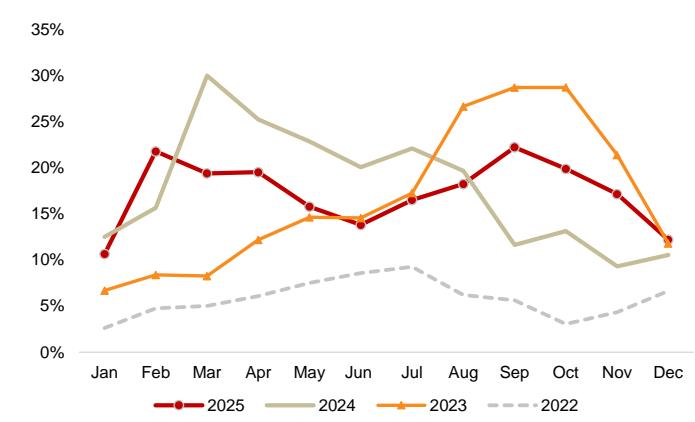
**Figure 2: China GDP per unit of operating HDT**

Source: Cvworld, Wind, CMBIGM estimates

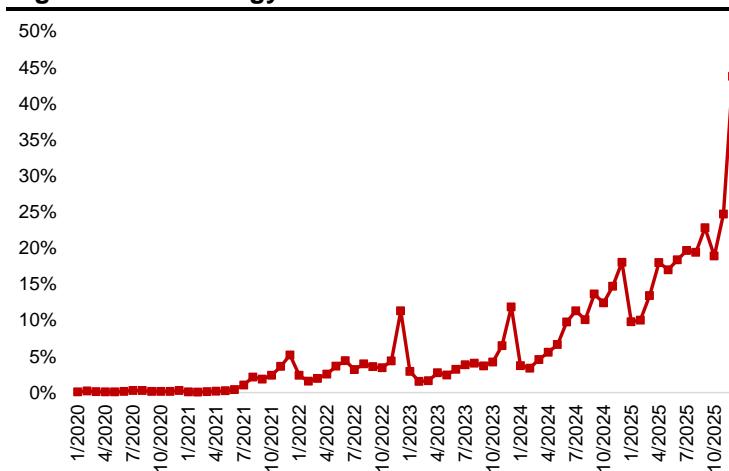
**Figure 3: LNG/diesel price ratio**

Source: Wind, Bloomberg, CMBIGM

Note: Based on Shandong diesel price and Shanghai LNG price

**Figure 4: Natural gas HDTs as % of total HDTs sold**

Source: Wind, Cvworld, CMBIGM

**Figure 5: New energy HDTs as % of total HDTs sold**

Source: Wind, Cvworld, CMBIGM

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