CMB International Global Markets | Equity Research | Sector Update



# China Insurance

# 4Q24 insurance funds: industry financial rate of return extended rally in a five-quarter streak

Total insurance funds amounted to RMB 33.26tn in 4Q24, up 15.1% YoY, fuelled by the surge of insurance premium growth (+11.2% in FY24) over the year. The growth of insurance fund returns accelerated from 3Q24, given industry financial rate of return (FRR) and comprehensive rate of return (CRR) at 3.43%/7.21% in 4Q24, +1.2pct/+4.0pct YoY (vs 3Q: +0.2pct/+3.9pct). In 4Q24, FRR and CRR rose 0.31pct/0.05pct QoQ, on top of a sharp upturn driven by 3Q equity market. Life FRR extended the third-quarter rally to 3.48% (+1.2pct YoY/+0.4pct QoQ), and CRR has been above 7% for four consecutive quarters to 7.45% in 4Q24. We see the uptrend of life investment yields as a combined effect of increased allocations to bonds and stocks, which were up 26.3%/28.3% YoY to RMB15.1tn /RMB 2.3tn, making up 50.3%/7.6% of total funds in 4Q24. For 2025, we expect the widely-concerned spread loss risk of life insurers due to the downtrend of interest rate could be offset by equity gains. Beyond that, we see three trends on insurance funds incl. 1) increased allocations to high dividend yield stocks (HDY) under OCI; 2) build-up of gold portfolios among top players; and 3) establishment of private securities investment funds to be categorized into long-term equity (LTE). Maintain sector OUTPERFORM.

- Life/P&C insurance portfolio mix: In 4Q24, we see notable increases in bond and stock investments for both life and P&C portfolios. For life funds, bonds and stocks rose 26.3%/28.3% YoY to RMB 15.1tn/2.3tn by end-FY24, accelerating from 3Q24 at +25.5%/+17.2%. Bonds made up 50.3% (vs 3Q24: 49.2%) of life insurance funds by end-FY24, hitting a record high. Stocks recorded the highest year-over-year increase by 28.3% YoY to RMB 2.27tn, comprising 7.6% of total life portfolios. For P&C, bonds and stocks increased 14.1%/28.2% YoY to RMB 869bn/160bn, comprising 39%/7% of total portfolios in FY24. Securities funds amounted to RMB 203bn in 4Q24, up 14.5% YoY yet down 4.4% QoQ. We see the P&C portfolio allocations move from securities funds to stocks, following the equity market rally in 3Q.
- Both FRR and CRR extended rallies from 3Q24. Life/P&C financial rate of return was 3.48%/3.05% in 4Q24, up 1.2pct/0.1pct YoY, improving the industry FRR to 3.43% (+1.2pct YoY/+0.3pct QoQ) by end-FY24. Life /P&C comprehensive rate of return was 7.45%/5.51%, up 4.1pct/2.6pct YoY, lifting the industry CRR to 7.21% (up 4.0pct YoY/0.1pct QoQ). Despite the stock retreats in 4Q (CSI 300/HSI: -2.1%/-5.1%), we think this opened up a window period for insurers to increase stock allocations, esp. to high yields, and helped generate a steady income contributing to the FRR growth. CRR was mostly enhanced by the fair value gains on bond investments, in our view. In 4Q24, China 10-year government bond yields slid 51bps (vs. 3Q24: -2bps).
- Three trends to follow in 2025: 1) Increased allocations to HDY stocks. In 1H24, stocks under OCI took ~2% of total investment assets of eight listed peers. We expect this ratio to rise to >2.5% by end-FY24. 2) Build-up of gold portfolios for top 10 players. Chinese regulators recently gave the nod to 10 insurers to allocate up to 1% of last-quarter total investment assets into gold (link). We expect the insurers to build up gold portfolios over time to enjoy the upside in gold prices. 3) Establishment of private securities investment funds categorized into long-term equity (LTE). The use of PE funds for secondary equity investments could be measured by equity method, thus eliminating the impact of asset fair value fluctuations on P/L profitability.
- Valuation/Key risks. The sector is trading at 0.14x-0.48x FY25E P/EV with avg. 4.7% dividend yield. With diversified portfolio allocations, we expect the widely-concerned spread loss risk of life insurers could be offset by equity gains and proactive A/L mgmt., conducive to the sector re-rating. Maintain sector OUTPERFORM. Key risks incl. prolonged low interest rates, equity volatilities, and underestimated geopolitical conditions, etc.

# OUTPERFORM (Maintain)

#### **China Insurance Sector**

#### Nika MA

(852) 3900 0805 nikama@cmbi.com.hk

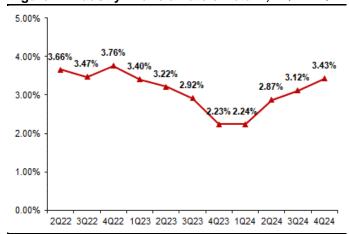
#### **Related Reports:**

- 1. China Insurance 11/12M Monthly: Life sales diverged during the jumpstart; P&C softened by non-auto slowdown, 21 Jan, 2025 (link)
- 2. China Insurance 10M24 Monthly: Life premium retreated as expected, P&C grew with auto sales momentum, Nov 19, 2024 (link)
- 3. China Insurance 9M24 Monthly: Life growth normalized with highlights; P&C expected to see better UW profit, Oct 21, 2024 (link)
- 4. China Insurance 8M24 Monthly: Life jumped on top of low base; P&C top players rebounded in growth, Sep 23, 2024 (link)
- 5. China Insurance 7M24 Monthly: Life momentum kept strong; P&C edged up by auto & non-auto rebounds, Aug 20, 2024 (link)
- 6. China Insurance Insurance funds: Life/P&C diverged in allocation; financial yields marginally recovered in 2Q, Aug 14, 2024 (link)
- 7. China Insurance 6M24 monthly: Life prints better-than-expected on high base; P&C dragged by auto sales, Jul 23, 2024 (link)
- 8. China Insurance 5M24 Monthly: life growth stayed resilient; P&C auto premiums sequentially rebounded, Jun 19, 2024 (link)
- 9. 中国保险行业 路演反馈: 政策催化下的弹性拉涨可否持续? June 5, 2024 (<u>link</u>)
- 10. China Insurance 4M24 life diverged in face of high base; P&C top players dragged by non-auto, May 20, 2024 (link)
- 11. China Insurance 1Q24 listed life insurers' growth dwindled; P&C rebounded in 3M24 driven by non-auto, Apr 22, 2024 (link)
- 12. China Insurance 1M24 life premiums fell short of expectations, Feb 26, 2024 (link)



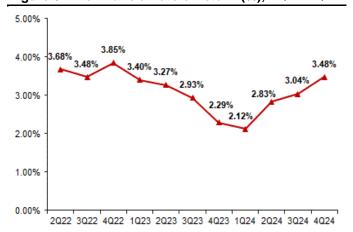
## **Key Charts**

Figure 1: Industry financial rate of return, 2Q22-4Q24



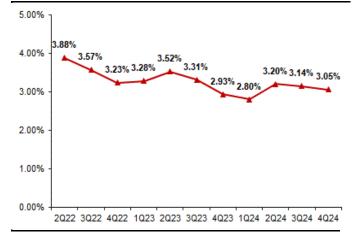
Source: The NFRA, CMBIGM | Note: data disclosed since 2Q22.

Figure 3: Life financial rate of return (%), 2Q22-4Q24



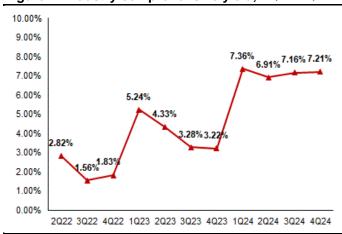
Source: The NFRA, CMBIGM | Note: data disclosed since 2Q22.

Figure 5: P&C financial rate of return (%), 2Q22-4Q24



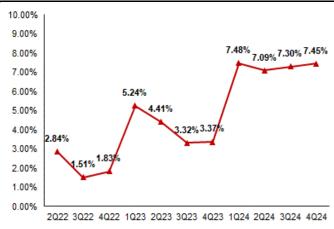
Source: The NFRA, CMBIGM | Note: data disclosed since 2Q22.

Figure 2: Industry comprehensive yield, 2Q22-4Q24



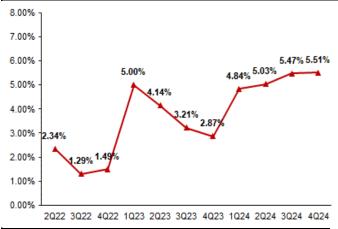
Source: The NFRA, CMBIGM | Note: data disclosed since 2Q22.

Figure 4: Life comprehensive yield (%), 2Q22-4Q24



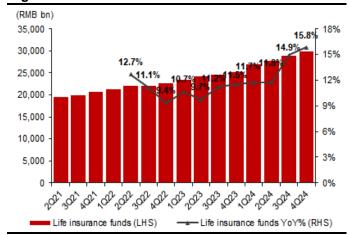
Source: The NFRA, CMBIGM | Note: data disclosed since 2Q22.

Figure 6: P&C comprehensive yield (%), 2Q22-4Q24



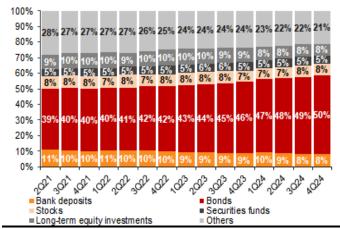
Source: The NFRA, CMBIGM | Note: data disclosed since 2Q22.

Figure 7: Life insurance funds scale & YoY%



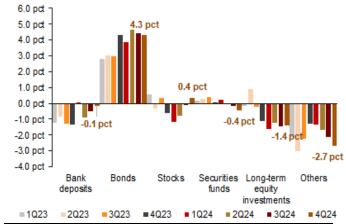
Source: The NFRA, CMBIGM | Note: data disclosed since 2Q21.

Figure 9: Life insurance funds asset allocation (%)



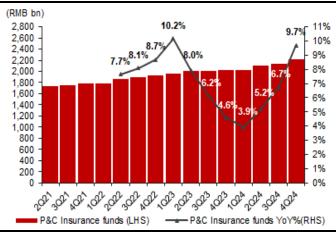
Source: The NFRA, CMBIGM | Note: data disclosed since 2Q21

Figure 11: Life insurance funds allocation mix chg.



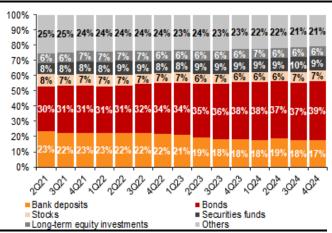
Source: The NFRA, CMBIGM

Figure 8: P&C insurance funds scale & YoY%



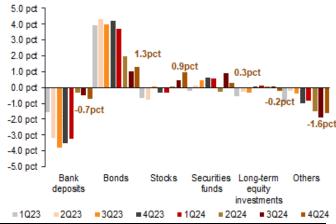
Source: The NFRA, CMBIGM | Note: data disclosed since 2Q21.

Figure 10: P&C insurance funds asset allocation (%)



Source: The NFRA, CMBIGM | Note: data disclosed since 2Q21.

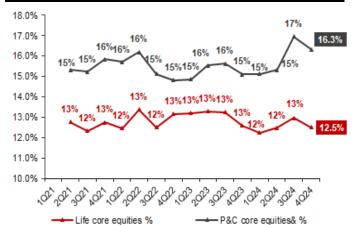
Figure 12: P&C insurance funds allocation mix chg.



Source: The NFRA, CMBIGM

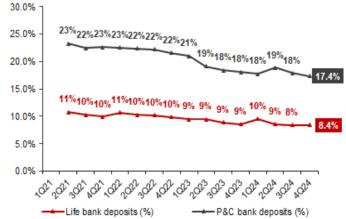


Figure 13: Core equities mix% in Life / P&C portfolios



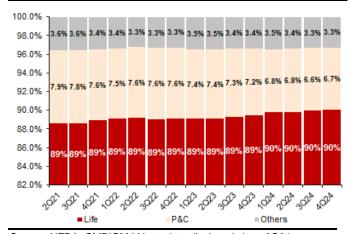
Source: NFRA, CMBIGM | Note: data disclosed since 2Q21.

Figure 15: Bank deposit mix % in Life / P&C portfolios



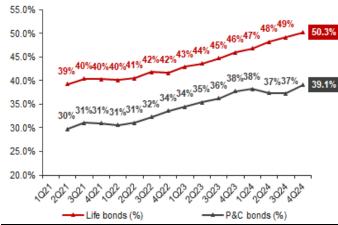
Source: NFRA, CMBIGM | Note: data disclosed since 2Q21.

Figure 17: Insurance funds composition (%)



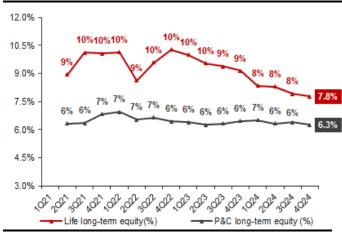
Source: NFRA, CMBIGM | Note: data disclosed since 2Q21.

Figure 14: Bond mix% in Life / P&C portfolios



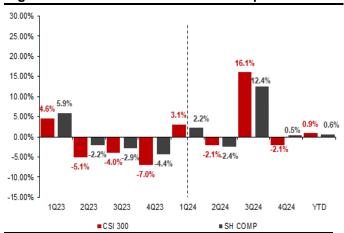
Source: NFRA, CMBIGM | Note: data disclosed since 2Q21.

Figure 16: LTE mix% in Life / P&C portfolios



Source: NFRA, CMBIGM | Note: data disclosed since 2Q21.

Figure 18: CSI 300 and SHCOMP Index performance



Source: Wind, CMBIGM | YTD data by market close on 24/2/2025.



### **Disclosures & Disclaimers**

#### **Analyst Certification**

The research analyst who is primary responsible for the content of this research report, in whole or in part, certifies that with respect to the securities or issuer that the analyst covered in this report: (1) all of the views expressed accurately reflect his or her personal views about the subject securities or issuer; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific views expressed by that analyst in this report.

Besides, the analyst confirms that neither the analyst nor his/her associates (as defined in the code of conduct issued by The Hong Kong Securities and Futures Commission) (1) have dealt in or traded in the stock(s) covered in this research report within 30 calendar days prior to the date of issue of this report; (2) will deal in or trade in the stock(s) covered in this research report 3 business days after the date of issue of this report; (3) serve as an officer of any of the Hong Kong listed companies covered in this report; and (4) have any financial interests in the Hong Kong listed companies covered in this report.

#### **CMBIGM Ratings**

BUY : Stock with potential return of over 15% over next 12 months HOLD Stock with potential return of +15% to -10% over next 12 months Stock with potential loss of over 10% over next 12 months SELL

**NOT RATED** : Stock is not rated by CMBIGM

OUTPERFORM : Industry expected to outperform the relevant broad market benchmark over next 12 months MARKET-PERFORM : Industry expected to perform in-line with the relevant broad market benchmark over next 12 months UNDERPERFORM Industry expected to underperform the relevant broad market benchmark over next 12 months

#### CMB International Global Markets Limited

Address: 45/F, Champion Tower, 3 Garden Road, Hong Kong, Tel: (852) 3900 0888 Fax: (852) 3900 0800

CMB International Global Markets Limited ("CMBIGM") is a wholly owned subsidiary of CMB International Capital Corporation Limited (a wholly owned) subsidiary of China Merchants Bank)

#### Important Disclosures

There are risks involved in transacting in any securities. The information contained in this report may not be suitable for the purposes of all investors. CMBIGM does not provide individually tailored investment advice. This report has been prepared without regard to the individual investment objectives, financial position or special requirements. Past performance has no indication of future performance, and actual events may differ materially from that which is contained in the report. The value of, and returns from, any investments are uncertain and are not guaranteed and may fluctuate as a result of their dependence on the performance of underlying assets or other variable market factors. CMBIGM recommends that investors should independently evaluate particular investments and strategies, and encourages investors to consult with a professional financial advisor in order to make their own investment decisions.

This report or any information contained herein, have been prepared by the CMBIGM, solely for the purpose of supplying information to the clients of CMBIGM or its affiliate(s) to whom it is distributed. This report is not and should not be construed as an offer or solicitation to buy or sell any security or any interest in securities or enter into any transaction. Neither CMBIGM nor any of its affiliates, shareholders, agents, consultants, directors, officers or employees shall be liable for any loss, damage or expense whatsoever, whether direct or consequential, incurred in relying on the information contained in this report. Anyone making use of the information contained in this report does so entirely at their own risk.

The information and contents contained in this report are based on the analyses and interpretations of information believed to be publicly available and reliable. CMBIGM has exerted every effort in its capacity to ensure, but not to guarantee, their accuracy, completeness, timeliness or correctness. CMBIGM provides the information, advices and forecasts on an "AS IS" basis. The information and contents are subject to change without notice. CMBIGM may issue other publications having information and/ or conclusions different from this report. These publications reflect different assumption, point-of-view and analytical methods when compiling. CMBIGM may make investment decisions or take proprietary positions that are inconsistent with the recommendations or views in this report.

CMBIGM may have a position, make markets or act as principal or engage in transactions in securities of companies referred to in this report for itself and/or on behalf of its clients from time to time. Investors should assume that CMBIGM does or seeks to have investment banking or other business relationships with the companies in this report. As a result, recipients should be aware that CMBIGM may have a conflict of interest that could affect the objectivity of this report and CMBIGM will not assume any responsibility in respect thereof. This report is for the use of intended recipients only and this publication, may not be reproduced, reprinted, sold, redistributed or published in whole or in part for any purpose without prior written consent of CMBIGM. Additional information on recommended securities is available upon request.

#### For recipients of this document in the United Kingdom

This report has been provided only to persons (I)falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended from time to time) ("The Order") or (II) are persons falling within Article 49(2) (a) to (d) ("High Net Worth Companies, Unincorporated Associations, etc.,) of the Order, and may not be provided to any other person without the prior written consent of CMBIGM.

#### For recipients of this document in the United States

CMBIGM is not a registered broker-dealer in the United States. As a result, CMBIGM is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. The research analyst who is primary responsible for the content of this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA"). The analyst is not subject to applicable restrictions under FINRA Rules intended to ensure that the analyst is not affected by potential conflicts of interest that could bear upon the reliability of the research report. This report is intended for distribution in the United States solely to "major US institutional investors", as defined in Rule 15a-6 under the US, Securities Exchange Act of 1934, as amended, and may not be furnished to any other person in the United States. Each major US institutional investor that receives a copy of this report by its acceptance hereof represents and agrees that it shall not distribute or provide this report to any other person. Any U.S. recipient of this report wishing to effect any transaction to buy or sell securities based on the information provided in this report should do so only through a U.S.-registered broker-dealer.

#### For recipients of this document in Singapore

This report is distributed in Singapore by CMBI (Singapore) Pte. Limited (CMBISG) (Company Regn. No. 201731928D), an Exempt Financial Adviser as defined in the Financial Advisers Act (Cap. 110) of Singapore and regulated by the Monetary Authority of Singapore. CMBISG may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, as defined in the Securities and Futures Act (Cap. 289) of Singapore, CMBISG accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact CMBISG at +65 6350 4400 for matters arising from, or in connection with the report.